## CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY BOND FINANCING PROGRAM Meeting Date: August 21, 2012 Request for Initial Resolution

Prepared by: Alejandro Ruiz

Applicant:	Alameda County Industries, LLC	Amount Requested:	\$10,275,000
	and/or its Affiliates	<b>Application No.:</b>	863(SB)
<b>Project Location:</b>	San Leandro (Alameda County)	<b>Initial Resolution No.:</b>	12-09

**Summary.** Alameda County Industries, LLC and/or its Affiliates (the "Company") requests approval of an Initial Resolution for an amount not to exceed \$10,275,000 to finance the acquisition of new CNG fueled trucks, containers and site improvements to its existing Materials Recovery Facility (MRF).

**Borrower.** Alameda County Industries, LLC provides refuse collection and disposal services to its customers in the cities of Alameda and San Leandro. The Company was founded in 1999 in Pleasanton, California and has approximately 104 employees.

The principal stockholders of the Company are as follows:

Lou Pellegrini	27.08%
Kent Kenney	6.25%
Robert J. Molinaro and Carol E. Molinaro, Trustees	13.59%
Anthony Macchiano and Shirely Macchiano, Trustees	6.79%
William J. Dobert and Lynn C. Dobert, Trustees	4.00%
Brian E. Storti and Linda S. Storti, Trustees	4.08%
Michael Achrio	4.17%
Edward Bortoli	4.17%
Douglas H Button and Mary Ann L. Button, Trustees	4.17%
Paul R. Formosa and Julie A. Formosa, Trustees	4.17%
Ronald Fornesi and Tamata L. Fornesi, Trustees	4.17%
Jerry P. Nabhan and Julie Ann Nabhan, Trustees	4.17%
John F. Rossi, Trustee	4.17%
Stephanie Uccelli-Menner	4.17%
Various (less than 3% each)	4.85%
Total:	<u>100.00%</u>

Some of the stockholders listed above also own shares in, and are involved in the operations of other solid waste disposal companies in the Bay Area. These other companies include: Pleasanton Garbage Service, Inc.; Amador Valley Industries, LLC; Bay Counties Waste Services, Inc., doing business as: Specialty Solid Waste and Recycling Systems; South San Francisco Scavenger Co.; Mission Trails; Peninsula Sanitary Service; Garden City Sanitation; and Livermore Sanitation.

**Legal Questionnaire.** The Staff has reviewed the Company's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed in the

Legal Status portion of the Application that raises questions concerning the financial viability or legal integrity of this applicant.

**Project Description.** The Company will purchase new CNG fueled trucks and containers and make minor repairs and improvements to its existing MRF. The purchases will allow the Company to continue to meet its obligations under its Franchise Agreements with the cities of Alameda and San Leandro.

<u>Volume Cap Allocation</u>. The Company anticipates applying to the Authority for volume cap allocation in the  $4^{th}$  quarter of 2012.

**Financing Details.** The Company anticipates the issuance of negotiated tax exempt bonds.

### Financing Team.

Underwriter:Westhoff, Cone & HolmstedtBond Counsel:Law Offices of Leslie M. LavaIssuer's Counsel:Office of the Attorney General

**<u>Staff Recommendation</u>**. Staff recommends approval of Initial Resolution No. 12-09 for Alameda County Industries, LLC and/or its Affiliates for an amount not to exceed \$10,275,000.

*Note:* An Initial Resolution approval is not a commitment that the Board will approve a Final Resolution and bond financing of the proposed Project.

Initial Resolution No. 12-09 Application No. 863(SB)

### **RESOLUTION OF OFFICIAL INTENT TO ISSUE BONDS TO FINANCE SOLID WASTE DISPOSAL/RECYCLING FACILITIES FOR ALAMEDA COUNTY INDUSTRIES, LLC AND/OR ITS AFFILIATES**

#### August 21, 2012

WHEREAS, the California Pollution Control Financing Authority ("Authority"), a public instrumentality, is authorized and empowered by the provisions of the California Pollution Control Financing Authority Act ("Act") to issue bonds for the purpose of defraying the cost of facilities for the disposal of solid and liquid waste products, including solid waste disposal recovery and recycling facilities; and

WHEREAS, Alameda County Industries, LLC, a California limited liability company ("Applicant"), and/or its Affiliates (as hereinafter defined) (collectively, "Company") have submitted an application (the "Application") to the Authority requesting the Authority assist in financing (i) the construction of improvements to a materials recovery facility, (ii) the construction of site improvements, (iii) the acquisition of rolling stock and drop boxes, bins, carts and containers and/or (iv) the acquisition and installation, if any, of equipment for the collection, processing, transfer and recycling of solid waste and other equipment functionally related thereto, all as more fully described in the Application (collectively, "Facilities"), which Facilities will be owned and/or operated by the Company, and have presented an estimate of the maximum cost of such Facilities as shown in Exhibit "A" attached hereto; and

**WHEREAS,** the Authority desires to encourage the Company to provide solid waste disposal/recycling facilities which will serve the public of the State; and

**WHEREAS,** the Authority deems it necessary and advisable to further the purposes of the Act that the Facilities be acquired at the earliest practicable date, but the Company requires satisfactory assurances from the Authority that the proceeds of the sale of bonds of the Authority will be made available to finance such Facilities; and

**WHEREAS,** the Company expects to incur or pay from its own funds certain expenditures in connection with the Facilities prior to the issuance of indebtedness for the purpose of financing costs associated with the Facilities on a long-term basis; and

WHEREAS, subject to meeting all the conditions set forth in this resolution the Authority reasonably expects that debt obligations in an amount not expected to exceed \$10,275,000 will be issued and that certain of the proceeds of such debt obligations will be used to reimburse the Company for its prior expenditures for the Facilities; and

**WHEREAS,** Section 1.103-8(a)(5) and Section 1.150-2 of the Treasury Regulations require the Authority to declare its reasonable official intent to reimburse prior expenditures for the Facilities with proceeds of a subsequent borrowing;

**NOW, THEREFORE, BE IT RESOLVED** by the California Pollution Control Financing Authority as follows:

<u>Section 1</u>. The Authority finds and determines that the foregoing recitals are true and correct. For purposes of this Resolution, an "Affiliate" of the Applicant means any person or entity which meets the definition of "participating party" in the Act and controls, is controlled by, or is under common control with, the Applicant, as shown by the possession, directly or indirectly, of the power to direct or cause the direction of its management or policies, whether through majority equity ownership, contract or otherwise.

Section 2. The Authority declares its official intent to issue, at one time or from time to time, an aggregate of up to \$10,275,000 principal amount of bonds of the Authority for the Facilities; including for the purpose of reimbursing to the Company costs incurred for the Facilities prior to the issuance of the bonds.

<u>Section 3</u>. The bonds will be payable solely from the revenues to be received by the Authority pursuant to a loan agreement or other agreements to be entered into between the Authority and the Company in connection with the Facilities. Each bond shall contain a statement to the following effect:

"Neither the faith and credit nor the taxing power of the State of California or any political subdivision thereof or any local agency is pledged to the payment of the principal of, premium, if any, or any interest on this bond."

<u>Section 4</u>. The bonds shall be issued subject to the conditions that (i) the Authority and the Company shall have first agreed to mutually acceptable terms for the bonds and of the sale and delivery thereof, and mutually acceptable terms and conditions of the loan of the proceeds thereof to the Company; (ii) all requisite governmental approvals shall have first been obtained; (iii) a Final Resolution shall have been received from the Authority; and (iv) an allocation shall have been received from the California Debt Limit Allocation Committee.

<u>Section 5</u>. The Executive Director of the Authority is hereby directed to indicate the willingness of the Authority to proceed with and effect such financing in order to assist the Company by defraying the cost of the Facilities, subject to due compliance with all requirements of the law and the obtaining of all necessary consents and approvals and meeting all other requirements of the Authority.

Section 6. It is intended that this Resolution shall constitute "some other similar official action" towards the issuance of bonds within the meaning of Section 1.103-8(a)(5) of the Treasury Regulations and "official intent" within the meaning of Section 1.150-2 of the Treasury Regulations, each as applicable under Section 103 of the Internal Revenue Code of 1986, as amended. It is also intended that this statement of "official action" or "official intent" by the Authority shall continue in full force and effect even if this Resolution ceases to be effective for other purposes.

<u>Section 7</u>. This Resolution shall take effect immediately upon its passage and remain in full force and effect thereafter; provided that, subject to Section 6, this Resolution shall cease to be effective on August 21, 2015 unless prior thereto the Authority specifically adopts a further resolution extending the effective date of this Initial Resolution, which it will do only after receiving a specific request for such action from the Company, accompanied by an explanation of the status of the project and any additional information requested by the Authority to supplement the Company's application.

# EXHIBIT A

NUMBER:	12-09
LOCATION:	610 Aladdin Avenue San Leandro, CA 94577
TYPE:	Solid Waste Disposal/Recycling
AMOUNT:	Up to \$10,275,000