CALIFORNIA HEALTH FACILITIES FINANCING AUTHORITY (CHFFA) FUNDING SUMMARY

| Applicant: | Siskiyou Family Healthcare, Inc. ("Siskiyou") | Amount Requested: | Not to exceed \$50,000 | | | | |
|--------------------------|--|---|---|--|--|--|--|
| Applicant Address: | 700 South Main Street, Suite 1 & 3 Yreka, CA 96097 Siskiyou County | Resolution Number: | 2008-23 | | | | |
| Date Requested: | August 14, 2008 | Loan Term: | No later than 45 days following the adoption of a 2008-2009 budget by the State of California | | | | |
| Background of Financing: | Many community clinics are facing unanticipated and staggering financial burdens associated with the current State budget impasse and delayed Medi-Cal reimbursements; hence they are not receiving their regular Medi-Cal reimbursements. Consequently, Siskiyou Family Healthcare is seeking funding to bridge this financial gap in order to finance vital health services for its communities. | | | | | | |
| Purpose: | Loan proceeds will be used to offset Medi-Cal reimbursements delays due to the State's budget impasse. | | | | | | |
| Financial Overview: | Siskiyou Family Healthcare was founded in 1991. Siskiyou's FY 2007 (-0.65)X debt service coverage ratio does not meet the minimum CHFFA debt service coverage requirement of 1.10X. In FY 2007, Siskiyou realized an operating loss of \$78,635 as a result of an increase in payroll costs and professional fees. Significant operating losses can also be attributed to a slight decline in patient visits. This loan is expected to help sustain Siskiyou's daily operations until the State budget passes. | | | | | | |
| Financing Structure: | The entire loan balance shall be repaid in full no later 45 days following the adoption of a 2008-2009 budget by the State of California. Loan proceeds are to be disbursed on an as-needed basis in a total amount not to exceed the Siskiyou's third-party-approved Medi-Cal claim. Loan origination fee of 1.25% and 0% interest rate. Lien on gross revenues. | | | | | | |
| Due Diligence: | to closing: Religious Due Diligence Legal Review Community Service Obli | Religious Due Diligence Legal Review Community Service Obligation | | | | | |
| Staff Recommendation: | | | Resolution in an amount not to exceed ect to financing terms acceptable to the | | | | |

Siskiyou Family Healthcare <u>Financial Position</u>

| | | As of December 31, | | | | | |
|--|-----------------------------|--------------------|-----------------|------|---------|------|---------|
| | | 2007 | | 2006 | | 2005 | |
| Assets: | | | | | | | |
| Current assets: | | | | | | | |
| Cash | | \$ | 94,334 | \$ | 158,599 | \$ | 234,889 |
| Short-term investments | | | 10,712 | | 15,000 | | - |
| Accounts receivable | | | 106,720 | | 129,591 | | 82,121 |
| Grants and contracts | | | - | | - | | 5,057 |
| Prepaid expenses | | | 2,972 | | 1,736 | | - |
| Inventory | | | 15,000 | | 15,000 | | 15,000 |
| Total Current Assets | | | 229,738 | | 319,926 | | 337,067 |
| Fixed assets, net | | | 180,281 | | 185,534 | | 167,992 |
| Total assets | | \$ | 410,019 | \$ | 505,460 | \$ | 505,059 |
| Liabilities and net assets: | | | | | | | |
| Current liabilities: | | | | | | | |
| Accounts payable | | \$ | 8,684 | \$ | 5,072 | \$ | 7,450 |
| Accrued wages and vacation | | | 44,238 | | 44,354 | | 46,551 |
| Deferred revenue, grants and contracts | | | 21,090 | | 41,392 | | 35,646 |
| Total current liabilities | | | 74,012 | | 90,818 | \$ | 89,647 |
| Net assets: | | | | | | | |
| Unrestricted | | | 336,007 | | 414,642 | | 415,412 |
| Total net assets | | | 336,007 | | 414,642 | | 415,412 |
| Total liabilities and net assets | | \$ | 410,019 | \$ | 505,460 | \$ | 505,059 |
| Financial Ratios: | Proforma (a FYE June, 20 | - | | | | | |
| Debt service coverage (x) | (0.65) | | N/A (b) N/A | | N/A | N/A | |
| Debt/Unrestricted Net Assets (x) | 0.12 | | N/A | N/A | | | N/A |
| Margin (%) | | | (6.96) (0.07) | | (0.07) | 4.98 | |
| Current Ratio (x) | | | 3.10 3.52 | | 3.76 | | |

⁽a) Recalculates 2007 audited results to include the impact of this proposed financing.

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⁽b) N/A because Siskiyou has no long-term debt.

Siskiyou Family Healthcare Statement of Activities

(Unrestricted)

| | For the Year Ended December 31, | | | | | |
|--|---------------------------------|-----------|-----------|-------|------|-----------|
| | 2007 | | 2006 | | 2005 | |
| Revenue and support: | | | | | | |
| Net patient service revenue | \$ | 1,025,824 | \$ 1,031, | ,963 | \$ | 1,101,996 |
| Grants and contracts | | 100,907 | 123, | ,840 | | 67,619 |
| Interest income | | 2,049 | | 166 | | 263 |
| Other | | 1,375 | | 323 | | 912 |
| Total revenue and support | | 1,130,155 | 1,156, | 292 | | 1,170,790 |
| Expenses: | | | | | | |
| Payroll and payroll taxes | | 891,519 | 838, | ,267 | | 791,271 |
| Office, utilities, and related expenses | | 73,755 | 70, | ,225 | | 87,454 |
| Medical supplies and services | | 60,732 | 61, | ,824 | | 85,021 |
| Depreciation | | 45,990 | 39, | ,391 | | 31,169 |
| Professional fees | | 41,601 | 37, | ,225 | | 14,180 |
| Rent | | 29,248 | 28, | 733 | | 19,705 |
| Bad debts | | 18,190 | 8, | ,664 | | 10,050 |
| Other insurance | | 15,294 | 25, | ,983 | | 23,023 |
| Benefits | | 13,754 | 24, | 463 | | 20,851 |
| Professional liability insurance | | 12,508 | 13, | 617 | | 12,587 |
| Travel | | 2,981 | 3, | ,780 | | 4,231 |
| Repairs and maintenance | | 2,587 | 2, | ,377 | | 10,663 |
| Advertising and promotion | | 616 | 2, | ,485 | | 2,181 |
| Finance charges | | 15 | | 28 | | 94 |
| Total expenses | | 1,208,790 | 1,157, | ,062 | | 1,112,480 |
| Change in unrestricted net assets | | (78,635) | (| (770) | | 58,310 |
| Unrestricted net assets, beginning of year | | 414,642 | 415, | ,412 | | 357,102 |
| Unrestricted net assets, end of year | | 336,007 | \$ 414, | ,642 | | 415,412 |

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