

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2015 First Round
June 10, 2015

Project Number CA-15-006

Project Name Malan Street Apartments
 Site Address: South 1st Street and Malan Street
 Brawley, CA 92227 County: Imperial
 Census Tract: 106.000

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$750,835	\$2,929,135
Recommended:	\$750,835	\$2,929,135

Applicant Information

Applicant: Brawley Pacific Associates, a California Limited Partnership
 Contact: Caleb Roope
 Address: 430 E. State Street, Suite 100
 Eagle, ID 83616
 Phone: 208-461-0022 Fax: 208-461-3267
 Email: calebr@tpchousing.com

General Partner(s) / Principal Owner(s): TPC Holdings V, LLC
 Central Valley Coalition for Affordable Housing
 General Partner Type: Joint Venture
 Parent Company(ies): The Pacific Companies
 Central Valley Coalition for Affordable Housing
 Developer: Pacific West Communities, Inc.
 Investor/Consultant: Boston Capital
 Management Agent(s): Barker Management, Inc.

Project Information

Construction Type: New Construction
 Total # Residential Buildings: 5
 Total # of Units: 41
 No. & % of Tax Credit Units: 40 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: N/A
 Affordability Breakdown by Units and % (Lowest Income Points):
 30% AMI: 4 10 %
 50% AMI (Rural): 14 35 %
 55% AMI (Rural): 16 40 %

Information

Set-Aside: Rural
 Housing Type: Large Family
 Geographic Area: N/A
 TCAC Project Analyst: Mayra Lozano

Unit Mix

8 2-Bedroom Units
 17 3-Bedroom Units
 16 4-Bedroom Units

 41 Total Units

<u>Unit Type & Number</u>	<u>2014 Rents Targeted % of Area Median Income</u>	<u>2014 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 2 Bedrooms	50%	50%	\$616
4 2 Bedrooms	55%	55%	\$677
2 2 Bedrooms	60%	60%	\$739
2 3 Bedrooms	30%	30%	\$426
6 3 Bedrooms	50%	50%	\$711
6 3 Bedrooms	55%	55%	\$782
2 3 Bedrooms	60%	60%	\$853
2 4 Bedrooms	30%	30%	\$476
6 4 Bedrooms	50%	50%	\$793
6 4 Bedrooms	55%	55%	\$873
2 4 Bedrooms	60%	60%	\$952
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$658,000
Construction Costs	\$6,980,375
Rehabilitation Costs	\$0
Construction Contingency	\$350,000
Relocation	\$0
Architectural/Engineering	\$495,000
Construction Interest, Perm Financing	\$420,200
Legal Fees, Appraisals	\$60,000
Reserves	\$100,249
Other Costs	\$910,626
Developer Fee	\$1,358,320
Commercial Costs	\$0
Total	\$11,332,770

Project Financing

Estimated Total Project Cost:	\$11,332,770
Estimated Residential Project Cost:	\$11,332,770

Residential

Construction Cost Per Square Foot:	\$141
Per Unit Cost:	\$276,409

Construction Financing

Source	Amount
Boston Capital	\$7,010,144
Imperial Valley HA - Land Loan	\$653,000
Imperial Valley HA - Capital Funds Loan	\$180,000
City of Brawley - Deferred Fees	\$238,879
Deferred Costs	\$100,249
Deferred Developer Fee	\$1,358,320
Tax Credit Equity	\$1,792,178

Permanent Financing

Source	Amount
Boston Capital	\$1,300,000
Imperial Valley HA - Land Loan	\$653,000
Housing Authority - Capital Funds	\$180,000
City of Brawley - Deferred Fees	\$238,879
Tax Credit Equity	\$8,960,891
TOTAL	\$11,332,770

Determination of Credit Amount(s)

Requested Eligible Basis:	\$9,763,784
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$9,763,784
Applicable Rate:	7.69%
Total Maximum Annual Federal Credit:	\$750,835
Total State Credit:	\$2,929,135
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,358,320
Investor/Consultant:	Boston Capital
Federal Tax Credit Factor:	\$0.93991
State Tax Credit Factor:	\$0.64994

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$9,763,784
Actual Eligible Basis:	\$10,413,784
Unadjusted Threshold Basis Limit:	\$11,356,416
Total Adjusted Threshold Basis Limit:	\$11,942,305

Adjustments to Basis Limit:

Local Development Impact Fees

Tie-Breaker Information

First: **Large Family**
Second: **14.073%**

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet/exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.69% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.30%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, City of Brawley, has completed a site review of this project and supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$750,835	\$2,929,135

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Cost Efficiency	20	11	11
Public Funds	20	9	9
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of regular bus stop (or dial-a-ride service for rural set-aside)	4	4	4
Within ½ mile of public park or community center open to general public	3	3	3
Within 1 mile of public library	2	2	2
Within ½ mile of a full-scale grocery/supermarket of a least 25,000 sf	5	5	5
Within .75 of a public elementary school	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within ½ mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, minimum 84 hrs/yr	7	7	7
Health & wellness services and programs, minimum 60 hrs per 100 bdrms	3	3	3
Sustainable Building Methods	10	10	10
NEW CONSTRUCTION/ADAPTIVE REUSE			
Develop project in accordance w/ requirements of: GreenPoint Rated	5	5	5
Develop project to requirements of: Silver	3	3	3
Energy efficiency beyond CA Building Code Title 24 requirements: 32.5%	2	2	2
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	148	148	148

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.