CALIFORNIA
DEBTAND INVESTMENT
ADVISORY COMMISSION

# ECONOMICS AND STRUCTURES 

INTERMEDIATE BOND MATH (PART 2)

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AN INDEPENDENT REGISTERED MUNICIPAL ADVISOR (IRMA)
$\square$ How Do Refundings Work?

- Economics of Callable Bonds
$\square$ Non-Callable Bonds
$\square$ CABs and Convertible CABs
$\square$ Bonus: Valuing Call Options


## How Do Refundings Work?

## Economics and structures

 intermediate bond math (Part 2)
## Refinancing for Savings

Starting with a Loan...

## Assumptions -

- \$50,000,000 outstanding balance
- Repaid in 5 years
- Original interest rate of 5.00\%; new interest rate of 4.00\%
- Refinancing fees of $\$ 500,000$ for new loan

|  | Original Loan |  |  |
| :---: | ---: | ---: | ---: |
|  | $5.00 \%$ |  | Debt |
| Date | Principal | Interest | Service |
| $5 / 1 / 2014$ |  |  |  |
| $5 / 1 / 2015$ | $9,048,740$ | $2,500,000$ | $11,548,740$ |
| $5 / 1 / 2016$ | $9,501,177$ | $2,047,563$ | $11,548,740$ |
| $5 / 1 / 2017$ | $9,976,236$ | $1,572,504$ | $11,548,740$ |
| $5 / 1 / 2018$ | $10,475,048$ | $1,073,692$ | $11,548,740$ |
| $5 / 1 / 2019$ | $10,998,800$ | 549,940 | $11,548,740$ |
| Total | $50,000,000$ | $7,743,700$ | $57,743,700$ |


| New Loan |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 3.00\% | Debt |  |
| Principal | Interest | Service | Savings |
|  |  |  |  |
| 9,511,906 | 1,515,000 | 11,026,906 | , |
| 9,797,263 | 1,229,643 | 11,026,906 | 521,834 |
| 10,091,181 | 935,725 | 11,026,906 | 521,834 |
| 10,393,916 | 632,990 | 11,026,906 | 521,834 |
| 10,705,734 | 321,172 | 11,026,906 | 521,834 |
| 50,500,000 | 4,634,529 | 55,134,529 | 2,609,179 |

- Higher new principal amount to cover closing costs
- Difference in interest produce savings

|  | Original Loan |  |  |  |  |
| :---: | ---: | ---: | ---: | :---: | :---: |
|  |  |  |  |  |  |
| Date | Principal | Coupon | Interest | Service |  |
| $5 / 1 / 2014$ |  |  |  |  |  |
| $5 / 1 / 2015$ | $9,120,000$ | $4.50 \%$ | $2,381,850$ | $11,501,850$ |  |
| $5 / 1 / 2016$ | $9,530,000$ | $4.50 \%$ | $1,971,450$ | $11,501,450$ |  |
| $5 / 1 / 2017$ | $9,960,000$ | $4.75 \%$ | $1,542,600$ | $11,502,600$ |  |
| $5 / 1 / 2018$ | $10,435,000$ | $5.00 \%$ | $1,069,500$ | $11,504,500$ |  |
| $5 / 1 / 2019$ | $10,955,000$ | $5.00 \%$ | 547,750 | $11,502,750$ |  |
| Total | $50,000,000$ |  | $7,513,150$ | $57,513,150$ |  |


| New Loan |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Debt |  |  |  |  |  |
| Principal | Coupon | Interest | Service | Yield | Proceeds |  | Savings |  |
|  |  |  |  |  |  |  |  |  |
| $9,625,000$ | $2.00 \%$ | $1,264,675$ | $10,889,675$ | $2.00 \%$ | $9,625,000$ |  | 612,175 |  |
| $9,820,000$ | $2.25 \%$ | $1,072,175$ | $10,892,175$ | $2.25 \%$ | $9,820,000$ |  | 609,275 |  |
| $10,040,000$ | $2.50 \%$ | 851,225 | $10,891,225$ | $2.50 \%$ | $10,040,000$ |  | 611,375 |  |
| $10,290,000$ | $2.75 \%$ | 600,225 | $10,890,225$ | $2.75 \%$ | $10,290,000$ |  | 614,275 |  |
| $10,575,000$ | $3.00 \%$ | 317,250 | $10,892,250$ | $3.00 \%$ | $10,575,000$ |  | 610,500 |  |
| $50,350,000$ |  | $4,105,550$ | $54,455,550$ |  | $50,350,000$ |  | $3,057,600$ |  |


|  |  |  |
| :--- | ---: | ---: |
| Sources of Funds |  |  |
| Principal |  |  |
| Net OIP / (OID) |  | 00 |
| Total Sources of Funds |  | $50,350,000$ |
|  |  |  |
|  |  |  |
| Uses of Funds |  |  |
| Original Principal Repayment | $50,000,000$ |  |
| Costs of Issuance |  | 225,000 |
| Underwriter's Discount |  | 121,200 |
| Contingency | 3,800 |  |
| Total Uses of Funds |  | $50,350,000$ |

## Steps:

- Round principal amounts by denomination
- Introduce multiple interest rates (i.e., coupons)
- Calculate proceeds, costs of issuance and underwriter's discount
- Adjust principal of each maturity to target proceeds
[Hint: See slides 21 to 27 of Intermediate Bond Math 1]
...Adjusting Coupons...

|  | Original Loan |  |  |  |
| :---: | ---: | ---: | ---: | :---: |
|  |  |  |  | Debt |
| Date | Principal | Coupon | Interest | Service |
| $5 / 1 / 2014$ |  |  |  |  |
| $5 / 1 / 2015$ | $9,120,000$ | $4.50 \%$ | $2,381,850$ | $11,501,850$ |
| $5 / 1 / 2016$ | $9,530,000$ | $4.50 \%$ | $1,971,450$ | $11,501,450$ |
| $5 / 1 / 2017$ | $9,960,000$ | $4.75 \%$ | $1,542,600$ | $11,502,600$ |
| $5 / 1 / 2018$ | $10,435,000$ | $5.00 \%$ | $1,069,500$ | $11,504,500$ |
| $5 / 1 / 2019$ | $10,955,000$ | $5.00 \%$ | 547,750 | $11,502,750$ |
| Total | $50,000,000$ |  | $7,513,150$ | $57,513,150$ |


| New Loan |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | :--- | ---: | :--- |


| Sources of Funds |  |  |
| :---: | ---: | ---: |
| Principal |  | $46,880,000$ |
| Net OIP / (OID) | $3,461,850$ |  |
| Total Sources of Funds |  | $50,341,850$ |
|  |  |  |
| Uses of Funds |  |  |
| Original Principal Repayment | $50,000,000$ |  |
| Costs of Issuance | 225,000 |  |
| Underwriter's Discount | 114,260 |  |
| Contingency | 2,590 |  |
| Total Uses of Funds |  | $\underline{50,341,850}$ |

## Observations

- Yields, rather than coupons, are the primary driver of savings generated in a refunding
- Increasing coupons raise prices, allowing for the issuance of less principal, reducing refunding debt service and preserving savings


## ...Calculating Net Present Value Savings...

|  | Original Loan |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Debt |
| Date | Principal | Coupon | Interest | Service |
| 5/1/2014 |  |  |  |  |
| 5/1/2015 | 9,120,000 | 4.50\% | 2,381,850 | 11,501,850 |
| 5/1/2016 | 9,530,000 | 4.50\% | 1,971,450 | 11,501,450 |
| 5/1/2017 | 9,960,000 | 4.75\% | 1,542,600 | 11,502,600 |
| 5/1/2018 | 10,435,000 | 5.00\% | 1,069,500 | 11,504,500 |
| 5/1/2019 | 10,955,000 | 5.00\% | 547,750 | 11,502,750 |
| Total | 50,000,000 |  | 7,513,150 | 57,513,150 |


| New Loan |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  | Debt |  |  |
| Principal | Coupon | Interest | Service | Yield | Proceeds |
|  |  |  |  |  |  |
| $7,255,000$ | $5.00 \%$ | $2,071,738$ | $9,326,738$ | $2.00 \%$ | $7,469,385$ |
| $7,620,000$ | $5.00 \%$ | $1,708,988$ | $9,328,988$ | $2.25 \%$ | $8,027,518$ |
| $8,005,000$ | $5.25 \%$ | $1,327,988$ | $9,332,988$ | $2.50 \%$ | $8,637,395$ |
| $8,425,000$ | $5.25 \%$ | 907,725 | $9,332,725$ | $2.75 \%$ | $9,217,624$ |
| $8,865,000$ | $5.25 \%$ | 465,413 | $9,330,413$ | $3.00 \%$ | $9,784,655$ |
| $40,170,000$ |  | $6,481,850$ | $46,651,850$ |  | $43,136,577$ |


| Savings | Present <br> Value of <br> Savings |
| :---: | :---: |
| $2,175,113$ | $2,099,945$ |
| $2,172,463$ | $2,021,848$ |
| $2,169,613$ | $1,946,470$ |
| $2,171,775$ | $1,878,190$ |
| $2,172,338$ | $1,810,767$ |
| $10,861,300$ | $9,757,220$ |


| Sources of Funds |  | Present Value of Cash Flow Savings |  | 9,757,220 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Principal | 40,170,000 | less: |  |  | Savings Adjustments |
| Net OIP / (OID) | 2,966,577 | Original Funds on Hand llsed $\longrightarrow$ |  | -11,504,500 |  |
| Original Funds on Hand | 11,504,500 | plus: |  |  | - Any funds contributed into |
| Total Sources of Funds | 54,641,077 | New Reserve Fund |  | 4,313,658 |  |
|  |  | Contingency <br> Net Present Value Savings $\longrightarrow$ |  | 1,579 |  |
| Uses of Funds |  |  |  | 2,567,957 | or generated by the |
| Original Principal Repayment | 50,000,000 | NPV Savings 25\% of Original Principal |  |  | refunding must be included |
|  | 4,313,658 |  |  | 5.14\% |  |
| Costs of Issuance | 225,000 | , |  |  | - Cash flow savings must be |
| Underwriter's Discount | 100,840 |  |  |  | translated to delivery-date |
| Total Uses of Funds | 1,579 |  |  |  |  |
|  | 54,641,077 |  |  |  | dollars using "time value of |
|  |  |  |  |  | money" approach* |

* Discounting follows municipal bond conventions using 30/360-day count and semi-annual compounding and is typically done at the arbitrage yield [Hint: see slide 26 of Intermediate Bond Math 1]


## Advance Refunding

## What is it?

- A refunding in which the new bonds are delivered more than 90 days in advance of the call date of the old (refunded) bonds
- An escrow needs to be established to fund principal and interest due on the old bonds
- Note: There are special IRS rules related to advance refundings

...and Calculating Escrow Requirements and Escrow Cost

|  | Original Loan |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Debt |
| Date | Principal | Coupon | Interest | Service |
| 5/1/2014 |  |  |  |  |
| 5/1/2015 | 9,120,000 | 4.50\% | 2,381,850 | 11,501,850 |
| 5/1/2016 | 9,530,000 | 4.50\% | 1,97\|1,450 | 11,501,450 |
| 5/1/2017 | 9,960,000 | 4.75\% | 1,542,600 | 11,502,600 |
| 5/1/2018 | 10,435,000 | 5.00\% | 1,069,500 | 11,504,500 |
| 5/1/2019 | 10,955,000 | 5.00\% | 547,750 | 11,502,750 |
| Total | 50,000,000 |  | 7,513,150 | 57,513,150 |
|  |  |  |  |  |
| Date | Redeemed <br> Princ pal |  | Inter est | Escrow Requirement |
| 5/1/2014 |  |  | $\checkmark$ |  |
| 11/1/2014 | $\downarrow$ |  | 1,190,925 | 1,190,925 |
| 5/1/2015 | 50,000,000 |  | 1,190,925 | 51,190,925 |
| Total | 50,000,000 |  | 2,381,850 | 52,381,850 |



## Observations:

- Escrow inefficiency reduces savings
- Including non-callable bonds also reduce savings


## Estimating Refunding Savings

- Understanding refunding cash flows and that TVM is the basis for pricing bonds, it is possible to estimate savings by combining two price functions
- The proof is as follows:

$$
\begin{aligned}
& N P V(\text { Savings })=P V_{\text {new }}\left(D S_{\text {old }}\right)-P V_{\text {new }}\left(D S_{\text {new }}\right) \\
& =P V_{\text {new }}\left(D S_{\text {old }, \text { per } \$ 100)}\right) \times P_{\text {old }}-P V_{\text {new }}\left(D S_{\text {new, per } \$ 100}\right) \times P_{\text {new }} \\
& =P V_{\text {new }}\left(D S_{\text {old, per } \$ 100)} \times P_{\text {old }}-P V_{\text {new }}\left(D S_{\text {new, }} \text { per } \$ 100\right) \times \frac{P_{\text {old }} \times \text { Costesc }}{\left(1-\text { COI }_{\text {new }}\right)}\right.
\end{aligned}
$$

$$
\begin{aligned}
& =\left(P V_{\text {new }}\left(D S_{\text {old }, \text { per } \$ 100)}-P V_{\text {new }}\left(D S_{\text {new, per } \$ 100}\right) \times \frac{P V_{\text {esc }}\left(C F_{\text {esc }}\right)}{\left(1-C O I_{\text {new }}\right)}\right) \times P_{\text {old }}\right. \\
& \left.=\left(\text { PRICE } \text { Bond }_{\text {old }}, \text { Rate }_{\text {new }}\right)-100 \% \times \frac{\text { PRICE }\left(\text { Bond }_{\text {old }} \text {,tocall, } \text { Rate }_{\text {esc }}\right)}{\left(1-\text { COI }_{\text {new }}\right)}\right) \times P_{\text {old }} \\
& =\left(\text { PRICE }\left(\text { Bond }_{\text {old }}, \text { Rate }_{\text {new }}\right)-\frac{\text { PRICE }\left(\text { Bond }_{\text {old }} \text {,tocall, } \text { Rate }_{\text {esc }}\right)}{\left(1-\text { COI }_{\text {new }}\right)}\right) \times P_{\text {old }}
\end{aligned}
$$

## Using Excel to Estimate Refunding Savings

|  | A | B |
| ---: | :--- | ---: |
| 1 | Delivery | $5 / 14 / 2014$ |
| 2 | Maturity | $5 / 1 / 2020$ |
| 3 | Old Coupon | $5.00 \%$ |
| 4 | New Rate | $2.65 \%$ |
| 5 | Call Date | $5 / 1 / 2015$ |
| 6 | Escrow Yield | $0.25 \%$ |
| 7 | Call Price | 100 |
| 8 | COI | $0.8 \%$ |

$$
\begin{aligned}
& \text { NPV Savings } \%=( \\
& \quad \operatorname{PRICE}(B 1, B 2, B 3, B 4,100,2)- \\
& \quad \operatorname{PRICE}(B 1, B 5, B 3, B 6, B 7,2) / \\
& (1-B 9)) / 100
\end{aligned}
$$

Tip:
New rate is yield-to-maturity of refunding bond.

# Economics of Callable Bonds 

## Economics and structures

 intermediate bond math (Part 2)
## What Do Yields Really Mean?

## Amortizing Premiums

 and Discounts:- Over time, prices drift towards the par value of the bonds (which is $100 \%$ of principal) and the premium or discount is said to "amortize"
- For an investor, the earnings is equal to the interest received plus the change in the value of the bond


Example:
Principal: \$100,000
Coupon: 4.00\%
Yield $3.50 \%$
Date1: 5/1/2014
Date2: 5/1/2015

$$
\begin{aligned}
E & =\$ 100,000 \times(106.897 \%-107.149 \%+4.00 \%) \\
& =\$ 3,748.01 \text { o } 3.50 \% \text { of } \$ 107,149 \text { invested }
\end{aligned}
$$

## What Do Yields Really Mean?

| Example: <br> Maturity: 5/1/2034 | Date | Value Based on Maturity | Change in Value | Coupon <br> Received | Total "Interest" Received | Total "Interest" / Prior Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coupon: 4.000\% same | 5/1/2014 | 107.149\% |  |  |  |  |
| Yield: $3.500 \%$ | 5/1/2015 | 106.897\% | (0.252\%) | 4.000\% | 3.748\% | 3.500\% |
|  | 5/1/2016 | 106.636\% | (0.261\%) | 4.000\% | 3.739\% | 3.500\% |
|  | 5/1/2017 | 106.366\% | (0.270\%) | 4.000\% | 3.730\% | 3.500\% |
|  | 5/1/2018 | 106.086\% | (0.280\%) | 4.000\% | 3.720\% | 3.500\% |
|  | 5/1/2019 | 105.796\% | (0.290\%) | 4.000\% | 3.710\% | 3.500\% |
|  | 5/1/2020 | 105.497\% | (0.300\%) | 4.000\% | 3.700\% | 3.500\% |
|  | 5/1/2021 | 105.186\% | (0.310\%) | 4.000\% | 3.690\% | 3.500\% |
|  | 5/1/2022 | 104.865\% | (0.321\%) | 4.000\% | 3.679\% | 3.500\% |
|  | 5/1/2023 | 104.533\% | (0.333\%) | 4.000\% | 3.667\% | 3.500\% |
|  | 5/1/2024 | 104.188\% | (0.344\%) | 4.000\% | 3.656\% | 3.500\% |
|  | 5/1/2025 | 103.832\% | (0.357\%) | 4.000\% | 3.643\% | 3.500\% |
|  | 5/1/2026 | 103.463\% | (0.369\%) | 4.000\% | 3.631\% | 3.500\% |
| The bottom line: | 5/1/2027 | 103.081\% | (0.382\%) | 4.000\% | 3.618\% | 3.500\% |
|  | 5/1/2028 | 102.685\% | (0.396\%) | 4.000\% | 3.604\% | 3.500\% |
| The yield is constant and | 5/1/2029 | 102.275\% | (0.410\%) | 4.000\% | 3.590\% | 3.500\% |
| equal to the rate of return | 5/1/2030 | 101.851\% | (0.424\%) | 4.000\% | 3.576\% | 3.500\% |
| after accounting for the | 5/1/2031 | 101.412\% | (0.439\%) | 4.000\% | 3.561\% | 3.500\% |
| amortization of premium | 5/1/2032 | 100.958\% | (0.455\%) | 4.000\% | 3.545\% | 3.500\% |
| amortization of premiums | 5/1/2033 | 100.487\% | (0.471\%) | 4.000\% | 3.529\% | 3.500\% |
| and discounts | 5/1/2034 | 100.000\% | (0.487\%) | 4.000\% | 3.513\% | 3.500\% |

## Yields and Callable Premium Bonds

- Prior to the call date*, stated (or nominal) yield is equal to the rate of return
- After the call date, the rate of return for each period is equal to the coupon
* More precisely, the call date to which a bond is priced.


Example:
Principal: \$100,000


## Yields and Callable Premium Bonds

Example:
Maturity: 5/1/2034
Optional Call Date: 5/1/2024
Optional Call Price: 100\%
Coupon: 4.000\%
Yield: 3.500\%

Terminology: Yield to maturity is the cumulative rate of return for a bond held to maturity

| Date | Value Based <br> on Call | Change in <br> Value | Coupon <br> Received | TInterest" <br> Received | Total <br> "Interest" / <br> Prior Value | Cumulative <br> Rate of <br> Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $5 / 1 / 2014$ | $104.188 \%$ |  |  |  |  |  |
| $5 / 1 / 2015$ | $103.832 \%$ | $(0.357 \%)$ | $4.000 \%$ | $3.643 \%$ | $3.497 \%$ | $3.500 \%$ |
| $5 / 1 / 2016$ | $103.463 \%$ | $(0.369 \%)$ | $4.000 \%$ | $3.631 \%$ | $3.497 \%$ | $3.500 \%$ |
| $5 / 1 / 2017$ | $103.081 \%$ | $(0.382 \%)$ | $4.000 \%$ | $3.618 \%$ | $3.497 \%$ | $3.500 \%$ |
| $5 / 1 / 2018$ | $102.685 \%$ | $(0.396 \%)$ | $4.000 \%$ | $3.604 \%$ | $3.497 \%$ | $3.500 \%$ |
| $5 / 1 / 2019$ | $102.275 \%$ | $(0.410 \%)$ | $4.000 \%$ | $3.590 \%$ | $3.497 \%$ | $3.500 \%$ |
| $5 / 1 / 2020$ | $101.851 \%$ | $(0.424 \%)$ | $4.000 \%$ | $3.576 \%$ | $3.496 \%$ | $3.500 \%$ |
| $5 / 1 / 2021$ | $101.412 \%$ | $(0.439 \%)$ | $4.000 \%$ | $3.561 \%$ | $3.496 \%$ | $3.500 \%$ |
| $5 / 1 / 2022$ | $100.958 \%$ | $(0.455 \%)$ | $4.000 \%$ | $3.545 \%$ | $3.496 \%$ | $3.500 \%$ |
| $5 / 1 / 2023$ | $100.487 \%$ | $(0.471 \%)$ | $4.000 \%$ | $3.529 \%$ | $3.496 \%$ | $3.500 \%$ |
| $5 / 1 / 2024$ | $100.000 \%$ | $(0.487 \%)$ | $4.000 \%$ | $3.513 \%$ | $3.496 \%$ | $3.500 \%$ |
| $5 / 1 / 2025$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.537 \%$ |
| $5 / 1 / 2026$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.568 \%$ |
| $5 / 1 / 2027$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.594 \%$ |
| $5 / 1 / 2028$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.616 \%$ |
| $5 / 1 / 2029$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.635 \%$ |
| $5 / 1 / 2030$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.652 \%$ |
| $5 / 1 / 2031$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.667 \%$ |
| $5 / 1 / 2032$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.680 \%$ |
| $5 / 1 / 2033$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.691 \%$ |
| $5 / 1 / 2034$ | $100.000 \%$ | $0.000 \%$ | $4.000 \%$ | $4.000 \%$ | $4.000 \%$ | $3.702 \%$ |

## Yields and Callable Discount Bonds

Example:
Maturity: 5/1/2034
Optional Call Date: 5/1/2024
Optional Call Price: 100\%
Coupon: 3.500\%
Yield: 3.750\%

## Observation:

If a discount bond is called prior to maturity, including mandatory sinking fund redemptions, the effective cumulative yield for the bondholder would also be above the stated yield

|  | Value Based <br> on Maturity | Change in <br> Value | Coupon <br> Received | Total <br> "Interest" <br> Received | Total <br> "Interest" / <br> Prior Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $5 / 1 / 2014$ | $96.504 \%$ |  |  |  |  |
| $5 / 1 / 2015$ | $96.624 \%$ | $0.120 \%$ | $3.500 \%$ | $3.620 \%$ | $3.750 \%$ |
| $5 / 1 / 2016$ | $96.749 \%$ | $0.125 \%$ | $3.500 \%$ | $3.625 \%$ | $3.750 \%$ |
| $5 / 1 / 2017$ | $96.878 \%$ | $0.129 \%$ | $3.500 \%$ | $3.629 \%$ | $3.750 \%$ |
| $5 / 1 / 2018$ | $97.012 \%$ | $0.134 \%$ | $3.500 \%$ | $3.634 \%$ | $3.750 \%$ |
| $5 / 1 / 2019$ | $97.152 \%$ | $0.139 \%$ | $3.500 \%$ | $3.639 \%$ | $3.750 \%$ |
| $5 / 1 / 2020$ | $97.296 \%$ | $0.145 \%$ | $3.500 \%$ | $3.645 \%$ | $3.750 \%$ |
| $5 / 1 / 2021$ | $97.446 \%$ | $0.150 \%$ | $3.500 \%$ | $3.650 \%$ | $3.750 \%$ |
| $5 / 1 / 2022$ | $97.602 \%$ | $0.156 \%$ | $3.500 \%$ | $3.656 \%$ | $3.750 \%$ |
| $5 / 1 / 2023$ | $97764 \%$ | $0.162 \%$ | $3.500 \%$ | $3.662 \%$ | $3.750 \%$ |
| $5 / 1 / 2024$ | $100.000 \%$ | $2.236 \%$ | $3.500 \%$ | $5.736 \%$ | $5.868 \%$ |
|  |  |  |  |  | $/$ |

## Summary on Callable Bond Economics

| Coupon Type | Par | Premium | Discount |
| :--- | :--- | :--- | :--- |
| Stated (Nominal) Yield | Represents actual yield | Represents yield to call <br> date | Represents yield to <br> maturity |
| Yield to Maturity | Represents actual yield | Represents worst case <br> scenario | Represents best case <br> scenario |
| Refundings | Neutral | Most likely as savings are <br> highest | Least likely as savings are <br> lowest; incurs "hidden" <br> call premium |
| Considerations | Should be compared to <br> pricing for "standard" <br> premium coupon bonds | Should be avoided, if <br> refunding in the future is <br> unlikely; could be <br> preferred for bonds <br> whose rates are likely to <br> decline in the future | Discounts can increase <br> cost for refundings in the <br> future; creates "hidden" <br> cost for term bonds |

# Non-Callable Bonds 

## Economics and structures

 intermediate bond math (Part 2)
# Non-Callable Bonds Simplify the Math, But not the Analysis 

## "Standard" Bond

- Generally $5 \%$ coupon (premium)
- Callable at par after 10 years


## Non-Callable Bond

VS. - Generally, premium coupon

- Non-callable

Advantage

## Effective Yield

Nominal yield $=$ yield-to-maturity

## Future Refunding <br> Potential to realize savings through a <br> future refunding

Tax Law/Arbitrage
Allows certain remediation actions in the event of a change in use

## Economic Analysis vs. "Standard" Bonds



- Recent history shows non-callable bonds have underperformed versus callable bonds
- General trend of declining interest rates
- Maturity shift for replacement bonds, when "normal" yield curve has ascending slope


30-Year Noncallable vs. Callable


# CABs and Convertible CABs 

## Economics and structures

 intermediate bond math (Part 2)
## Uses of CABs/Convertible CABs

- Deferring principal reduces nearterm debt service, but sometimes that is insufficient

- Revenue growth is projected to be steeply ascending (e.g., growth in volume and growth in price per unit volume), leaving untapped but needed bonding capacity



## The Price of CABs/Convertible CABs

CIB vs. CAB Yields
(AAA GO MMD 7/25/2014)


|  | 1 |  | 10 | 15 | 20 | 2530 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity | 1 | 5 | 10 | 15 | 20 | 30 |
| Current Interest | Yield | 0.11\% | 1.21\% | 2.19\% | 2.68\% | 3.00\% | 3.24\% |
|  | Int./Prn. | 0.11\% | 6.05\% | 21.90\% | 40.20\% | 60.00\% | 97.20\% |
| CAB | Yield | 0.19\% | 1.56\% | 2.97\% | 3.68\% | 4.05\% | 4.39\% |
|  | Int./Prn. | 0.19\% | 8.08\% | 34.29\% | 72.80\% | 122.98\% | 267.94\% |

## Imputing Zero-Coupon Bond Yields

| Year | Principal | Coupon | Yield | Interest | D/S | Price | Proceeds | Principal | Coupon | Yield | Interest | D/S | Price | Proceeds |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 830,000 | 2.00\% | 0.11\% | 169,500 | 999,500 | 101.888 | 845,670 | 870,000 | 2.00\% | 0.11\% | 128,050 | 998,050 | 101.888 | 886,426 |
| 2 | 845,000 | 3.00\% | 0.31\% | 152,900 | 997,900 | 105.359 | 890,284 | 885,000 | 3.00\% | 0.31\% | 110,650 | 995,650 | 105.359 | 932,427 |
| 3 | 870,000 | 4.00\% | 0.54\% | 127,550 | 997,550 | 110.282 | 959,453 | 915,000 | 4.00\% | 0.54\% | 84,100 | 999,100 | 110.282 | 1,009,080 |
| 4 | 905,000 | 5.00\% | 0.87\% | 92,750 | 997,750 | 116.201 | 1,051,619 | 950,000 | 5.00\% | 0.87\% | 47,500 | 997,500 | 116.201 | 1,103,910 |
| 5 | 950,000 | 5.00\% | 1.21\% | 47,500 | 997,500 | 118.334 | 1,124,173 | 1,000,000 | 0.00\% | 1.26\% | 0 | 1,000,000 | 93.926 | 939,257 |
| Total | 4,400,000 |  |  | 590,200 | 4,990,200 |  | 4,871,199 | 4,620,000 |  |  | 370,300 | 4,990,300 |  | 4,871,099 |

It is possible to calculate the theoretical yield of a CAB structure, based on current interest bond rates

1 Based on two structures that differ by either including or excluding CABs in the last maturity
2. Principal amortizations are solved to create equal debt service

3 Proceeds of all CIBs are calculated, with the price of the CAB determined to result in equal total proceeds for the two structures

4 CAB's Yield can be calculated from the resulting price

Current Interest vs. CAB Bond Yields


## Compounded Rate of Interest

- CAB investors prefer long maturity structures
- Interest penalty also rise with longer maturities
- Additionally, CABs are generally non-callable making the commitment to pay interest irreversible



# Bonus: Valuing Call Options 

## Economics and structures

 intermediate bond math (Part 2)
## Three Basic Approaches...

and Some Hybrid Approaches

| Refunding Efficiency |
| :--- |
| What: |
| NPV Savings |
| NPV Savings + Negative Arbitrage) |
| When: <br> Advance refunding |
| Why: <br> ALL rates can be known |

## Option Valuation Model

## What:

Use models to project future interest rates, calculate savings and formulate as single PV value

When:
Consider multiple alternatives
Why:
Represents "market" perspective based on ability to hedge against future interest rates

## Breakeven Analysis

## What:

Find future interest rate at which refunding of two alternatives result in equivalent result

## When:

Consider two alternatives, such as advance refunding and coupons

## Why:

Results are easy to understand and rely very little on assumptions


> Alternate Refunding Efficiency Calculation

## What:

NPV Savings

Option Value


| Evaluate Breakeven as <br> Probability using Current <br> Market Metrics |
| :--- |
| What: <br> Calculate probability that <br> breakeven rate would be <br> realized based on forward <br> rates and volatilities |

## What:

Calculate probability that breakeven rate would be realized based on forward rates and volatilities

## Refunding Efficiency Calculation

- Can follow same approach as estimating NPV savings (see slides 10 and 11)
$\checkmark$ Negative arbitrage is defined as the difference in escrow cost when investing at "new rate" versus at escrow yield

|  | A | B |
| :--- | :--- | ---: |
| 1 | Delivery | $5 / 14 / 2014$ |
| 2 | Maturity | $5 / 1 / 2020$ |
| 3 | Old Coupon | $5.00 \%$ |
| 4 | New Rate | $2.65 \%$ |
| 5 | Call Date | $5 / 1 / 2015$ |
| 6 | Escrow Yield | $0.25 \%$ |
| 7 | Call Price | 100 |
| 8 | COI | $0.8 \%$ |



## How Option Valuation Models Work

- A model generates future interest rates at different points in time
- NPV savings are calculated for each rate and at each time
- The value at each node is calculated as follows:

$$
\begin{aligned}
& \mathrm{NPV}^{1}{ }_{m . n}=\max \left(\mathrm{NPV}_{m . n} \mathrm{n}^{\prime}\right. \\
& \left.\quad \text { average }\left(\mathrm{NPV}^{1}{ }_{m+1 . . n^{\prime}} \mathrm{NPV}^{1}{ }_{m+1 . n+1}\right)\right)
\end{aligned}
$$

, where NPV is always $>\$ 0$

- Option value is equal to $\mathrm{NPV}^{1}{ }_{1.1}$
- Results are very dependent on how interest rates are modeled



## Two Steps in a Breakeven Analysis

- Step 1: Find the future refunding interest rate (a.k.a., the breakeven rate) at which the economics of the two alternatives would be equivalent
- Steps 2: Determine whether or not the future rates would likely be above or below the breakeven right

| Method | Compare vs. <br> Current Rate | Compare vs. <br> Interest Rate History | Assess Refunding Savings |
| ---: | :--- | :--- | :--- |
| How | Calculate difference <br> between breakeven rate and <br> current rate; is the amount of <br> change likely? | Compare breakeven rate vs. <br> historic distribution of interest <br> rates; how often has rates <br> been lower? | Calculate \% NPV savings for <br> breakeven refunding; is <br> savings level realistic to <br> achieve? |
| Why | Best for assessing near-term <br> alternative; accuracy of <br> interest rate outlook is more <br> reliable | Appropriate for long-term <br> alternative | Advance refunding would <br> lock in savings early; chance <br> can be measured using <br> "personal" history |
| Example | Breakeven rate is +150 bps <br> from current over 6 months | Breakeven rate is in 80th <br> percentile | Breakeven NPV savings is <br> $2.78 \%$ |

## Questions?

## Thank you for your participation!

