CALIFORNIA EDUCATIONAL FACILITIES AUTHORITY BOND FINANCING PROGRAM

EXECUTIVE SUMMARY

Applicant: Pomona College **Amount Requested:** \$75,000,000

(the "College") **Date Requested:** February 26, 2009

Claremont, CA Resolution Number: 266

Los Angeles County

Facility Type: Private University

Project Location: 550 North College Ave, Claremont, CA 91711Accreditation: Western Association of Schools and Colleges

Use of Proceeds: Bond proceeds will be used to refund a portion of the CEFA Series 1999 bonds, and all outstanding Series 2005B and 2008B bonds. The bond refundings will provide the College with a cost savings as well as limit their variable rate exposure. In addition to the refundings, the College plans to add a project to the CEFA Series 2008A project list as permitted by the 2008 Loan Agreement.

Type of Issue: Negotiated public offering, fixed and/or variable rates

Security Loan Provisions: General obligation pledge

Credit Enhancement: None

Expected Credit Rating: AAA (S&P)/ AAA (Fitch)/ Aaa (Moody's)

Senior Manager: Wedbush Morgan Securities **Bond Counsel:** Squire, Sanders & Dempsey LLP

Environmental Benefits: Because this is a refunding of existing debt, environmental benefits are not applicable to this financing.

Financial Overview: The College's solid growth in its revenue base has contributed to the consistent generation of operating surpluses. The balance sheet reflects increased total assets with solid debt service coverage levels.

Sources of funds: Uses of funds:

 Par Amount of Bonds
 \$75,000,000
 Refunding
 67,057,456

 Original Issue Discount
 (7,098,750)
 Financing Costs
 843,791

 Total Sources
 \$67,901,250
 Total Uses
 \$67,901,250

Legal Review: No information was disclosed to question the financial viability or legal integrity of the Applicant.

Staff Recommendation: Staff recommends the Authority approve a Resolution in an amount not to exceed \$75,000,000 for Pomona College subject to a bond rating of at least an "A" category by a nationally recognized rating agency and meeting the standard bond issuance guidelines for "A" category rated debt.

STAFF SUMMARY AND RECOMMENDATION

Pomona College (the "College")

February 26, 2009 Resolution Number: 266

I. **PURPOSE OF FINANCING:** The College is seeking to refund their debt to position themselves with more affordable and stable rate structures.

The College plans to refund all or a portion of the CEFA Series 1999, 2005B and 2008B Bonds.

The current refunding of the CEFA Series 1999 bonds will provide the College with a net present value savings of approximately 9.9% or \$574,120. The College plans to refund approximately \$5,992,458 of the outstanding balance of \$11,765,000 remaining. The bonds were originally issued to finance various renovation projects and to refund the CEFA Series 1992 bonds.

The CEFA Series 2005B and 2008B bonds are variable rate bonds. The outstanding balances of these bonds are \$27,040,000 and \$34,025,000, respectively. With the instability in the market, the College's Board of Directors deemed that it's in the best interest of the College to refund the remaining portions of these bonds in order to limit their variable rate exposure.

The Series 2005B bonds proceeds were originally used for the construction of various facilities and to advance refund the CEFA Series 1999B bonds. The Series 2008B bonds were originally issued for the construction of residence halls, parking lots and various facility renovations.

In addition to the refundings, the College plans to add a project to the CEFA Series 2008A project list to be paid from available proceeds of the 2008A bonds. The project is described as necessary renovations to the Seaver South Building. The renovations include updating and modernizing the laboratories and providing additional faculty space for the College's Biology program.

Financing costs	
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Underwriter Fee and Expenses	\$501,541
Costs of Issuance	
Costs of issuance	<u>342,230</u>

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II. FINANCIAL ANALYSIS:

Pomona College <u>Statement of Activities (\$000's)</u> <u>Unrestricted</u>

	Fiscal Year Ended June 30,						
		2008	2007			2006	
Operating activities:							
Revenues:							
Tuition and fees, net	\$	46,731	\$	45,287	\$	42,915	
Federal grants & contracts		1,543		1,759		1,615	
Private gifts & grants		11,777		7,361		8,661	
Private contracts		578		438		441	
Investment income		15,325		18,904		16,811	
Net realized & unrealized gains, appropriated		45,995		34,717		34,694	
Sales & services of educational departments		289		251		269	
Other sources		729		834		4,078	
Total revenues		122,967		109,551		109,484	
Expenses:							
Instruction		49,520		44,361		41,056	
Research		3,141		2,833		2,593	
Public service		621		544		585	
Academic support		13,049		12,794		11,633	
Student services		13,817		12,834		11,982	
Institutional support		20,142		18,103		15,956	
Auxiliary enterprises		17,505		16,416		14,118	
Total expenses		117,795		107,885		97,923	
Increase in net assets from operating activities		5,172		1,666		11,561	
Nonoperating:							
Net realized & unrealized gains, unappropriated		18,048		292,226		147,530	
Adjustment of actuarial liabilities		1,787		9,233		5,067	
Comprehensive gain/loss on staff retirement plan		(78)		(159)		1,019	
Annuity & life income funds released		335		1,458		564	
Net assets released from restrictions		8,783		12,794		1,696	
Change in designation of donor contributions		(250)		-		-	
Change in net assets from nonoperating activities		28,625		315,552		155,876	
Change in net assets before cumulative effect of							
change in accounting principle		-		317,218		167,437	
Change in accounting principle		_		-		(5,168)	
Change in unrestricted net assets		33,797		317,218		162,269	
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR		1,757,638		1,440,420		1,278,151	
UNRESTRICTED NET ASSETS, END OF YEAR	\$	1,791,435	\$	1,757,638	\$	1,440,420	

Pomona College <u>Statement of Financial Position (\$000's)</u>

	As of June 30,							
•		<u>2008</u>		<u>2007</u>		2006		
ASSETS:								
Cash	\$	1,508	\$	1,765	\$	1,613		
Collateral held for loaned securities		64,781		68,050		61,731		
Accounts receivable, net		1,696		3,113		2,152		
Prepaid expenses and deposits		1,112		1,315		672		
Short-term investments		56,364		51,188		52,162		
Contributions receivable		24,662		24,475		20,935		
Notes receivable, net		18,588		18,067		17,573		
Long-term investments:		-		-		-		
Pooled		1,870,112		1,833,499		1,516,545		
Separately invested	97,986		104,517			110,221		
Assets restricted to investment in property & equip		98,652		19,378		29,304		
Plant facilities, net of accumulated depreciation			234,153			206,935		
Total assets	\$	2,492,930	\$	2,359,520	\$	2,019,843		
LIABILITIES AND NET ASSETS:								
Accounts payable	\$	14,198	\$	14,465	\$	12,978		
Accrued payroll & other liabilities	Ψ	15,989	Ψ	14,145	Ψ	13,059		
Securities lending obligation		64,781		68,050		61,731		
Life income & annuities obligation		60,363		60,847		59,267		
<u> </u>								
CEFA bonds payable Government advances for student loans		190,433		94,190		96,132		
		4,939		4,906		4,912		
Funds held in trust for others		26,096		26,780		24,474		
Total liabilities		376,799		283,383		272,553		
Net assets:								
Unrestricted	1,791,435			1,757,638	1,440,420			
Temporarily restricted	45,820			45,401		48,938		
Permanently restricted		278,876		273,098		257,932		
TOTAL NET ASSETS		2,116,131		2,076,137		1,747,290		
TOTAL LIABILITIES AND NET ASSETS	\$	2,492,930	\$	2,359,520	\$	2,019,843		
Financial Ratios								
Proforma (a)								
FYE 6/30/08		<u>2008</u>	<u>2007</u>			<u>2006</u>		
Debt service coverage (x) 7.63		9.88		68.46	36.86			
Debt to expendable net assets (x) 0.11		0.10	0.05			0.06		
Expendable net assets to operations (x)		15.60	16.71			15.21		
Margin (%)	4			2	11			

⁽a) Recalculates 2008 results to include the impact of this proposed financing

Financial Discussion:

The College's solid growth in its revenue base has contributed to the consistent generation of operating surpluses.

The College continues to generate consistent operating and non-operating results over the three-year review period. Total revenues have grown from \$109.5 million in FY 2006 to \$122.9 million in FY 2008, a 12% increase. The College attributes this increase to steady increases in net tuition and fees, federal grants and contracts, and investment income.

Operating expenses totaled \$117.8 million in FY 2008, increasing by nearly \$10 million or 9% as compared to the prior fiscal year. Keeping expenses in line has allowed the College to post operating results of approximately \$5.1 million and \$28.6 million in non-operating results in FY 2008.

The balance sheet reflects increased total assets with solid debt service coverage levels.

Financial strength remains solid. The balance sheet indicates total assets have grown 23% over the review period, from \$2.0 billion in FY 2006 to \$2.5 billion in FY 2008. Contributing to this growth was a 21% increase in long-term investments.

The College has effectively managed its long-term debt as reflected in their impressive debt service coverage levels. The College has approximately \$190 million in long-term debt as compared to nearly \$2.1 billion in total net assets. With this proposed financing, the College's pro forma debt service coverage ratio is still acceptable at 7.63x, indicating the College's likely ability to support the additional debt.

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III. BACKGROUND:

General:

The College is one of the oldest institutions of higher learning in California. The College is a private, nonprofit, nonsectarian Liberal Arts College located in the city of Claremont, CA. The College was established in 1887-88 under the sponsorship of persons affiliated with the Congregational Churches, ties to which were severed in 1909.

The College is part of the Claremont Colleges, which is a consortium of five undergraduate and two graduate institutions. The seven institutions occupy contiguous campuses and jointly finance a central administration for the operation of shared programs and facilities and services. Although the College is responsible for its share of payments to operate facilities, which are owned jointly by the seven institutions, it is not responsible for the indebtedness of any of the other six institutions. In addition, none of the other six Claremont institutions has any responsibility to make payments with respect to the bonds or any other indebtedness of the College.

Administration:

The College is governed by a self-perpetuating Board of Trustees, which consists of up to 42 members, including the President of the College. The Board of Trustees has legal responsibility for the management of the College, including its academic policy, land use and development, faculty and staff appointments and benefits, gift development, adoption of the College budget and supervision of financial affairs.

Accreditations and Affiliations:

The College is fully accredited by the Western Association of Schools and Colleges, of which it is a member. This accreditation was originally granted in 1949 and was last reaffirmed in 2002. Additionally, the College is a member of the Association of American Colleges; American Association of Collegiate Registrars and Admissions Officers; American Council on Education; American Council of Learned Sciences; Association of Governing Boards of Universities and Colleges; Association of Independent California Colleges and Universities; College Entrance Examination Board; Council for the Advancement and Support of Education; National Association of College and University Business Officers; Independent Colleges of Southern California; and the Consortium on the Financing of Higher Education.

Academic Programs:

The College offers 45 majors in the natural sciences, humanities, social sciences and fine arts. Students may also take courses at any of the other Claremont Colleges.

Domono College

IV. OUTSTANDING DEBT (\$000's):

Issue:	_	Original Issue Amount		Amount anding as of 6/30/08	Estimated Amount Outstanding After Proposed Financing		
Existing Debt:							
CEFA, Series 1999	\$	17,885	\$	11,765	\$	5,773	
CEFA, Series 2001		15,220		10,855		10,855	
CEFA, Series 2005A		41,880		41,880		41,880	
CEFA, Series 2005B		27,040		27,040		-	
CEFA, Series 2008A		59,475		59,475		59,475	
CEFA, Series 2008B		34,025		34,025		-	
Proposed:							
CEFA, Series 2009						75,000	
Total			\$	185,040	\$	192,983	

V. DUE DILIGENCE:

Due diligence has been completed with regard to the following items:

- Religious Due Diligence
- Legal Review
- Compliance with Section 94212(b) of the Education Code California Environmental Quality Act

VI. STAFF RECOMMENDATION:

Staff recommends the Authority approve a Resolution in an amount not to exceed \$75,000,000 for Pomona College subject to a bond rating of at least an "A" category by a nationally recognized rating agency and meeting the standard bond issuance guidelines for "A" category rated debt.

Domono College