## CHFFA REVENUE BOND FINANCING PROGRAM **EXECUTIVE SUMMARY**

Applicant: St. Joseph Health System and Amount Requested: \$305,000,000

Affiliates ("SJHS")

500 South Main St., Suite 100

**Requested Loan Term:** up to 40 years June 30, 2011 **Authority Meeting Date:** 

Orange, CA 92868

**Resolution Number:** 

**Orange County Project Sites:** 

See Exhibit 1

**Facility Types:** Acute care, skilled nursing, psychiatric, substance abuse, rehabilitation, outpatient

services, home health, and hospice.

**Prior Borrower:** Yes (date of last CHFFA issue, 2009).

Obligated Group: SJHS' Obligated Group ("Obligated Group") is comprised of SJHS, ten other affiliated California nonprofit public benefit corporations, and four other affiliated Texas nonprofit corporations.

Background: SJHS, a nonprofit public benefit corporation headquartered in Orange, California, was incorporated in 1981 to become the sole corporate member and "parent" organization of the various affiliated health care entities. The Obligated Group operates in the following regions: Southern California; Northern California; and West Texas/Eastern New Mexico. SJHS manages and operates 14 acute care hospitals with 3,685 licensed beds that provide acute care, skilled nursing, psychiatric, outpatient services, home health, hospice and other health care related services. The Obligated Group's total number of outpatient visits is approximately 2.1 million for FY 2010.

Use of Proceeds: The bond proceeds will be used for the purpose of financing, including through reimbursement of previous expenditures, certain construction, expansion, remodeling, renovation, furnishing, equipping and acquisition of various health facilities.

Type of Issue:

Negotiated public offering with variable rate bonds (each Series of the

Bonds will be issued in minimum denominations of \$100,000 and

multiples of \$5,000 in excess thereof).

**Credit Enhancement:** 

Each Series of the variable rate bonds will be secured by separate irrevocable, transferable, direct pay letters of credit with Wells Fargo Bank as leading the potential syndicate of banks including: US Bank, Union

Bank, and/or Northern Trust.

**Expected Credit Rating:** 

AA-/ AA-/ A1; S&P/ Fitch/ Moody's

**Short-Term Credit Rating:** 

Wells Fargo, US Bank, & Northern Trust: A-1+/F1+/P-1;

S&P/Fitch/Moody's

Union Bank: A-1/F1/P-1; S&P/ Fitch/ Moody's

*See Exhibit 2 to identify possible conflicts of interest* **Financing Team:** 

Financial Overview: The Obligated Group's income statement appears to exhibit improved operating results during the review period FY 2008 to FY 2010 with continued revenue growth as well as improved operating margins. The Obligated Group appears to have a solid financial position with a proforma debt service coverage ratio of 3.15x.

**Estimated Sources of Funds:** 

**Estimated Uses of Funds:** 

Par amount of bonds

\$ 305,000,000

Project fund Financing costs \$ 300,000,000 5,000,000

**Total Estimated Sources** 

\$ 305,000,000

**Total Estimated Uses** 

305.000.000

Due Diligence: Staff has received and reviewed the Eligibility, Legal Review, Religious Due Diligence, Savings Pass Through, Seismic, and CEQA documentation. All documentation satisfies the Authority's requirements.

Staff Recommendation: Staff recommends the Authority approve Resolution Number 365 in an amount not to exceed \$305,000,000 subject to the conditions in the resolution, including a bond rating of at least investment grade by a nationally recognized rating agency. Macias Gini & O'Connell, LLP, the Authority's financial analyst, and Public Financial Management, Inc. the Authority's financial advisor, concur with the Authority's staff recommendation.

#### I. PURPOSE OF FINANCING:

SJHS' overall strategic plan is to address the seismic compliance that is expected to be completed in FY 2013. In addition, SJHS is seeking reimbursement for various additional projects outlined in the below paragraphs. These projects will enable SJHS to optimize its facilities and meet the growing demand in medical services.

## Queen of the Valley Medical Center

SJHS plans to seismically retrofit its Queen of the Valley Hospital (a 193-bed acute care hospital facility located at 1000 Trancas Street, Napa, CA 94558), construct and equip its radiology department renovations, and construct and equip a 71,000 square foot hospital building to house intensive care, surgery and laboratory services. This project will ensure that the replacement and upgradings meet seismic compliance. The project is expected to be complete in Spring 2013.

## St. Joseph Hospital of Eureka

SJHS plans to construct and equip a 100,000 square foot medical tower to be attached to the existing hospital structure in Eureka (St. Joseph Hospital, a 189-bed acute care hospital facility located at 2700 Dolbeer Street, Eureka, CA 95501) to house existing acute care facilities. The project is expected to be complete in Winter 2011.

## St. Joseph Hospital Of Orange

SJHS plans to reimburse for seismic retrofit activities occurring on its campus located in Orange (St. Joseph Hospital, a 525-bed acute care hospital facility with behavior facilities located at 1100 West Stewart Drive, Orange, CA 92868), as well as construction and equipment costs related to its operating room renovations. The project was substantially completed in June 2011.

#### St. Jude Hospital, Inc.

SJHS plans to seismically retrofit its St. Jude Medical Center (a 359-bed acute care hospital facility with skilled nursing and rehabilitation facilities located at 101 East Valencia Mesa Drive, Fullerton, CA 92835), construct a 216,000 square foot replacement hospital building, as well as a 14,000 square foot utility plant and a parking structure. The project is expected to complete in Fall 2014.

• *Underwriter's discount......* 643,000

• Letter of credit fees ...... <u>313,000</u>

The financing costs are preliminary estimates.

## II. PROPOSED COVENANTS, SECURITY PROVISIONS AND DISCLOSURES:

SJHS is a Member of an Obligated Group which currently consists of itself (as the parent organization) and ten other affiliated California nonprofit public benefit corporations and four other affiliated Texas nonprofit corporations, each of which is jointly and severally obligated under a master trust indenture ("Master Indenture") with respect to payments on CHFFA bonds and other parity debt. SJHS is the borrower under the loan agreement with CHFFA and acts on behalf of the other Obligated Group Members. All covenants below are applicable to each Member of the Obligated Group. There are also protective tests in the Master Indenture limiting Members from being added to or withdrawing from the Obligated Group if the change would result in a significant reduction of the financial strength of the Obligated Group.

After reviewing SJHS' current finances, SJHS' prior bond transactions, and considering what the market will support, SJHS, Public Financial Management, Inc. and the underwriter concluded the below listed covenants are appropriate for this transaction. The team notes these covenants are consistent with covenants that have applied to SJHS' prior bond transactions and that SJHS' current financial situation does not suggest additional covenants should be required.

The following covenants are applicable to this transaction:

**Unconditional Promise to Pay.** SJHS agrees to pay the bond trustee all amounts required for principal, interest or redemption premium, if applicable, and other payments and expenses designated in the Loan Agreement. The Obligated Group guarantees all such payments under a master indenture obligation. All Revenues (which will include payments by SJHS under the Loan Agreement and payments by the Obligated Group under the master indenture obligation) and any other amounts held in a designated fund or account under the Bond Indenture are pledged to secure the full payment of the Bonds.

**Pledge of Gross Revenues.** While such a pledge is not being directly given in this transaction, such a pledge was given in connection with the 2009 CHFFA bond issue for SJHS. Therefore, the bondholders in this transaction will benefit from such a pledge until 2019, or until the 2009 CHFFA bonds are advance refunded prior thereto. The pledge requires that each Member of the Obligated Group deposit all revenues, income, receipts and money received into a Gross Revenue Fund over which the Master Trustee has a blocked account agreement for the benefit of each bond trustee and parity lender.

**Limitation on Creation of Liens.** Each Obligated Group Member agrees not to create or suffer to exist any Lien upon its respective Property or revenues, other than Permitted Liens, as set forth in the Master Indenture.

**Limitation on Incurrence of Additional Indebtedness.** Each Obligated Group Member is subject to a restrictive set of allowable additional indebtedness that it may incur pursuant to the Master Indenture.

**Limitation on Guaranties.** Each Obligated Group Member agrees not to become liable on any Guaranty, other than with respect to the Master Indenture, unless in compliance with certain limitations in the Master Indenture.

**Debt Service Coverage Requirement.** The Master Indenture requires SJHS to maintain an Historical Debt Service Coverage Ratio of at least equal to 1.10x in each fiscal year. That ratio is defined

as the ratio determined by dividing aggregate income available for debt service for that period by the debt service requirements for such period.

**Sale, Lease or Other Disposition of Property.** Each Obligated Group Member agrees to certain limitations set forth in the Master Indenture regarding disposition of its Property in any fiscal year.

Consolidation, Merger Sale or Conveyance. Each Obligated Group Member is subject to conditions and restrictions in the Master Indenture regarding merger, consolidation, sale or conveyance.

**Compliance with SEC Rule 15c2-12.** SJHS, on behalf of the Obligated Group, will take such action as is necessary to assist the underwriter in complying with SEC Rule 15c2-12. SJHS will contractually agree to disclose designated financial and operating information to the SEC web site (EMMA) during the life of the bonds and to report designated "listed events" such as missed debt service payments, any change in bond ratings, defeasance, redemptions, etc.

**Other Security.** The payment of principal, purchase price, premium and interest on the Bonds will be secured by irrevocable, direct-pay letters of credit to be issued to certain letter of credit banks in a syndication led by Wells Fargo Bank.

Staff has reviewed the entirety of this financing package and finds it to be acceptable.

# III. FINANCIAL STATEMENTS AND ANALYSIS

## St. Joseph Health System Obligated Group Consolidated Income Statement of Operation (in \$000's)

	For the Year Ended June 30,				•	
		2010		2009		2008
Revenue and public support:				_		_
Net patient services *	\$	3,276,635	\$	3,064,501	\$	2,910,490
Premium		128,073		115,439		110,395
Other revenue		61,097		63,637		61,325
Total revenue		3,465,805		3,243,577		3,082,210
Expenses:						
Compensation and benefits		1,559,308		1,527,733		1,437,356
Supplies and other		713,594		697,893		658,992
Professional fees and purchased services		493,177		483,275		461,775
Provision of doubtful accounts		229,715		201,458		159,046
Depreciation and amortization		179,517		159,539		146,374
Interest		94,500		91,704		90,371
Total Expenses		3,269,811		3,161,602		2,953,914
Operating income		195,994		81,975		128,296
Nonoperating (losses) gains, net		97,186		(153,046)		(51,278)
Excess (deficiency) of revenues over expenses		293,180		(71,071)		77,018
Equity transfer (to) from affiliates		23,781		(33,097)		(37,225)
Net assets released from restriction and other		(22,301)		30,867		3,678
Increase (decrease) in unrestricted net assets		294,660		(73,301)		43,471
Restricted net assets released from restriction, restricted						
Restricted contributions and other		3,688		2,006		12,424
Increase (decrease) in net assets		298,348		(71,295)		55,895
Net assets, beginning of year		1,898,090		1,969,385		1,913,490
Net assets, end of year	\$	2,196,438	\$	1,898,090	\$	1,969,385

* Net Patient Services	
Payors Source	Percent
Government (Medicare/Medicaid)	40%
Contracted (private sponsored managed care)	41%
Others (other payors)	19%
	100%

# St. Joseph Health System Obligated Group Consolidated Balance Sheets

(in \$000's)

Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a) FYE June 2010           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17			As of June 30,			
Current assets:         Cash and equivalents         \$ 218,198         \$ 160,760         \$ 248,459           Short-term marketable securities         481,733         422,065         445,459           Patient account receivable         411,783         407,007         307,879           Inventories and others         1,201,630         100,1909         995,383           Long-term marketable securities         543,532         495,786         582,797           Assets limited as to use         122,129         105,988         121,172           Held in Trist         146,060         41,814         255,970           Total assets limited as to use         2,090,123         2,019,196         1,828,849           Property and equipment, net         2,090,123         2,019,196         1,828,849           Investment and other         74,651         68,667         65,144           Cloateral held for swap counterparty         2,090,123         7,940         8,068           Deferred financing costs, net         21,516         19,925         22,833           Goodwill and other tangibles, less accumulated arrival         21,516         19,925         22,833           Total assets         22,205         25,442         3,309,925           Vertilities and text assets			2010	2009	2008	
Cash and equivalents         \$ 218,198         \$ 160,760         \$ 25,534           Short-term marketable securities         481,733         422,065         434,787           Patient count receivable         481,733         422,065         437,878           Inventorics and others         89,916         101,258         117,556           Total current sakes         12,010,60         10,919,90         995,383           Long-term marketable securities         \$ 343,52         495,786         582,797           Assets limited as to use         122,129         105,988         121,172           Board Designated         124,600         41,814         255,970           Total assets limited as to use         2,001,90         10,828,849           Property and equipment, net         2,001,10         60,60         60,00           Investment and other         7,4651         68,667         6,14           Colument held for swap counterparty         29,010         606         6,0           Deferred financing costs, net         21,516         19,25         22,833           Goodwill and other tangibles, kes accumulated amtritized         5,131,412         23,872         3,909,25           Total lassets         5         131,412         125,707         1	Assets		_			
Short-term marketable securities         481,733         422,065         454,594           Patient account receivable Inventors and others Total current assets         89,916         101,258         117,356           Long-term marketable securities         543,532         495,786         582,759           Assets limited as to use         121,21         105,988         121,17           Board Designated         124,600         41,814         255,970           Thela in Tris         146,600         41,814         255,970           Total assets limited as to use         2,090,123         20,919         1,828,849           Property and equipment, net         2,090,123         20,919         6,666         65,144           Cloakeral held for swap counterparty         2,090,123         68,667         65,144           Cloakeral held for swap counterparty         2,090,123         7,840         8,968           Deferred financing costs, net         22,157         2,544         28,337           Total assets         22,157         2,544         28,337           Total assets         21,516         19,925         22,833           Total current liabilities         31,141         \$12,570         \$19,103           Accord financing costs, net         213,141 <td>Current assets:</td> <td></td> <td></td> <td></td> <td></td>	Current assets:					
Patient account receivable Inventories and others         411,783         407,907         307,879           Inventories and others         1,20,103         10,109,909         959,383           Long-term marketable securities         543,523         495,786         582,579           Assets limited as to use         212,129         105,988         121,172           Held in Trust         140,000         41,418         255,970           Total assets limited as to use         2,000,123         10,190,190         18,288,481           Property and equipment, net         2,000,123         20,191,190         18,288,481           Investment and other         74,651         68,667         65,144           Collateral held for swap counterparty         29,001         60,667         65,144           Moster secterinance costs, net         21,215         19,025         22,893           Deferred inhabities         22,007         25,442         28,337           Total assets         5         13,141         122,572         25,442         28,337           Total labellities         5         13,141         125,707         13,143         39,025           Total labellities         5         13,141         125,707         13,143         13,141<	Cash and equivalents	\$	218,198	\$ 160,760	\$ 25,554	
Inventories and others   89,916   101,258   117,356   70tal current assets   12,101,630   1,091,900   395,383   1,091,900   395,383   1,091,900   395,383   1,091,900   395,383   1,091,900   385,383   1,091,900   385,383   1,091,900   385,383   1,091,900   385,383   1,091,900   385,393   1,091,900   385,393   1,091,900   385,393   1,091,900   385,393   1,091,900   385,393   1,091,900   385,393   1,091,900   385,393   385	Short-term marketable securities		481,733	422,065	454,594	
Total current assets         1,201,630         1,091,990         995,383           Long-term marketable securities         543,532         495,786         582,579           Assets limited as to use         122,129         105,988         121,172           Held in Trust         146,060         41,814         255,970           Total assets limited as to use         268,189         147,802         377,142           Property and equipment, net         2,090,123         2,019,196         1,828,849           Investment and other         74,651         68,667         65,144           Collateral held for swap counterparty         29,010         606         0           Notes receivable         7,236         7,840         8,968           Deferred financing costs, net         21,516         19,925         22,893           Goodwill and other tangibles, less accumulated amortization         22,057         25,442         28,337           Total assets         8         154,470         112,2480         125,342           Total disbilities and net assets         22,057         25,442         28,337           Current liabilities         273,705         269,835         225,101           Accrued Liabilities         273,705         269,835 <t< td=""><td>Patient account receivable</td><td></td><td>411,783</td><td>407,907</td><td>397,879</td></t<>	Patient account receivable		411,783	407,907	397,879	
Assets limited as to use   Board Designated   122,129   105,988   121,172   146,160   141,814   255,970   105,988   121,172   146,160   141,814   255,970   106,885   170,1742   126,8189   170,182,834	Inventories and others		89,916	101,258	117,356	
Name	Total current assets		1,201,630	1,091,990	995,383	
Board Designated   122,129   105,988   121,172   146,060   41,814   255,970   170   130   147,802   377,142   147,000   147,802   147,802   147,802   147,803   147	Long-term marketable securities		543,532	495,786	582,579	
Held in Trust         146,060         41,814         255,970           Total assets limited as to use         268,189         147,802         377,142           Property and equipment, net         2,090,123         2,019,196         1,828,849           Investment and other         74,651         68,667         65,144           Coldateral held for swap counterparty         29,010         606         0           Notes receivable         72,365         7,840         8,968           Deferred financing costs, net         21,516         19,925         22,833           Goodwill and other tangibles, less accumulated amortization         22,057         25,442         28,337           Total assets         8         425,794         38,77,254         39,90,255           Total assets         8         131,412         \$125,707         \$119,130           Accrued tabilities         96,752         269,835         252,101           Accrued tabilities         96,752         214,453         111,432           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,252         325,109           Other kibilities         59,914         45,285 <td>Assets limited as to use</td> <td></td> <td></td> <td></td> <td></td>	Assets limited as to use					
Total assets limited as to use	Board Designated		122,129	105,988	121,172	
Property and equipment, net	Held in Trust		146,060	41,814	255,970	
Investment and other	Total assets limited as to use		268,189	147,802	377,142	
Collateral held for swap counterparty         29,010         606         0           Notes receivable         7,236         7,840         8,968           Deferred financing costs, net         21,516         19,925         22,893           Goodwill and other tangibles, less accumulated amortization         154,470         122,480         125,342           Total assets         \$ 154,470         122,480         125,342           Total assets           Current liabilities         \$ 131,412         \$ 125,707         \$ 119,130           Account payable         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued diabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         1114,750         57,256         325,199           Total current liabilities         59,817         51,818         68,186           Notes payable and interest due (from) to affiliates         65,194         45,285         6           Long-term debt, less current maturities         1,333,426         1,255,094         1	Property and equipment, net		2,090,123	2,019,196	1,828,849	
Notes receivable         7,236         7,840         8,968           Deferred financing costs, net         21,516         19,925         22,893           Goodwill and other tangibles, less accumulated amortization         22,057         25,442         28,337           Total assets         \$ 4,257,944         \$ 3,877,254         3,909,295           Liabilities and net assets           Current liabilities         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         1114,750         57,256         325,199           Total current liabilities         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090<	Investment and other		74,651	68,667	65,144	
Deferred financing costs, net   21,516   19,925   22,893   Goodwill and other tangibles, less accumulated amortization   22,057   25,442   28,337   154,470   122,480   125,342   3,909,295   154,457,944   3,877,254   3,909,295   154,151   154,470   122,480   125,342   154,257,944   3,877,254   3,909,295   154,151	Collateral held for swap counterparty		29,010	606	0	
Goodwill and other tangibles, less accumulated amortization         22,057         25,442         28,337           Total assets         154,470         122,480         125,342           Total assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Liabilities and net assets           Current liabilities           Account payable         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090         1,999,385           Total liabilities and net assets	Notes receivable		7,236	7,840	8,968	
Total assets	Deferred financing costs, net		21,516	19,925	22,893	
Total assets         \$ 3,909,295           Liabilities and net assets           Current liabilities:         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         8,4257,944<	Goodwill and other tangibles, less accumulated amortization		22,057	25,442	28,337	
Liabilities and net assets           Current liabilities:           Account payable         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         655,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Free June 2010           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41			154,470	122,480	125,342	
Current liabilities:         Current payable         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         2,196,438         1,898,090         3,909,295           Financial Ratios:         Fye June 2010           Debt Service Coverage of O	Total assets	\$	4,257,944	\$ 3,877,254	\$ 3,909,295	
Account payable         \$ 131,412         \$ 125,707         \$ 119,130           Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a)	Liabilities and net assets					
Accrued compensation and related liabilities         273,705         269,835         252,101           Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$4,257,944         \$3,877,254         \$3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41	Current liabilities:					
Accrued liabilities         96,752         124,453         114,327           Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$4,257,944         \$3,877,254         \$3,909,295           Financial Ratios:           Proforms (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.	Account payable	\$	131,412	\$ 125,707	\$ 119,130	
Payable to third-party payors         59,093         55,371         41,088           Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69	Accrued compensation and related liabilities		273,705	269,835	252,101	
Current maturities of long-term debt         114,750         57,256         325,199           Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$4,257,944         \$3,877,254         \$3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Accrued liabilities		96,752	124,453	114,327	
Total current liabilities         675,712         632,622         851,845           Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$4,257,944         \$3,877,254         \$3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Payable to third-party payors		59,093	55,371	41,088	
Interest rate swaps         65,194         45,285         0           Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$4,257,944         \$3,877,254         \$3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Current maturities of long-term debt		114,750	57,256	325,199	
Other liabilities         59,817         51,183         68,186           Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a)           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Total current liabilities		675,712	632,622	851,845	
Notes payable and interest due (from) to affiliates         (72,643)         (5,020)         (27,032)           Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a)         FYE June 2010           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Interest rate swaps		65,194	45,285	0	
Long-term debt, less current maturities         1,333,426         1,255,094         1,046,911           Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a) FYE June 2010           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Other liabilities		59,817	51,183	68,186	
Total liabilities         2,061,506         1,979,164         1,939,910           Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         \$ 4,257,944         \$ 3,877,254         \$ 3,909,295           Financial Ratios:         Proforma (a) FYE June 2010           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Notes payable and interest due (from) to affiliates		(72,643)	(5,020)	(27,032)	
Net assets         2,196,438         1,898,090         1,969,385           Total liabilities and net assets         Proforma (a)         \$ 3,877,254         \$ 3,909,295           FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Long-term debt, less current maturities		1,333,426	1,255,094	1,046,911	
Financial Ratios:         Proforma (a)         FYE June 2010           Debt Service Coverage of Operating Income (x)         3.15         3.56         3.85         4.41           Debt Service Coverage of Net Income (x)         3.83         4.34         2.08         3.54           Debt to Net Assets (x)         0.80         0.66         0.69         0.70           Margin (%)         5.66         2.53         4.16           Current Ratio (x)         1.78         1.73         1.17	Total liabilities		2,061,506	1,979,164	1,939,910	
Financial Ratios:  Proforma (a)  FYE June 2010  Debt Service Coverage of Operating Income (x) 3.15 3.56 3.85 4.41  Debt Service Coverage of Net Income (x) 3.83 4.34 2.08 3.54  Debt to Net Assets (x) 0.80 0.66 0.69 0.70  Margin (%) 5.66 2.53 4.16  Current Ratio (x) 1.78 1.73 1.17	Net assets		2,196,438	1,898,090	1,969,385	
FYE June 2010         Debt Service Coverage of Operating Income (x)       3.15       3.56       3.85       4.41         Debt Service Coverage of Net Income (x)       3.83       4.34       2.08       3.54         Debt to Net Assets (x)       0.80       0.66       0.69       0.70         Margin (%)       5.66       2.53       4.16         Current Ratio (x)       1.78       1.73       1.17	Total liabilities and net assets	\$	4,257,944	\$ 3,877,254	\$ 3,909,295	
Debt Service Coverage of Operating Income (x)       3.15       3.56       3.85       4.41         Debt Service Coverage of Net Income (x)       3.83       4.34       2.08       3.54         Debt to Net Assets (x)       0.80       0.66       0.69       0.70         Margin (%)       5.66       2.53       4.16         Current Ratio (x)       1.78       1.73       1.17						
Debt Service Coverage of Net Income (x)       3.83       4.34       2.08       3.54         Debt to Net Assets (x)       0.80       0.66       0.69       0.70         Margin (%)       5.66       2.53       4.16         Current Ratio (x)       1.78       1.73       1.17						
Debt to Net Assets (x)       0.80       0.66       0.69       0.70         Margin (%)       5.66       2.53       4.16         Current Ratio (x)       1.78       1.73       1.17						
Margin (%) 5.66 2.53 4.16 Current Ratio (x) 1.78 1.73 1.17	· · · · · · · · · · · · · · · · · · ·					
Current Ratio (x) 1.78 1.73 1.17	* *	)				
(a) Recalculates FYE June 2010 audited results to include the impact of this proposed financing as well as the reoffering of Lubbock Health Facilities						

<sup>(</sup>a) Recalculates FYE June 2010 audited results to include the impact of this proposed financing as well as the reoffering of Lubbock Health Facilities Development Corporation ("LHFDC") variable rate refunding revenue bonds for conversion into a fixed rate maturity.

Please note, the Obligated Group's audited financial statements were analyzed in this section and found to be acceptable and consistent with the financial analysis noted for SJHS.

# <u>Financial Discussion – Statement of Activities (Obligated Group Income Statement)</u>

The Obligated Group's income statement appears to exhibit improved operating results during the review period from FY 2008 to FY 2010 with continued revenue growth as well as improved operating margins.

The Obligated Group's operating margins improved from 4.16%, 2.53% to 5.66% in FY 2008, FY 2009 and FY 2010, respectively. Its total revenue appears to have grown 12.4% over the review period from \$3.1 billion in FY 2008 to \$3.5 billion in FY 2010. According to SJHS, the increase in revenue can be attributed to an increase in net patient revenues, which grew approximately 12.6% from \$2.9 billion in FY 2008 to \$3.3 billion in FY 2010. The increase in net patient revenue, which accounts for 95% of total revenues, appears to be mostly attributed to an increase in outpatient visits.

#### Particular Facts to Note:

- Outpatient visits appear to have grown 8.8% over the review period from 1.9 million in FY 2008 to 2.1 million in FY 2010. For FY 2010, the Obligated Group appeared to experience an increase in discharges and outpatient visits which SJHS attributes to the acquisition of Mission Hospital Regional Medical Center ("MHRMC"), formerly known as South Coast Medical Center, that was acquired on July 1, 2009 and a general increase across SJHS' hospitals.
- Operating income appears to have grown 52.8% from \$128 million in FY 2008 to \$195 million in FY 2010 which SJHS attributes to continued favorable outcomes from denial management practices (which includes organizing a new LLC to manage payer denials by identifying and globally addressing trends and standardizing best practices across the system), stricter cost control measures along with slight increases in volumes in certain markets implemented in FY 2009.
- For FY 2009, the Obligated Group appeared to have experienced a significant loss on its investment portfolio of approximately \$153 million due to the general market downturn, but SJHS indicates that its investment portfolio has recovered due to the improvements in market conditions which does appear to be reflected in FY 2010 given the significant gains on investments reported of approximately \$97 million.
- The Obligated Group's unaudited income statement appears to continue to exhibit improved operating results during the interim period ending March 31, 2011 with a solid 6.43% operating margin.
- SJHS has a plan in place to approach the changing landscape of healthcare reform including rethinking its care delivery, preparing for changes in reimbursement, and preparing for a dynamic competitive landscape by focusing on patient experience, quality of care, physician engagement, stewardship, as well as wellness and health improvement.

#### Financial Discussion – Statement of Financial Position (Obligated Group Balance Sheet)

The Obligated Group appears to have a solid financial position with a proforma debt service coverage ratio of 3.15x.

The Obligated Group's balance sheet appears to continue growing with total net assets increasing from \$2.0 billion in FY 2008 to \$2.2 billion in FY 2010, an increase of nearly 11.5%. SJHS attributes the increase an increase in cash, unrealized gain in investments and property and equipment. The operating debt service coverage ratio for FY 2010 appears to be a solid 3.56x, and with the proposed financing, the proforma operating debt service coverage ratio will remain solid at 3.15x.

#### Particular Facts to Note:

- The Obligated Group's total assets increased by nearly 8.9% from \$3.9 billion in FY 2008 to \$4.2 billion in FY 2010 primarily due (according to SJHS) to an increase in net patient revenue, gain in investment from improvement of market conditions, along with a net increase in property and equipment from the purchase of MHRMC in FY 2009.
- According to SJHS, other key factors that contributed to the increase in cash and investments include earnings before interest, depreciation and amortization.
- The Obligated Group appears to have a relatively low level of debt with 0.66x debt to net assets ratio. With the proposed financing, the ratio appears to become 0.80x, which suggests a slightly increased yet sustainable leverage position.
- The proforma debt service coverage ratio includes the effect of SJHS' current efforts, on or around the time of issuance of the proposed CHFFA bonds, to reoffer its \$105 million Lubbock Health Facilities Development Corporation ("LHFDC") variable rate refunding revenue bonds for conversion into a fixed rate maturity. The issuance of the proposed CHFFA bonds is not contingent upon the reoffering of the LHFDC bonds, but is included in this staff report solely for the purpose of calculating the proforma debt service coverage ratio.
- The Obligated Group's unaudited statement of financial position from FY 2010 to the interim period ending March 31, 2011 appears to be solid with a 15.5% increase in net assets from \$2,196,438 to \$2,537,131which is consistent from prior years' trends.

#### IV. DUE DILIGENCE:

Due diligence has been completed with regard to the following items:

- Section 15438.5(a) of the Act (Savings Pass Through): SJHS properly completed and submitted the "Pass-Through Savings Certification," in addition to a narrative explaining how it intends to pass through savings.
- Section 15491.1 of the Act (Community Service Requirement): SJHS will complete and submit this certification and indicate whether Medi-Cal and Medicare patients are accepted at the closing of the bond deal.
- Compliance with Seismic Regulations: SJHS has properly submitted a description of its compliance with seismic requirements.
- Compliance with Section 15455(b) of the Act (California Environmental Quality Act): SJHS properly submitted documentation to the Authority, where applicable, demonstrating that each proposed project has either complied with Division 13 (commencing with Section 21000) of the Public Resources Code, or is otherwise not a "project" under that division.
- Religious Due Diligence.
- Legal Review.

## **PROJECT SITES**

PROJECT	PROJECT ADDRESS

Queen of the Valley Medical Center 1000 Trancas Street, Napa, CA 94558

St. Joseph Hospital of Eureka 2700 Dolbeer Street, Eureka, CA 95501

St. Joseph Hospital of Orange 1100 West Stewart Dr., Orange, CA 92868

St. Jude Hospital, Inc. 101 E. Valencia Mesa Dr., Fullerton, CA 92835

#### FINANCING TEAM

Trustee: Wells Fargo Bank, N.A.

Master Trustee: The Bank of New York Trust Company,

N.A.

**Rating Agency:** Standard & Poor's

Fitch Ratings Moody's

Issuer's Financial Advisor: Public Financial Management, Inc.

Issuer's Financial Analyst: Macias Gini & O'Connell, LLP

**Issuer's Counsel:** Orrick, Herrington & Sutcliffe LLP

Bond Counsel: Sidley Austin, LLP

**Underwriter:** Morgan Stanley & Co. Incorporated

**Underwriter's Counsel:** Ropes & Gray, LLP

**Letter of Credit Syndication Agent:** Leading: Wells Fargo Bank,

Potential: US Bank, Union Bank, and/or

Northern Trust

**Letter of Credit Syndication Counsel:** Chapman & Cutler, LLP

Corporation Counsel: Polsinelli Shughart, LLP

**Corporation Special LOC Counsel:** Ropes & Gray, LLP

**Auditor:** Ernst & Young, LLP

Remarketing Agents: Morgan Stanley & Co. Incorporated and

Citigroup Global Markets Inc.

# EXHIBIT 3 OBLIGATED GROUP UTILIZATION STATISTICS

For the Year Ended June 30,

	2010	2009	2008
Operated Beds (1)	2,680	2,727	2,692
Discharges (2)	139,981	138,236	142,477
Patient Days (2)	612,035	612,908	656,587
Average Length of Stay	4.4	4.4	4.6
% Occupancy Based on Operated Beds	62.6	61.6	66.7
Outpatient Visits (Including ER visits)	2,108,407	2,039,079	1,937,986

 $<sup>(1)</sup> Includes \ skilled \ nursing, \ acute \ psychiatric \ and \ chemical \ dependency \ beds, \ where \ appropriate.$ 

<sup>(2)</sup> Exclude well newborns.

# **OUTSTANDING DEBT**

Date Issued		Original Amount	Amount Outstanding As of June 30, 2010 (a)		Estimated Amount Outstanding after Proposed Financing	
-EXISTING LONG-TERM DEBT:	' <u></u>					
Authority Debt:						
CSCDA Series 1999, 2000, 2007 A-F	\$	688,825,000	\$	653,729,000	\$	619,709,000
LHFDC Series 2008A		51,500,000		49,275,000		46,750,000
LHFDC Series 2008B		136,185,000		126,180,000		105,385,000
CHFFA Series 2009A		185,095,000		182,166,000		182,166,000
CHFFA Series 2009BCD (b)		236,005,000		244,481,000		244,141,000
Bank Line of Credit		80,000,000		80,000,000		80,000,000
Bank Note				39,200,000		39,200,000
Lease Financing Obligation				66,578,000		66,578,000
Capitalized Lease Obligation				11,804,000		11,804,000
- PROPOSED NEW DEBT:						
CHFFA Series 2011						305,000,000
- TOTAL DEBT			\$	1,453,413,000	\$	1,700,733,000

<sup>(</sup>a) Includes current portion of long-term debt.

<sup>(</sup>b) The amount outstanding as of June 30, 2010 included amortized premium.

#### BACKGROUND, GOVERNANCE AND LICENSURE

#### **Background**

SJHS, a California nonprofit public benefit corporation headquartered in Orange, California, was incorporated in 1981, by its Roman Catholic order sponsor, the Congregation of the Sisters of St. Joseph of Orange (the "St. Joseph Congregation"), to become the sole corporate member and "parent" organization of various corporations operating the St. Joseph Congregation's hospitals and other affiliated healthcare entities. SJHS is a member of an Obligated Group which currently consists of itself (as the parent organization) and ten other affiliated California nonprofit public benefit corporations and four other affiliated Texas nonprofit corporations.

SJHS provides integrated strategic leadership and various centralized management functions for the fourteen acute care hospitals affiliates with 3,685 licensed acute beds, skilled nursing, psychiatric, outpatient services, home health, and hospice.

SJHS is the sole corporate member of each of the other Obligated Group, except (i) SRM Alliance Hospital Services, doing business as Petaluma Valley Hospital, whose sole corporate member is Santa Rosa Memorial Hospital, (ii) Covenant Health System ("CHS"), whose corporate members are Lubbock Methodist Hospital System and the Health System, (iii) the Obligated Group located in Texas (other than CHS) whose sole corporate members are Santa Rosa Memorial Hospital, Queen of the Valley Hospital of Napa and St. Joseph of Eureka.

#### **Obligated Group**

The Obligated Group consists of the SJHS and the fourteen Obligated Group members operating in the following regions: Southern California; Northern California; and West Texas/Eastern New Mexico. SJHS and the other Obligated Group members are jointly and severally obligors and guarantors of the Obligations issued under the Master Indenture.

## St. Joseph Health System

Obligated Group Members	Location
Southern California	
St. Joseph Health System	Orange, CA
St. Joseph Hospital of Orange	
St. Jude Hospital, Inc	Fullerton, CA
Mission Hospital Regional Medical Center	Mission Viejo, CA
St. Mary Medical Center	
Northern California Region	
Queen of the Valley Medical Center	Napa, CA
Santa Rosa Memorial Hospital	Santa Rosa, CA
SRM Alliance Hospital Services	Petaluma, CA
St. Joseph Hospital of Eureka	Eureka, CA
Redwood Memorial Hospital of Fortuna	Fortuna, CA
St. Joseph Home Care Network	Rohnert Park, CA
West Texas/Eastern New Mexico Region (a)	
Covenant Health System, dba Covenant Medical Center	Lubbock, TX
Methodist Children's Hospital	Lubbock, TX
Methodist Hospital Levelland	Levelland, TX
Methodist Hospital Plainview	

<sup>(</sup>a) Although Texas is part of the Obligated Group, they will not be receiving proceeds from this financing.

## **Corporate Governance**

The Article of Incorporation and Bylaws of the SJHS provide that its powers shall be exercised, its properties controlled and its affairs conducted by a Board of Trustees.

## **Licensure and Memberships**

SJHS' California patient care facilities are licensed by the California Department of Public Health to the extent required by law and are certified to participate in Medicare and Medi-Cal programs.