### \$10,000,000\* CALIFORNIA SCHOOL FINANCE AUTHORITY EDUCATIONAL FACILITIES REVENUE BONDS (NEW DESIGNS CHARTER SCHOOL WATTS CAMPUS PROJECT) SERIES 2014A (TAX-EXEMPT) AND 2014B (TAXABLE) EXECUTIVE SUMMARY RESOLUTION 14-16

| Borrower and Owner of<br>Facilities:     | University Park and Watts, LLC   |
|--|--|
| Project User:                            | New Designs Charter School-Watts   |
| Loan Amount:                             | Not to exceed \$10,000,000   |
| Expected Issuance:                       | July 2014  |
| Project:                                 | The acquisition and renovation of educational facilities for New Designs Charter School-Watts campus |
| Bond Type:                               | Educational Facilities Revenue Bonds (Taxable and Tax Exempt Series)                                 |
| Project Location:                        | 12714 South Avalon Boulevard, Los Angeles, CA  |
| County:                                  | Los Angeles  |
| District in which Project is<br>Located: | Los Angeles Unified School District  |
| Charter Authorizer:                      | Los Angeles Unified School District  |
| Est. Annual Payment:                     | \$545,000  |
| Anticipated Rating:                      | Expected BBB-  |
| Structure:                               | \$7,115,000 (Tax-Exempt) and \$335,000 (Taxable)   |
| Sale Method:                             | Limited Public Offering (dependent on final rating)  |
| Underwriter:                             | Robert W. Baird & Co., Incorporated  |
| Borrower's Financial                     |  |
| Consultant:                              | Bali Business Management   |
| Bond Counsel:                            | Kutak Rock LLP   |
|  |  |

## I. Use of Bond Proceeds

The Applicant is requesting the issuance of tax-exempt and taxable financing in order to exercise the option to purchase the Watts Campus facilities and land for a purchase price of \$3.95 million, to renovate certain facilities at an estimated cost of \$2.5 million and to pay costs of issuance in connection with the Bonds.

Please note that this is a second part of the plan of finance that was implemented when the Applicant borrowed the proceeds of \$19,865,000 in Educational Facilities Revenue Bonds, Series 2012A, 2012B and 2012C through the Authority in October of 2012.

## II. The Project User and the Borrower

**The Borrower:** University Park and Watts, LLC, a California limited liability company whose sole managing member is New Designs Properties, Inc., a California nonprofit public benefit corporation and an organization described in Section 501(c)(3) of the Code (the "Manager") is the Borrower and Lessor for the proposed project. The Borrower was created for the purpose of owning the Mortgaged Property which includes the Facilities (defined below). The University Park Facilities and the Slauson Facilities have been leased and are operated by the Lessee pursuant to respective Lease Agreements, each dated as of October 1, 2012 (each a "2012 Lease" and collectively, the "2012 Leases"), by and between the Borrower and the Lessee. The Watts Facilities will be leased and operated by the Lessee pursuant to a Lease Agreement, dated as of July 1, 2014 (the "2014 Lease" and with the 2012 Leases, the "Leases"), by and between the Borrower the Lessee.

**The Project User:** New Designs Charter School, d/b/a New Designs Educational Group ("New Designs" or the "Lessee"), is a California nonprofit public benefit corporation and an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (the "Code") that established and administers the New Designs Charter School ("New Designs-University Park") and the New Designs Charter School-Watts ("New Designs-Watts") (collectively, the "Schools"). The Lessee was founded by Dr. Yaw O. Adutwum, with the vision of developing a college preparatory learning environment that enables students to become literate, self-motivated, and life-long learners. The Lessee serves neighborhoods where the traditional public schools have been historically overcrowded and underperforming.

### III. Financial Structure

The California School Finance Authority (the "Authority") is issuing approximately \$7,115,000 Educational Facility Revenue Bonds (New Designs Charter School Watts Campus Project) Series 2014A (the "Series 2014A Bonds") and approximately \$355,000 Educational Facility Revenue Bonds (New Designs Charter School Watts Campus Project) (Taxable) Series 2014B (the "Series 2014B Bonds") (collectively the "Series 2014 Bonds") pursuant to the California School Finance Authority Act (the "Act") and an Indenture of Trust, dated as of October 1, 2012 (the "Original Indenture") between the Authority and Zions First National Bank, Boise, Idaho, as trustee (the "Trustee"), as amended and supplemented by a First Supplemental Indenture of Trust, dated as of July 1, 2014 (the "First Supplemental Indenture" and, together with the Original Indenture").

The Series 2014 Bonds will bear interest payable semi-annually on June 1 and December 1 of each year, commencing December 1, 2014, until maturity or earlier redemption. The Series

2014 Bonds are subject to optional and mandatory sinking fund redemption, and extraordinary redemption prior to maturity.

The Series 2014 Bonds will be issued on a parity with the Authority's Educational Facility Revenue Bonds (New Designs Charter School Project) Series 2012A (the "Series 2012A Bonds"), its Educational Facility Revenue Bonds (New Designs Charter School Project) (Taxable) Series 2012B (the "Series 2012B Bonds") and its Educational Facility Revenue Bonds (New Designs Charter School Project) Series 2012C (the "Series 2012C Bonds") (collectively the "Series 2012 Bonds" and, together with the Series 2014 Bonds and any Additional Bonds, the "Bonds") and constitute Additional Bonds within the meaning of the Original Indenture.

The Authority will loan the proceeds of the Series 2014 Bonds to University Park and Watts, LLC (the "Borrower"), a California limited liability company whose sole managing member is New Designs Properties, Inc. (the "Manager"), pursuant to the terms of a Loan Agreement, dated as October 1, 2012 (the "Original Loan Agreement") as amended by a First Amendment to Loan Agreement, dated as of July 1, 2014 (the "First Amendment to Loan Agreement" and, together with the Original Loan Agreement, the "Loan Agreement"), by and between the Authority and the Borrower, for the following purposes: (a) financing the acquisition and renovation of certain educational facilities located at: (i) 12714 South Avalon Boulevard in Los Angeles, California (the "Watts Facilities"), (ii) 2303-2321 South Figueroa Way in Los Angeles, California (the "University Park Facilities"), and (iii) 3906-3912 West Slauson Avenue in Los Angeles, California (collectively, the "Facilities"); (b) funding any reserve fund for the Series 2014 Bonds, any repair and replacement fund, and any capitalized interest with respect to the Series 2014 Bonds, if necessary, and (c) paying certain expenses incurred in connection with the issuance of the Series 2014 Bonds, including any applicable credit enhancement costs for the Bonds (collectively, the "Series 2014 Project").

Proceeds of the Series 2012 Bonds were used to, among other things, finance the acquisition of and financing or reimbursing the renovation of and additions to certain educational facilities (the "University Park Facilities") where New Designs-University Park (defined below) operate and finance the acquisition of certain educational facilities (the "Slauson Facilities" and with the University Park Facilities and the Watts Facilities, the "Facilities") (collectively, the "Series 2012 Project"). The University Park Facilities and the Slauson Facilities have been leased and are operated by the Lessee pursuant to respective Lease Agreements, each dated as of October 1, 2012 (each a "2012 Lease" and collectively, the "2012 Leases"), by and between the Borrower and the Lessee.

The Watts Facilities will be leased to New Designs Charter School, d/b/a New Designs Educational Group, a California nonprofit public benefit corporation ("New Designs" or the "Lessee") pursuant to a Lease Agreement, dated as of July 1, 2014 (the "2014 Lease" and the 2012 Leases, the "Leases"), by and between the Borrower and the Lessee. Pursuant to a Deed of Trust, Financing Statement, Security Agreement, Assignment of Lease and Rents and Fixture Filing, dated as of July 1, 2014 (the "2014 Deed"), executed by the Borrower, as trustor, in favor of Chicago Title Company, the Borrower will assign without recourse substantially all of its rights, title and interest under and pursuant to the 2014 Lease to the Trustee, as assignee of the Authority, including its right to receive the rental payments due and any remedies it may be entitled to thereunder, as security for Series 2014 Bonds. Pursuant to separate Deeds of Trust, Financing Statement, Security Agreement, Assignment of Leases and Rents and Fixture Filings, each dated as of October 1, 2012 (the "2012 Deeds" and with the 2014 Deed, the "Deeds"), executed by the Borrower as signed without recourse substantially all of its rights, title and interest under and pursuant to the 2012 Deeds" and with the 2014 Deed, the "Deeds"), executed by the Borrower, as trustor, in favor of Chicago Title Company, the Borrower assigned without recourse substantially all of its rights, title and interest under and pursuant to the 2014 Deeds" and with the 2014 Deed, the "Deeds"), executed by the Borrower, as trustor, in favor of Chicago Title Company, the Borrower assigned without recourse substantially all of its rights, title and interest under and pursuant to the 2014

Lease to the Trustee, as assignee of the Authority, including its right to receive the rental payments due and any remedies it may be entitled to thereunder, as security for Series 2012 Bonds. The Lessee currently operates two charter schools: (i) New Designs Charter School ("New Designs-University Park"), and (ii) New Designs Charter School-Watts ("New Designs-Watts") (collectively, the "Schools"), pursuant to respective charter contracts with Los Angeles Unified School District ("LAUSD").

### IV. Security and Source of Payment

The Series 2014 Bonds and the interest thereon are payable solely from certain revenues derived by the Authority under the Loan Agreement and from certain funds and accounts established and maintained under the Indenture. Under the Indenture, the Authority assigns to the Trustee, and to its successors in trust, and its and their assigns, all right, title and interest of the Authority in and to (a) the Revenues, including, without limitation, all Loan Repayments and other amounts receivable by or on behalf of the Authority under the Loan Agreement in respect of repayment of the Loan and all monies and investments in the funds and accounts established pursuant to the Indenture except monies on deposit in the Rebate Fund; (b) the Loan Agreement, except for the Retained Authority Rights; (c) the Deed of Trust; and (d) the Lease.

The obligations of the Borrower to make Loan Repayments and Additional Payments under the Loan Agreement are absolute and unconditional. The expected sole source of funds for such Loan Repayments and Additional Payments is payments made by the Lessee under the 2014 Lease. The Lessee's obligation to pay Rent under the 2014 Lease is a special obligation limited solely to Gross Income of the Schools. The Lessee will not make payments under the Loan Agreement separate from its payments under the 2014 Lease.

# V. Preliminary Sources and Uses/Cost of Issuance

## **Preliminary Sources and Uses of Funds**

#### SOURCES AND USES OF FUNDS

#### CALIFORNIA SCHOOL FINANCE AUTHORITY Educational Facility Revenue Bonds, Series 2014 (New Designs Charter School Project) Estimated Rates As of 6-12-2014 \*\* Preliminary: For Discussion Purposes \*\*

|  | Dated Date    | 07/25/2   |  |              |
|--|---------------|---|--|--------------|
|  | Delivery Date | 07/25/20  | 014  |              |
| Sources:   |               | Educational<br>Facility<br>Revenue Bonds<br>(Tax Exempt),<br>Series 2014A | Educational<br>Facility<br>Revenue Bonds<br>(Taxable),<br>Series 2014B | Tota         |
| Bond Proceeds:<br>Par Amount   |               | 7,115,000.00  | 355,000.00   | 7,470,000.00 |
|  |               | 7,115,000.00  | 355,000.00   | 7,470,000.00 |
| Uses:  |               | Educational<br>Facility<br>Revenue Bonds<br>(Tax Exempt),<br>Series 2014A | Educational<br>Facility<br>Revenue Bonds<br>(Taxable),<br>Series 2014B | Tota         |
| Project Fund Deposits:<br>Watts Facilities Acquisition<br>Reimbursed Capital Expendi | itures        | 3,950,000.00<br>2,500,000.00  |  | 3,950,000.00 |

|                                 | 7,115,000.00               | 355,000.00 | 7,470,000.00 |
|---------------------------------|----------------------------|------------|--------------|
| Contingency                     | 242.79                     | 1,832.21   | 2,075.00     |
| Other Uses of Funds:            |                            |            |              |
|                                 | 142,300.00                 | 327,100.00 | 469,400.00   |
| Cost of Issuance                | Construction of the second | 320,000.00 | 320,000.00   |
| Underwriter's Discount          | 142,300.00                 | 7,100.00   | 149,400.00   |
| Delivery Date Expenses:         |                            |            |              |
| Debt Service Reserve Fund       | 522,457.21                 | 26,067.79  | 548,525.00   |
| Other Fund Deposits:            |                            |            |              |
|                                 | 6,450,000.00               |            | 6,450,000.00 |
| Reimbursed Capital Expenditures | 2,500,000.00               |            | 2,500,000.00 |
| Traces racinges requisition     | 5,550,000.00               |            | 5,550,000.00 |

Below is a table that reflects the estimated Cost of Issuance (COI) for the financing based on a total par amount of \$7,470,000.

| Cost of Issuance:   | Estimated Amount (final tbd until<br>bond sale) |  |  |  |  |
|---|---|--|--|--|--|
| Issuer Fee*   | \$11,205.00                                     |  |  |  |  |
| Issuer Admin Fee  | \$1,120.50                                      |  |  |  |  |
| Issuer Application Fee  | \$1,500.00                                      |  |  |  |  |
| Issuer Counsel Fee  | \$20,000.00                                     |  |  |  |  |
| State PFD Sale Fee  | \$6,000.00                                      |  |  |  |  |
| Borrower's Counsel (Joel Wright)                                      | \$40,000.00                                     |  |  |  |  |
| Bond Counsel (Kutak Rock)   | \$75,000.00                                     |  |  |  |  |
| Underwriter's/Disclosure counsel (Quarles & Brady)                    | \$45,000.00                                     |  |  |  |  |
| Financial Consultant*   | \$37,350.00                                     |  |  |  |  |
| Trustee Fee - Set up<br>(Zions Bank)                                  | \$5,000.00                                      |  |  |  |  |
| Trustee Fee - 1st Year Admin (Zions Bank)                             | \$5,000.00                                      |  |  |  |  |
| Rating Fee  | \$25,000.00                                     |  |  |  |  |
| Appraisal, Survey and Environmental Study<br>Updates/Reliance Letters | \$10,000.00                                     |  |  |  |  |
| Title Insurance   | \$23,000.00                                     |  |  |  |  |
| POS/OS Printing   | \$4,000.00                                      |  |  |  |  |
| DTC/CUSIP/Wire Fees   | \$2,500.00                                      |  |  |  |  |
| Underwriter's Out of Pocket Expenses                                  | \$5,000.00                                      |  |  |  |  |
| Miscellaneous   | \$3,324.50                                      |  |  |  |  |
|   |   |  |  |  |  |
| Total Cost Of Issuance  | \$320,000.00                                    |  |  |  |  |

# VI. Project Description

The Project includes: 1) acquiring the Watts Facilities located at 12714 South Avalon Boulevard in Los Angeles, California (the "Watts Facilities"), 2) reimbursing New Designs for improvements made to the Watts Facilities and 3) potentially funding improvements at University Park Facilities located at 2303-2321 South Figueroa Way in Los Angeles, California (the "University Park Facilities").

# VII. Borrower Financial Data

Attached at Exhibit A is a schedule of New Design's 5-year budget. Enrollment projections are provided as Exhibit B to this staff summary.

## VIII. Due Diligence Undertaken to Date

No information was disclosed to question the financial viability or legal integrity of the Borrower. Standard opinions of counsel (i.e., that the borrowing entity has been duly organized, is in good standing, is a 501(c)(3) organization, has the full authority to enter into all documents which are valid and binding, etc.) will be delivered at closing.

## IX. Bond Sales Restrictions

Per Bond Issuance Guidelines adopted by the CSFA board, and given an expected bond rating of BBB-, the following sales restrictions may apply to the New Designs Project financing: <u>http://treasurer.ca.gov/csfa/financings/guidelines.pdf</u>.

- 1. Bonds will be in minimum denominations of \$25,000; and
- 2. Bonds may be publicly offered or privately placed; and
- 3. Bonds will be sold initially only to Qualified Institutional Buyers (QIB) and Accredited Investors (AI); and
- 4. Subsequent transfers of bonds are limited to QIBs and Als; and
- 5. Sales restrictions conspicuously noted on bond and described in detail in offering materials, if any, as well as in the bond documents; and
- 6. Bond payments will be made via the intercept mechanism outlined in Section 17199.4 of the Education Code.

If the bond rating is below BBB-, the following sales restrictions will apply:

- 1. Bonds will be in minimum denominations of \$100,000; and
- 2. Bonds will be privately placed or publicly offered initially to QIBs and Als; and
- 3. Bonds purchases will be required to execute an initial Investor Letter; and
- 4. Subsequent transfers of bonds will be limited to QIBs and AIs; and
- 5. Sales restrictions conspicuously noted on bond and described in detail in offering materials, if any, as well as in the bond documents
- 6. Bond payments will be made via the intercept mechanism outlined in Section 17199.4 of the Education Code; and
- 7. One or more of the following will be required depending on the transaction, as requested by the financing team and approved by the Authority:
  - a. Traveling Investor Letter; or
  - b. Higher minimum denominations of \$250,000; or
  - c. Physical Delivery; or
  - d. Limited initial sale to QIBs, with subsequent transfers limited to QIBs as well; or
  - e. Other investor protection measures.

(At the time this report was prepared, the financing team had not selected an additional restriction as described in Item #7 in case the bond rating comes in lower than anticipated. Prior to release of the offering document and closing of the transaction, the financing team will need to select an additional restriction from the list contained in Item #7.)

# X. Staff Recommendation

Staff recommends CSFA approve Resolution Number 14-16 in an amount not to exceed \$10,000,000

# Exhibit A 5-Year Budget Projections

| New Designs<br>Consolidated Projections  |  |  |  |   |   |  |  |  |  |
|--|--|--|--|---|---|--|--|--|--|
| Fiscal Year Ended June 30  | FY13   | FY14   | FY15   | FY16  | FY17  | FY18   |  |  |  |
|  | Actual   | Budget   | Projected  | Projected   | Projected   | Projected  |  |  |  |
| Key Assumptions  | 1  |  |  |   |   |  |  |  |  |
| Assumed General Expense Inflation Rate Assumed High School Enrollment  | 325  | 2.0%<br>495  | 2.0%<br>595  | 2.0%<br>614   | 2.0%<br>836   | 2.0%<br>836  |  |  |  |
| Assumed 6th Grade Enrollment   | 248  | 234  | 275  | 306   | 306   | 306  |  |  |  |
| Assumed 7-8th Grade Enrollment   | 460  | 458  | 480  | 550   | 550   | 550  |  |  |  |
| Total Enrollment   | 1,033  | 1,187  | 1,350  | 1,470   | 1,692   | 1,692  |  |  |  |
| Assumed ADA - High School  | 95%  |  |  | 95%   | 95%   | 95%  |  |  |  |
| Assumed ADA - Middle School<br>Number of Teachers  | 97%  |  |  | 97%<br>62   | 97%<br>71   | 97%<br>71  |  |  |  |
| Administrative Staff   | 20   |  |  | 28  | 28  | 28   |  |  |  |
| Other Employees  | 28   | 32   | 33   | 37  | 37  | 37   |  |  |  |
| Number of Total Employees  | 89   |  |  | 127   | 136   | 136  |  |  |  |
| Assumed Prop 98 Funding Growth Rate  | 0.0%   |  |  | 1.0%  | 1.50%   | 1.50%  |  |  |  |
| Assumed Utility Inflation<br>Per Pupil Revenues  |  | 3.5%   | 3.5%   | 3.5%  | 3.5%  | 3.5%   |  |  |  |
| High School General Purpose  | \$6,188  | \$6,285  | \$6,348  | \$6,411   | \$6,507   | \$6,605  |  |  |  |
| 6th Grade General Purpose  |  |  |  | \$5,380   | \$5,461   | \$5,543  |  |  |  |
| 7-8th General Purpose  | 1  |  |  | \$5,542   | \$5,625   | \$5,710  |  |  |  |
| Categorical  |  |  |  | \$510   | \$518   | \$525  |  |  |  |
| Special Ed<br>Economic Impact  |  |  |  | \$600<br>\$345  | \$609<br>\$350  | \$618<br>\$355   |  |  |  |
| Lottery  | \$338  |  |  | \$345   | \$350   | \$355<br>\$132   |  |  |  |
| Revenues   | ÷.20   |  | ÷.=/   |   |   |  |  |  |  |
| State Revenues   |  |  |  |   |   |  |  |  |  |
| General Purpose Entitlement Grant  | 4,216,703  | 4,881,892  | 6,988,683  | 8,552,651   | 10,518,354  | 10,518,354   |  |  |  |
| Categorical Block Grant<br>Economic Impact Aid   | 495,385<br>547,869   | 569,015<br>622,432   | -  |   |   |  |  |  |  |
| Educational Protection Act   | - 547,009  | 022,432  | - 1,317,457  | 1,415,190   | 1,629,088   | 1,629,088  |  |  |  |
| Special Education Entitlement  | 582,573  | 669,162  | 768,377  | 845,349   | 986,428   | 1,001,225  |  |  |  |
| Lottery  | 124,837  | 143,392  | 164,652  | 181,146   | 211,377   | 214,548  |  |  |  |
| SB 740 - Facilities Lease Reimbursement  | 691,069  | 761,600  | 870,150  | 965,268   | 1,055,921   | 1,163,921  |  |  |  |
| Other State Revenues<br>Sub-Total State Revenues   | 786,276<br>\$ 7,444,712  | 858,825<br>\$ 8,506,318  | 867,413<br>\$ 10,976,732   | 876,088<br>\$ 12,835,691  | 889,229<br>\$ 15,290,398  | 902,567<br>\$ 15,429,703   |  |  |  |
| Federal Revenues   | \$ 7,444,712   | \$ 0,500,310   | \$ 10,976,732  | \$ 12,635,091   | \$ 15,290,396   | \$ 15,429,703  |  |  |  |
| Title 1/Title II/Title III   | 371,061  | 374,862  | 428,703  | 470,319   | 549,964   | 558,214  |  |  |  |
| FCC Erate Program  | -  | 50,000   | 50,000   | 50,000  | 50,000  | 50,000   |  |  |  |
| Food Service/Nutrition   | 809,310  | 929,962  | 1,068,242  | 1,174,829   | 1,372,536   | 1,393,124  |  |  |  |
| Special Education<br>Sub-Total Federal Revenues  | 193,933<br>\$ 1,374,304  | 222,870<br>\$ 1,577,695  | 256,024<br>\$ 1,802,969  | 281,578<br>\$ 1,976,726   | 328,959   | 333,894<br>\$ 2,335,232  |  |  |  |
| Local Revenues   | 5 1,374,304  | \$ 1,577,695   | \$ 1,602,969   | \$ 1,976,726  | \$ 2,301,460  | \$ 2,335,232   |  |  |  |
| Funding in Lieu of Property Taxes<br>Debt Service Reserve Fund   | 1,365,861  | 1,847,708  | 1,939,714  | 2,165,972   | 2,516,373   | 2,507,178  |  |  |  |
| Site-based Revenue   | 300,617  | 300,617  | 303,623  | 306,659   | 311,259   | 315,928  |  |  |  |
| Sub-Total Local Revenues<br>GROSS REVENUES   | \$ 1,666,478<br>\$ 10,485,494  | \$ 2,148,325<br>\$ 12,232,337  |  | \$ 2,472,631  | \$ 2,827,632  | \$ 2,823,106   |  |  |  |
| Operating Expenses   | \$ 10,465,494  | \$ 12,232,337  | \$ 15,023,039  | \$ 17,285,048   | \$ 20,419,490   | \$ 20,588,041  |  |  |  |
| Instructional Salaries and Bonuses   | 2,531,948  | 3,042,323  | 3,689,325  | 4,093,703   | 4,778,236   | 4,873,801  |  |  |  |
| Administrative and Support Salaries  | 695,000  | 850,680  | 943,643  | 1,032,555   | 1,053,206   | 1,074,271  |  |  |  |
| Classified Salaries<br>Benefits  | 942,825  | 1,102,372  | 1,178,007  | 1,347,941   | 1,472,749   | 1,502,203  |  |  |  |
| Books & Supplies   | 948,614<br>205,467   | 1,127,336<br>244,914   | 1,322,012<br>286,348   | 1,477,898<br>783,014  | 1,698,321<br>917,630  | 935,983  |  |  |  |
| Food Service/Nutrition   | 809,310  | 875,237  | 966,171  | 1,034,371   | 1,198,052   | 1,198,052  |  |  |  |
| Insurance  | 85,000   | 99,989   | 116,192  | 129,172   | 151,601   | 154,633  |  |  |  |
| Utilities  | 115,850  | 135,783  | 157,518  | 174,950   | 205,398   | 209,506  |  |  |  |
| Special Ed Fair Share  | 232,952  | 267,610  | 307,320  | 338,078   | 394,616   | 400,536  |  |  |  |
| Building Maintenance & Repairs Consultants   | 88,500<br>350,000  | 105,059<br>533,221   | 122,602<br>613,510   | 536,617<br>678,283  | 628,897<br>797,677  | 641,475<br>813,631   |  |  |  |
| Authorizer Expenses  | 54,510   | 62,739   | 71,409   | 77,790  | 89,524  | 89,524   |  |  |  |
| Equipment/Non-facility Leases  | 50,000   | 59,594   | 569,673  | 623,716   | 736,146   |  |  |  |  |
| Communication  | 1  |  |  |   |   | 750,869  |  |  |  |
|  | 55,567   | 66,970   | 78,694   | 88,022  | 103,075   | 105,137  |  |  |  |
| Other Expenses   | 833,703  | 956,430  | 1,098,224  | 88,022<br>1,212,795   | 103,075<br>1,426,872  | 105,137<br>1,455,410   |  |  |  |
| Other Expenses<br>TOTAL OPERATING EXPENSES   | 1  |  |  | 88,022  | 103,075   | 105,137  |  |  |  |
|  | 833,703  | 956,430  | 1,098,224  | 88,022<br>1,212,795   | 103,075<br>1,426,872  | 105,137<br>1,455,410   |  |  |  |
| TOTAL OPERATING EXPENSES   | 833,703<br>7,999,246   | 956,430<br>9,530,255   | 1,098,224<br>11,520,647  | 88,022<br>1,212,795<br>13,628,905   | 103,075<br>1,426,872<br>15,652,001  | 105,137<br>1,455,410<br>15,937,316   |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'l Space) ESTIMATED Facility Lease Expense - Watts (Series 2014)  | 833,703<br>7,999,246<br>2,486,249  | 956,430<br>9,530,255<br>2,702,082  | 1,098,224<br>11,520,647<br>3,502,392   | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274  | 105,137<br><u>1,455,410</u><br>15,937,316<br>4,650,725<br>1,383,886  |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'l Space)   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186   | 956,430<br>9,530,255<br>2,702,082<br>1,386,668   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000  |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429  | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501   | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686  |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense Coverage of Lease Expense by Net Revenues   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>443,243<br>1,635,429<br>1.52   | <u>956,430</u><br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>-<br>450,417<br>1,837,085<br>1.47  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81   | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1.59  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2.08   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03  |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429  | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1.47<br>\$ 1,548  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1.59  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2.08   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03  |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense Coverage of Lease Expense by Net Revenues Lease Expense Per Student   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429<br>1,553<br>\$ 1,583   | <u>956,430</u><br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1,47<br>\$ 1,548<br>15.02%   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%   | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,59<br>\$ 1,561  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>2,208<br>\$ 1,355   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,203<br>\$ 1,352  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429<br>1,533<br>15,60%<br>20,44%   | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1.47<br>\$ 1,548<br>15,02%<br>19,28%  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%   | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>\$ 1,355<br>11,23%<br>14,65%  | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03<br>\$ 1,352<br>11,11%<br>14,35%  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>443,243<br>1,635,429<br>1.52<br>\$ 1,583<br>15,60%   | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1.47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16.84%<br>1,360,798  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>\$ 1,355<br>11,23%<br>14,65%<br>2,474,453  | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03<br>\$ 1,352<br>11,11%<br>14,35%<br>2,363,039   |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense Coverage of Lease Expense by Net Revenues Lease Expense Per Student Estimated Debt Burden (% Revenues) Estimated Debt Burden (% Operating Expenses) Excess Net Revenues Capital Outlay  | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429<br>1,535<br>1,560%<br>20,44%<br>850,820  | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>450,417<br>1,837,085<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000  | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>2,50,000   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03<br>\$ 1,352<br>11,11%<br>14.35%<br>2,363,039<br>250,000  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429<br>1,533<br>15,60%<br>20,44%   | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1.47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16.84%<br>1,360,798  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>\$ 1,355<br>11,23%<br>14,65%<br>2,474,453  | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03<br>\$ 1,352<br>11,11%<br>14,35%<br>2,363,039   |  |  |  |
| TOTAL OPERATING EXPENSES Net Revenues Available for Facility Expense Facility Lease Expense - University Park (Series 2012) Facility Lease Expense - University Park (Add'I Space) ESTIMATED Facility Lease Expense - Watts (Series 2014) Total Facility Lease Expense Coverage of Lease Expense by Net Revenues Lease Expense Per Student Estimated Debt Burden (% Revenues) Estimated Debt Burden (% Operating Expenses) Excess Net Revenues Capital Outlay  | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>443,243<br>1,635,429<br>1,535<br>1,560%<br>20,44%<br>850,820  | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>450,417<br>1,837,085<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000  | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>2,50,000   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2.03<br>\$ 1,352<br>11,11%<br>14.35%<br>2,363,039<br>250,000  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>-<br>443,243<br>1,635,429<br>1,535<br>15,60%<br>20,44%<br>850,820<br>-<br>-<br>850,820<br>2,483,520<br>292,867                    | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1.47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000<br>614,997<br>2,981,091<br>307,000   | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>-<br>545,612<br>1,930,501<br>1.81<br>\$ 1,430<br>12.85%<br>16.76%<br>-<br>1,571,891<br>250,000<br>1,321,891   | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>250,000<br>1,110,798   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>\$ 1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,03<br>\$ 1,352<br>11,11%<br>14,35%<br>2,363,039<br>250,000<br>2,113,039   |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Excess Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments  | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>-<br>443,243<br>1,635,429<br>1,535<br>\$ 1,583<br>15,60%<br>20,44%<br>850,820<br>2,483,520<br>292,867<br>(60,382)                 | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>-<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000<br>614,997<br>2,981,091<br>307,000  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,81<br>\$ 1,430<br>12,85%<br>16,76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000                                 | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>250,000<br>1,110,798<br>4,303,979<br>307,000  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br><b>2</b> .08<br><b>1</b> .355<br>11.23%<br>14.65%<br>2,474,453<br>250,000<br>2,224,453<br>5,107,777<br>307,000   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,283,030<br>2,363,039<br>250,000<br>2,113,039<br>7,025,230<br>307,000   |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Exteress Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments           Estimated Ending Unrestricted Fund Balance   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>-<br>443,243<br>1,635,429<br>1,535<br>15,60%<br>20,44%<br>850,820<br>-<br>-<br>850,820<br>2,483,520<br>292,867                    | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>-<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000<br>614,997<br>-<br>2,981,091<br>307,000<br>-<br>3,289,088                     | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,811<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000                                | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>250,000<br>1,110,798<br>4,303,979<br>307,000<br>-<br>5,107,777   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>2,293,036<br>2,293,036<br>2,293,036<br>2,208<br>1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453<br>5,107,777<br>307,000<br>-<br>7,025,230 | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,033<br>\$ 1,352<br>11,11%<br>14,35%<br>2,363,039<br>250,000<br>2,113,039<br>7,025,230<br>307,000<br>-<br>8,831,269  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Extenses Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments  | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>-<br>-<br>443,243<br>1,635,429<br>1,535<br>\$ 1,583<br>15,60%<br>20,44%<br>850,820<br>2,483,520<br>292,867<br>(60,382)                 | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>-<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000<br>614,997<br>2,981,091<br>307,000  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,811<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000                                | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>16,84%<br>1,360,798<br>250,000<br>1,110,798<br>4,303,979<br>307,000<br>-<br>5,107,777   | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br><b>2</b> .08<br><b>1</b> .355<br>11.23%<br>14.65%<br>2,474,453<br>250,000<br>2,224,453<br>5,107,777<br>307,000   | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,387,690<br>2,287,686<br>2,387,690<br>2,387,690<br>2,387,690<br>2,387,690<br>2,387,690<br>2,363,039<br>2,50,000<br>2,113,039<br>2,50,000<br>2,113,039<br>2,50,000<br>2,113,039<br>2,50,000<br>2,113,039<br>2,037,000<br>2,113,039<br>2,037,000<br>2,113,039 |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Extenses Net Revenues           Capital Outlay           Remaining Surplus           Estimated Ending Fund Balance           Less Depreciation           Adjustments           Estimated Ending Unrestricted Fund Balance           Estimated Required Unrestricted Fund Balance   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>443,243<br>1,635,429<br>1,635,429<br>1,552<br>\$ 1,583<br>15,60%<br>20,44%<br>850,820<br>2,483,520<br>292,867<br>(60,382)<br>2,981,091 | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1,47<br>\$ 1,548<br>15,02%<br>19,28%<br>864,997<br>250,000<br>614,997<br>2,981,091<br>307,000<br>-<br>3,289,088<br>\$ 799,925                 | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000<br>-<br>4,303,979<br>\$ 953,026 | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,567<br>1,10,798<br>2,50,000<br>1,110,798<br>3,07,000<br>-<br>5,107,777<br>\$ 1,152,065 | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>\$<br>1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453<br>5,107,777<br>307,000<br>-<br>7,025,230<br>\$<br>1,362,891                        | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>1,13,039<br>250,000<br>2,113,039<br>7,025,230<br>307,000<br>-<br>8,831,269<br>\$ 1,173,900  |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments           Estimated Required Unrestricted Fund Balance           Estimated Required Unrestricted Fund Balance   | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>443,243<br>1,635,429<br>1,535<br>1,635,429<br>1,553<br>15,60%<br>20,44%<br>850,820<br>2,483,520<br>292,867<br>(60,382)<br>2,981,091    | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>450,417<br>1,837,085<br>1,47<br>\$ 1,548<br>15.02%<br>19.28%<br>864,997<br>250,000<br>614,997<br>2,981,091<br>307,000<br>-<br>-<br>3,289,088<br>\$ 799,925<br>745,776 | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000<br><br>4,303,979<br>\$ 953,026  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,59<br>\$ 1,561<br>13,28%<br>1,360,798<br>250,000<br>1,110,798<br>4,303,979<br>307,000<br>-<br>5,107,777<br>\$ 1,152,065<br>3,027,462  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>3 11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453<br>250,000<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                      | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>11,11%<br>14,35%<br>2,363,039<br>250,000<br>2,113,039<br>7,025,230<br>307,000<br>-<br>-<br>8,831,269<br>\$ 1,173,900<br>6,824,974   |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments           Estimated Required Unrestricted Fund Balance           Estimated Required Unrestricted Fund Balance           Beginning Cash           Add Depreciation | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>   | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>-<br>450,417<br>1,837,085<br>-<br>-<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000<br>-<br>4,303,979<br>\$ 953,026 | 88,022<br>1,212,795<br>13,628,905<br>13,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,561<br>13,28%<br>1,567<br>1,10,798<br>2,50,000<br>1,110,798<br>3,07,000<br>-<br>5,107,777<br>\$ 1,152,065 | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>\$<br>1,355<br>11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453<br>5,107,777<br>307,000<br>-<br>7,025,230<br>\$<br>1,362,891                        | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>1,173,900<br>\$ 1,173,900   |  |  |  |
| TOTAL OPERATING EXPENSES           Net Revenues Available for Facility Expense           Facility Lease Expense - University Park (Series 2012)           Facility Lease Expense - University Park (Add'I Space)           ESTIMATED Facility Lease Expense - Watts (Series 2014)           Total Facility Lease Expense           Coverage of Lease Expense by Net Revenues           Lease Expense Per Student           Estimated Debt Burden (% Revenues)           Estimated Debt Burden (% Operating Expenses)           Excess Net Revenues           Capital Outlay           Remaining Surplus           Estimated Beginning Fund Balance           Less Depreciation           Adjustments           Estimated Required Unrestricted Fund Balance           Estimated Required Unrestricted Fund Balance           Beginning Cash                            | 833,703<br>7,999,246<br>2,486,249<br>1,192,186<br>443,243<br>1,635,429<br>1,535<br>1,635,429<br>1,553<br>15,60%<br>20,44%<br>850,820<br>2,483,520<br>292,867<br>(60,382)<br>2,981,091    | 956,430<br>9,530,255<br>2,702,082<br>1,386,668<br>-<br>-<br>450,417<br>1,837,085<br>-<br>-<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*<br>*  | 1,098,224<br>11,520,647<br>3,502,392<br>1,384,889<br>545,612<br>1,930,501<br>1,81<br>\$ 1,430<br>12.85%<br>16.76%<br>1,571,891<br>250,000<br>1,321,891<br>3,289,088<br>307,000<br><br>4,303,979<br>\$ 953,026  | 88,022<br>1,212,795<br>13,628,905<br>3,656,143<br>1,386,820<br>360,000<br>548,525<br>2,295,345<br>1,59<br>\$ 1,561<br>13,28%<br>1,360,798<br>250,000<br>1,110,798<br>4,303,979<br>307,000<br>-<br>5,107,777<br>\$ 1,152,065<br>3,027,462  | 103,075<br>1,426,872<br>15,652,001<br>4,767,489<br>1,387,274<br>360,000<br>545,762<br>2,293,036<br>3 11,23%<br>14,65%<br>2,474,453<br>250,000<br>2,224,453<br>250,000<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                      | 105,137<br>1,455,410<br>15,937,316<br>4,650,725<br>1,383,886<br>360,000<br>543,800<br>2,287,686<br>2,287,686<br>2,287,686<br>2,287,686<br>11,11%<br>14,35%<br>2,363,039<br>250,000<br>2,113,039<br>250,000<br>2,113,039<br>307,000<br>-<br>-<br>8,831,269<br>\$ 1,173,900<br>6,824,974   |  |  |  |

# Exhibit B Historical and Projected Enrollment

|                 |          | Historical |            |         |            |         |         |         |         | Proje   | ected   |         |
|-----------------|----------|------------|------------|---------|------------|---------|---------|---------|---------|---------|---------|---------|
|                 | Grade    | 2007-08    | 2008-09    | 2009-10 | 2010-11    | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
| ×               | 6        | 125        | 114        | 145     | 136        | 153     | 158     | 148     | 155     | 186     | 186     | 186     |
| ar              | 7        | 131        | 120        | 113     | 118        | 125     | 134     | 145     | 155     | 155     | 155     | 155     |
| ₽               | 8        | 123        | 134        | 90      | 109        | 115     | 127     | 115     | 155     | 155     | 155     | 155     |
| -is             | 9        | 89         | 96         | 112     | 87         | 97      | 126     | 112     | 100     | 155     | 150     | 150     |
| University Park | 10       | 42         | 51         | 76      | 96         | 85      | 88      | 102     | 120     | 155     | 150     | 150     |
| 5               | 11       | 43         | 25         | 53      | 56         | 82      | 85      | 75      | 100     | 124     | 120     | 120     |
|                 | 12       |            | 26         | 23      | 39         | 55      | 73      | 73      | 65      | 124     | 110     | 110     |
|                 | TOTAL    | 553        | 566        | 612     | 641        | 712     | 791     | 770     | 850     | 1,054   | 1,026   | 1,026   |
|                 |          |            |            |         | Historical |         |         |         |         | Duci    | ected   |         |
|                 | Grade    | 2007-08    | 2008-09    | 2009-10 | 2010-11    | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
|                 | Graue    | 2007-08    | 2008-09    | 2009-10 | 2010-11    | 2011-12 | 2012-15 | 2013-14 | 2014-15 | 2013-10 | 2010-17 | 2017-18 |
|                 | 6        |            |            | 77      | 77         | 95      | 90      | 86      | 120     | 120     | 120     | 150     |
|                 | 7        |            |            | 68      | 88         | 70      | 108     | 96      | 120     | 120     | 120     | 120     |
| Watts           | 8        |            |            | 43      | 61         | 70      | 70      | 102     | 90      | 120     | 120     | 120     |
| Ma              | 9        |            |            | 20      | 32         | 35      | 57      | 56      | 60      | 60      | 98      | 120     |
| -               | 10       |            |            |         | 23         | 35      | 37      | 32      | 60      | 60      | 60      | 90      |
|                 | 11       |            |            |         |            | 16      | 32      | 25      | 30      | 60      | 60      | 60      |
|                 | 12       |            |            |         |            |         | 11      | 20      | 20      | 30      | 60      | 60      |
|                 | TOTAL    | 0          | 0          | 208     | 281        | 321     | 405     | 417     | 500     | 570     | 638     | 720     |
|                 | 1        |            | Historical |         |            |         |         |         |         | Proje   | ected   |         |
|                 | Grade    | 2007-08    | 2008-09    | 2009-10 | 2010-11    | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
|                 | 6        | 125        | 114        | 222     | 213        | 248     | 248     | 234     | 275     | 306     | 306     | 336     |
|                 | 7        | 131        | 120        | 181     | 206        | 195     | 242     | 241     | 275     | 275     | 275     | 275     |
| ज               | 8        | 123        | 134        | 133     | 170        | 185     | 197     | 217     | 245     | 275     | 275     | 275     |
| Total           | 9        | 89         | 96         | 132     | 119        | 132     | 183     | 168     | 160     | 215     | 248     | 270     |
|                 | 10       | 42         | 51         | 76      | 119        | 120     | 125     | 134     | 180     | 215     | 210     | 240     |
|                 | 11       | 43         | 25         | 53      | 56         | 98      | 117     | 100     | 130     | 184     | 180     | 180     |
|                 | 12       | 0          | 26         | 23      | 39         | 55      | 84      | 93      | 85      | 154     | 170     | 170     |
|                 | TOTAL    | 553        | 566        | 820     | 922        | 1,033   | 1,196   | 1,187   | 1,350   | 1,624   | 1,664   | 1,746   |
|                 | % Change |            | 2%         | 45%     | 12%        | 12%     | 16%     | -1%     | 14%     | 20%     | 2%      | 5%      |