

**Colin Bettis**

County Debt Officer
County of Sacramento
Sacramento, CA

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Mr. Bettis has worked in public finance since 2012. As the County's Debt Officer, he is responsible for planning, organizing and implementing the activities of the centralized debt management program for the County of Sacramento, as well as coordinating the presentation of the Capital Improvement Plan. Prior to joining Sacramento County as the County Debt Officer in May 2019, he was a Senior Debt Analyst with the City of Sacramento where he had been a member of the City Treasurer's Office for over seven years. Colin received his bachelor's in business administration from Northern Arizona University and his master's degree in accountancy from California State University, Sacramento.

**David Brodsky**

Managing Director
KNN Public Finance
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David Brodsky is a managing director at KNN Public Finance and a registered municipal advisor. Over the past 24 years, he has served as financial advisor to a number of cities in California, ranging in size from Gridley, with a population of 6,561, to the City of Los Angeles, with a population of 3.9 million, as well as various counties, special districts, state agencies and educational districts throughout California. Prior to joining KNN in 1998, Mr. Brodsky was a vice president and senior credit officer with Moody's Investors Service in San Francisco and was a member of Moody's national rating committee. His specialties included lease financing, water revenue finance, and redevelopment.

Mr. Brodsky began his career with the City of Los Angeles, where for twelve years he was responsible for financial planning, debt issuance and bond administration for general government departments. Among his achievements were creating the City's leasing corporation, the Municipal Improvements Corporation of Los Angeles; resurrecting a general obligation bond program after a long hiatus following the passage of Proposition 13; financing the expansion of the city's convention center and central library; and issuing judgment bonds to finance major adverse court rulings.

Mr. Brodsky is a graduate of the University of California, Santa Cruz, with a degree in modern society and social thought and is the author of a book on Los Angeles, L.A. Freeway: An Appreciative Essay, published by UC Press.



Bryant Jenkins

Managing Principal
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Bryant Jenkins is a Managing Principal at Sperry Capital based in Northern California. Bryant has over 20 years of experience in providing infrastructure advisory services to a host of public and private sector clients and has over 12 years of experience as a municipal advisor. Prior to joining Sperry, Bryant worked as a director in New York for KPMG’s Infrastructure Advisory practice focusing on P3 projects; prior to that, he worked as a public finance banker for over 9 years having assisted clients with over \$25B in senior managed issues. Bryant is a registered MSRB Series 50 (Municipal Advisor Representative) and MSRB Series 54 (Municipal Advisor Principal). Bryant has significant experience in toll revenue bonds, express lanes, mass transit entities, affordable and workforce housing, as well as Federal credit programs (e.g., RRIF, TIFIA).



Natalie Perkins

Director, Treasury & Revenue
Bay Area Metropolitan Transportation Commission
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Natalie Perkins joined the Bay Area Metropolitan Transportation Commission as the Director of Treasury in October 2022. Prior to joining MTC, she served as a municipal advisor from 2009 to 2022. Her clients were primarily utility, state and local government municipal bond issuers on the West Coast. Before that, she worked for five years as a public finance investment banker based out of San Francisco.

Prior to working in finance, Natalie worked as an engineer in the technology sector.

Natalie holds an MBA in Finance and Multinational Management from The Wharton School at the University of Pennsylvania and a B.S. in Mechanical Engineering from UCLA.



Nikolai Sklaroff

Capital Finance Director
San Francisco Public Utilities Commission
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Nikolai J. Sklaroff joined the San Francisco Public Utilities Commission (SFPUC) as its Capital Finance Director in May 2022. As Capital Finance Director, he is responsible for developing, implementing and administering the SFPUC Capital Financing activities across the agency. He leads a team of professionals supporting the agency's capital project

funding activities including financing transactions, banking agreements, commercial paper program activities, credit rating activities and debt administration, among others. The role serves in a key leadership function at the SFPUC. The Capital Finance Director manages the day-to-day operations of the SFPUC's capital finance portfolio which includes nearly \$7 billion of outstanding bonds, nearly \$1.9 billion of state and federal loans and the daily operations of the SFPUC's three Commercial Paper Programs totaling \$1.5 billion across three enterprises, Water, Wastewater and Power.

In December, California State Treasurer Fiona Ma announced her appointment of Nikolai to the California Debt and Investment Advisory Commission.

Nikolai has spent more than three decades in the public finance industry and most recently served as the Deputy Director of Finance responsible for the Debt & Treasury Management division in the City of San José. In that role he oversaw teams managing the City's \$4.6 billion debt portfolio across all enterprises, managing the City's \$2.4 billion investment portfolio and managing the City's banking operations. Nikolai has also spent 22 years as a senior public finance investment banker in San Francisco with Citigroup Global Markets, J. P. Morgan Securities- where he was national Head of Cultural Institutions investment banking- and Wells Fargo Securities. Prior to becoming an investment banker in 1997, Nikolai was a senior Moody's Investors Service rating agency analyst and member of Moody's rating committee. Nikolai began his career as a financial advisor with Public Financial Management, Inc. in his hometown of Philadelphia, where he received his degrees from the Wharton School and the College of Arts and Sciences of the University of Pennsylvania, prior to moving to England (to live in a castle) to pursue his graduate degree. He pursued further graduate studies at Columbia University's School of International and Public Affairs prior to moving to San Francisco.

A frequent speaker at industry conferences and author on public finance topics, Nikolai has also served on multiple boards of directors and advisory committees. Nikolai is currently serving on the Government Finance Officers Association (GFOA) Debt Committee. As a former California Debt and Investment Advisory Commission (CDIAC) Technical Advisory Committee (TAC) member, Nikolai continues to enjoy assisting CDIAC with policy publications and seminars.



Daniel L. Wiles

Assistant Treasurer and Tax Collector
Public Finance, Investment and Deferred Income Branch
Los Angeles County Treasurer and Tax Collector
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Daniel Wiles was appointed to the position of Assistant Treasurer and Tax Collector by the Treasurer on September 24, 2019. Mr. Wiles oversees the Finance Branch of the TTC, consisting of Public Finance, Cash Investments and Defined Contribution Plan Investments. Prior to his current role, he was a Principal and Chief Compliance Officer of Fieldman, Rolapp & Associates, Inc., a municipal advisory firm

based in Irvine, California for 17 years, and was a municipal advisor with FWW Financial and Evensen Dodge in Minneapolis for the prior 12 years. He began his public finance career as bond counsel in Minnesota and Missouri. Mr. Wiles serves on the Treasury and Investment Management Standing Committee of the Government Finance Officers Association. He previously served on the Compliance Advisory Group for the Municipal Securities Rulemaking Board.

Mr. Wiles is an experienced public finance professional with more than 40 years of responsible experience in a variety of roles. Mr. Wiles earned a Bachelor of Science in Economics, magna cum laude, from the University of Minnesota and a Juris Doctor, magna cum laude, from the University of Minnesota Law School. He is a member of the Government Finance Officers Association and the California Association of County Treasurers and Tax Collectors. He previously held MSRB licenses Series 50 (Municipal Advisor Representative), Series 54 (Municipal Advisor Principal) and Series 65 (Investment Advisor Representative).



Galen Wilson

Vice President
Goldman Sachs
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Galen covers a wide variety of clients throughout the west region from general government, school districts, transportation and utilities, and is Co-Head of Goldman Sachs' municipal Real Estate Practice. Galen was named a Bond Buyer Rising Star in 2019.

Prior to working at Goldman Sachs, Galen was a math teacher at West Oakland Middle School through Teach for America, and a

Coro Fellow in Public Affairs. He volunteers with several community organizations in the Bay Area and has or currently serves on several not for profit and advisory boards.



Simon Wirecki

Head of the Western Region for Public Finance and
Managing Director

Jefferies

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Simon Wirecki joined Jefferies as western regional head for municipal finance in 2018. Simon has over 15 years of public finance experience and previously served as a senior banker at Bank of America and Goldman Sachs. Over the course of his career, Simon has lead-managed over \$45 billion in financings for issuers across California, Colorado, Hawaii, Oregon, Nevada and Washington. His experience includes assisting clients in executing a range of financing products and structures – fixed rate bonds, floating rate notes, variable rate demand structures, securitizations, and capital appreciation bonds. Simon has also led the execution of a numerous tender offers for issuers in California and Colorado.

Simon has worked across a wide variety of sectors and his clients have included numerous large state and local governments, higher education institutions, housing issuers, public utilities, 501(c)3 organizations, and securitization SPVs.

