## POOLED MONEY INVESTMENT BOARD

61 ${ }^{\text {st }}$ Annual Report | Fiscal Year 2016-17


## Contents

PREFACE ..... i
SECTION 1: Pooled Money Investment Account ..... 1
Investment Program ..... 2
SECTION 2: Local Agency Investment Fund ..... 7
SECTION 3: Surplus Money Investment Fund ..... 9
SECTION 4: Centralized Treasury and Securities Management ..... 11
APPENDIX A: PMIA Summary of Investments and Earnings (1956 through 2017). ..... 15
APPENDIX B: Historical PMIA Yields (1977 through 2017) ..... 17

## Preface

## POOLED MONEY INVESTMENT BOARD

The Pooled Money Investment Board (PMIB), created by the Legislature in 1955, is comprised of the State Treasurer, as chairman, the State Controller and the Director of Finance. At the end of Fiscal Year 2016-17, the members were State Treasurer John Chiang, State Controller Betty T. Yee, and Director of Finance Michael Cohen.

The purpose of the PMIB is to design and administer an effective cash management and investment program, called the Pooled Money Investment Account (PMIA). The PMIA uses all monies flowing through the State Treasurer's bank accounts and keeps all available funds invested consistent with the goals of safety, liquidity and yield.

The law restricts the State Treasurer to investments in the following categories: U.S. government securities; securities of federally-sponsored agencies; California state securities; California municipal bonds or warrants; domestic
corporate bonds; interest-bearing time deposits in California commercial banks, savings and loan associations, and credit unions; prime-rated commercial paper; repurchase and reverse repurchase agreements; security loans; banker's acceptances; negotiable certificates of deposit; negotiable order of withdrawal accounts; and loans to various bond funds. The investment and demand account programs, over which the PMIB has oversight, and which are administered by the State Treasurer, will be covered in this report.

During Fiscal Year 2016-17, the PMIA's earnings totaled more than $\$ 527$ million. Approximately $\$ 164$ million of this amount was credited to local governments as a result of their deposits in the investment pool. The level of local governments' combined voluntary investments, which averaged $\$ 21.80$ billion daily, reflects the confidence these agencies have in the State Treasurer's investment management capabilities. The magnitude of these investment earnings provides a significant reduction in the tax burden that otherwise would be imposed on the citizens of California.


## 1. Pooled Money Investment Account

Resources of the PMIA averaged $\$ 71.270$ billion per day during Fiscal Year 2016-17, although the daily figures fluctuated widely with receipts and disbursements.

On the closing day of the fiscal year, the following resources were on hand in the PMIA:

| Securities | $\$ 71,308,729,072$ |
| :--- | ---: |
| General Fund Loans | $\$ 0$ |
| AB 55 Loans | $\$ 645,650,000$ |
| Time Deposit Balances | $\$ 5,604,740,000$ |
| Demand Deposit Balances | $\$ 786,629,720$ |
| TOTAL RESOURCES | $\$ 78,345,748,792$ |

SOURCE OF FUNDS, PMIA
QUARTER ENDING 6/30/17
AVERAGE QUARTERLY BALANCE: $\$ 73.028$ billion

## SUMMARY STATISTICS

| Demand <br> Accounts $\$ 1.288$ billion per day on the average <br> Portfolio   | $\$ 69.982$ | billion per day on the average |
| :--- | ---: | :--- |
| Resources | $\$ 71.270$ | billion per day on the average |
| Earnings | $\$ 484.507$ | million from security investments |
|  | $\$ 28.852$ | million from bank time deposits |
| \$14.097 | million from General Fund loans |  |
| Earnings Rate | 0.75 | percent average for all investments |
| Dollar Value <br> of Investment <br> Transactions | $\$ 329.2$ | billion |
| Number of <br> Investment <br> Transactions | 7,321 | transactions |


| Time Deposits | 78 | banks, credit unions and savings and <br> loan associations held PMIA money <br> at year-end |
| :--- | :--- | :--- |



## INVESTMENT PROGRAM

While the PMIB designates how much shall be invested in interest-bearing time deposit accounts and securities, it is the responsibility of the State Treasurer to administer the investment program on a day-to-day basis in line with overall PMIB policy. This entails a daily determination of amounts available for investment, or the need for liquidating securities to meet estimated warrant redemption requirements, while maintaining the approved compensating balance position. This means that the State Treasurer must continually adjust the estimates for receipts and disbursements to reflect currently available information.

For Fiscal Year 2016-17, daily investments in time deposits ranged from $\$ 5.172$ billion to $\$ 5.605$ billion and averaged $\$ 5.353$ billion daily. There were 1,395 time deposit transactions totaling $\$ 34.177$ billion during the year. California commercial banks, savings and loan associations and credit unions receiving these state deposits must secure them with approved securities having a market value of at least 110 percent of the deposits or with approved promissory notes secured by mortgages or deeds of trust having a market value of at least 150 percent of the deposits. The same collateral requirements also apply to the State's demand accounts. At the end of Fiscal Year 201617 , interest-bearing time deposits were held by 65 commercial banks, 11 credit unions and two savings and loans throughout California. For the fiscal year, PMIA holdings in time deposits had an average yield of 0.54 percent.

The amount of money designated by the PMIB for investment in securities varies dramatically throughout the year. Such designations are made at least monthly. Again, the State Treasurer handles the actual investments, determining the issue and maturity of authorized securities to be bought or sold in accordance with cash needs and both current and projected market conditions. During Fiscal Year 2016-17, there were 2,986 security purchase transactions and 2,940 security sales or redemption transactions, with a total investment activity of $\$ 295.039$ billion. The overall return on investments was 0.75 percent.

Total earnings for the PMIA in Fiscal Year 2016-17 were $\$ 527.456$ million. These earnings were credited as follows:

| Surplus Money Investment Fund | $\$ 272,293,811$ |
| :--- | :---: |
| Local Agency Investment Fund | $\$ 164,237,950$ |
| General Fund | $\$ 87,539,192$ |
| Public Employees' Retirement Fund | $\$ 2,532,628$ |
| Teachers' Retirement Fund | $\$ 512,704$ |
| Fish and Game Preservation Fund | $\$ 339,885$ |
| TOTAL EARNINGS | $\$ 527,456,170$ |

TIME DEPOSITS BY MONTH-END, FISCAL YEAR 2016-17 (\$ in millions)


## ANALYSIS OF THE PORTFOLIO, FISCAL YEAR 2016-17

| Type of Security | Average Daily Portfolio | Percent of Portfolio (\%) | Earnings For Year | Average Portfolio Life on 6/30/17 (in Days) |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury Bills/Strips | \$12,027,319,671 | 17.19 | \$73,211,520 | 191 |
| U.S. Treasury Bonds/Notes | \$20,841,023,564 | 29.78 | \$161,900,937 | 398 |
| Agency Coupon Securities | \$2,262,021,686 | 3.23 | \$20,949,948 | 333 |
| Agency Discount Notes | \$7,405,479,383 | 10.58 | \$44,382,205 | 104 |
| REMICS | \$50,049,546 | 0.07 | \$2,837,524 | 4381 |
| Negotiable CDs | \$11,933,569,131 | 17.06 | \$112,583,001 | 80 |
| Bank Notes | \$611,232,877 | 0.87 | \$6,294,055 | 98 |
| Time Deposits | \$5,352,550,137 | 7.65 | \$28,852,119 | 68 |
| Commercial Paper | \$7,039,782,528 | 10.06 | \$58,963,946 | 48 |
| Corporate Bonds | \$0 | 0.00 | \$0 | 0 |
| Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| Reverse Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| AB 55 Loans | \$553,982,745 | 0.79 | \$3,384,279 | 212 |
| General Fund Loans | \$1,905,091,507 | 2.72 | \$14,096,636 | 0 |
| TOTAL PORTFOLIO | \$69,982,102,775 | 100.00\% | \$527,456,170 | 194 |

## SUMMARY OF INVESTMENTS AND EARNINGS FOR FISCAL YEARS ENDING JUNE 30, 2008 THROUGH 2017 (\$ in thousands)

| INVESTMENT IN SECURITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| $2007-08$ | $\$ 53,475,554$ | $\$ 2,376,670$ | 4.44 |
| $2008-09$ | $\$ 45,780,185$ | $\$ 1,109,867$ | 2.42 |
| $2009-10$ | $\$ 50,860,515$ | $\$ 349,144$ | 0.69 |
| $2010-11$ | $\$ 56,768,448$ | $\$ 294,039$ | 0.52 |
| $2011-12$ | $\$ 50,379,295$ | $\$ 204,808$ | 0.41 |
| $2012-13$ | $\$ 50,680,825$ | $\$ 160,581$ | 0.32 |
| $2013-14$ | $\$ 48,555,052$ | $\$ 127,410$ | 0.26 |
| $2014-15$ | $\$ 51,833,180$ | $\$ 148,978$ | 0.29 |
| $2015-16$ | $\$ 58,774,672$ | $\$ 267,315$ | 0.45 |
| $2016-17$ | $\$ 62,724,461$ | $\$ 484,507$ | 0.77 |

LOANS TO GENERAL FUND

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2007-08$ | $\$ 882,969$ | $\$ 39,863$ | 4.51 |
| $2008-09$ | $\$ 6,353,078$ | $\$ 133,004$ | 2.09 |
| $2009-10$ | $\$ 9,572,380$ | $\$ 65,231$ | 0.68 |
| $2010-11$ | $\$ 6,444,910$ | $\$ 30,828$ | 0.48 |
| $2011-12$ | $\$ 9,080,017$ | $\$ 33,974$ | 0.37 |
| $2012-13$ | $\$ 5,729,912$ | $\$ 19,699$ | 0.34 |
| $2013-14$ | $\$ 2,263,360$ | $\$ 5,755$ | 0.25 |
| $2014-15$ | $\$ 2,215,814$ | $\$ 5,799$ | 0.26 |
| $2015-16$ | $\$ 971,008$ | $\$ 4,315$ | 0.44 |
| $2016-17$ | $\$ 1,905,092$ | $\$ 14,097$ | 0.74 |

TOTAL INVESTMENTS

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2007-08$ | $\$ 63,479,513$ | $\$ 2,745,747$ | 4.32 |
| $2008-09$ | $\$ 60,003,197$ | $\$ 1,334,677$ | 2.22 |
| $2009-10$ | $\$ 65,080,839$ | $\$ 423,804$ | 0.65 |
| $2010-11$ | $\$ 67,221,703$ | $\$ 332,579$ | 0.49 |
| $2011-12$ | $\$ 63,632,717$ | $\$ 242,989$ | 0.38 |
| $2012-13$ | $\$ 60,754,893$ | $\$ 186,764$ | 0.31 |
| $2013-14$ | $\$ 55,335,616$ | $\$ 137,715$ | 0.25 |
| $2014-15$ | $\$ 59,138,661$ | $\$ 159,084$ | 0.27 |
| $2015-16$ | $\$ 65,367,748$ | $\$ 283,376$ | 0.43 |
| $2016-17$ | $\$ 69,982,103$ | $\$ 527,456$ | 0.75 |

## Financial Community Coverage

The following firms conducted investment transactions with the State Treasurer's Office during Fiscal Year 2016-17.

| $1^{\text {st }}$ Capital Bank | East West Bank | Pacific City Bank |
| :---: | :---: | :---: |
| Academy Securities, Inc | EverTrust Bank | Pacific Commerce Bank |
| Alamo Capital | Farmers \& Merchants Bank of Central California | Pacific Enterprise Bank |
| American Plus Bank, N.A. | Financial Partners Credit Union | Pacific Premier Bank |
| American River Bank | First Choice Bank | Pacific Western Bank |
| Americas United Bank | First Community Bank | Preferred Bank |
| Banc of California, N.A. | First Foundation Bank | Premier Business Bank |
| Bank Leumi USA | First National Bank of Northern California | Presidio Bank |
| Bank of Hope | First Republic Bank | Prospectors Federal Credit Union |
| Bank of Montreal | Five Star Bank | Provident Credit Union |
| Bank of San Francisco | Folsom Lake Bank | Rabobank International New York |
| Bank of Santa Clarita | General Electric Capital | Ramirez \& Co. Inc. |
| Bank of the Sierra | Golden Valley Bank | RBC Capital Markets LLC |
| Bank of the West | Grandpoint Bank | River City Bank |
| Bank of Tokyo-Mitsubishi LTD (The) | Great Pacific Securities | SAFE Credit Union |
| Barclays Capital Inc. | Hanmi Bank | San Diego County Credit Union |
| BBCN Bank | Heritage Bank of Commerce | Santa Cruz County Bank |
| Beneficial State Bank | Heritage Oaks Bank | Schools Financial Credit Union |
| BGC Brokers Inc. | ICAP Corporates LLC | Scotia Capital Markets (USA) Inc. |
| Blaylock Van LLC | J.P. Morgan Securities LLC | Siebert Cisneros Shank \& Co. LLC |
| BMO Capital Markets Corp. | Jefferies LLC | Signature Securities Group Corp. |
| BNP Paribas Securities Corp. | KGS Alpha Capital Markets | Societe Generale |
| Bofl Federal Bank | Lloyds Bank | Stifel, Nicolaus \& Co., Inc. |
| Cabrera Capital Markets LLC | Loop Capital Markets LLC | Summit State Bank |
| California Bank of Commerce | Malaga Bank | Sutter Securities Inc. |
| California Coast Credit Union | Manufacturers Bank | TD Securities (USA) LLC |
| California United Bank | Mechanics Bank | Toyota Motor Credit Corp. |
| Cantor Fitzgerald and Co. | Merchants National Bank of Sacramento | Trans Pacific National Bank |
| CastleOak Securities LP | Meriwest Credit Union | Travis Credit Union |
| CIBC World Markets Corp. | Merrill Lynch, Pierce, Fenner \& Smith Inc. | Tri Counties Bank |
| Citigroup Global Markets Inc. | Mesirow Financial Inc. | Tri-Valley Bank |
| Citizens Business Bank | Metropolitan Bank | Tullet Prebon |
| CommerceWest Bank | MFR Securities Inc. | U.S. Bank NA |
| Commonwealth Business Bank | Mischler Financial Group LLC | Umpqua Bank |
| Community 1st Bank | Mission Federal Credit Union | Union Banc Investment Services |
| Community Bank | Mission National Bank | Uniti Bank |
| Community Bank of the Bay | Mizuho Securities USA Inc. | US Metro Bank |
| Community Business Bank | Morgan Stanley \& Co. LLC | Vining Sparks |
| Community Valley Bank | Multi-Bank Securities, Inc. | Wells Fargo Securities LLC |
| Community West Bank | New Omni Bank, N.A. | Wescom Central Credit Union |
| Cornerstone Community Bank | Oak Valley Community Bank | Western Alliance Bank |
| CTBC Bank | Open Bank | Williams Capital Group, LP (The) |
| Daiwa Capital Markets America Inc. | Opus Bank | Woori America Bank |
| Drexel Hamilton LLC | Pacific Alliance Bank |  |

## 2. Local Agency Investment Fund

## PROGRAM SUMMARY

The Local Agency Investment Fund (LAIF) was established by Chapter 730, Statutes of 1976 . This fund enables local governmental agencies or trustees to remit money not required for immediate needs to the State Treasurer for the purpose of investment. In order to derive the maximum rate of return possible, the State Treasurer has elected to invest these monies as a part of the PMIA.

Each participating agency determines the length of time its money will be on deposit with the State Treasurer with the exception of bond proceeds, which must remain for a minimum of 30 days. At the end of each quarter, all earnings derived from investments are distributed by the State Controller to the participating government agencies in proportion to each agency's respective amount deposited in the LAIF and the length of time such amount remained in the LAIF. Prior to the distribution, the reasonable costs of administering the program are deducted from the earnings. As of June 30, 2017, there were 2,439 participants in the LAIF consisting of 54 counties, 475 cities, 1,592 special districts, 226 trustees and 92 bond accounts.

FISCAL YEAR IN REVIEW

| Resources | $\$ 21.80$ billion per day on average |
| :--- | ---: |
| Earnings | $\$ 164.24$ million |
| Earning Rate | 0.75 percent |

## LOCAL AGENCY INVESTMENT FUND

 PARTICIPATION AS OF 6/30/17, 2,439 AGENCIES

## 3. Surplus Money Investment Fund

## PROGRAM SUMMARY

The Surplus Money Investment Fund (SMIF) consists of the available cash of all special funds which do not have their own investment authority, and all or a portion of the available cash of special funds having investment authority of their own, but which have elected to be included in the program. Cash balances in excess of needs in any of these participating funds are invested by the State Treasurer.

The PMIB determines whether any cash balances of the participating funds exceed current needs and are available for investment, or whether it is necessary to liquidate previous investments to meet current requirements. This determination is performed operationally by the State Controller by means of a continuing review of the cash balances of the participating funds.

As a result of these determinations, the State Controller prepares a document for the PMIB's approval which authorizes it to increase or decrease the invested balances of the applicable funds.

All of the resources of the SMIF are invested through the PMIA. Prior to Fiscal Year 1967-68, the SMIF was a separate
investment program. In 1967, legislation was enacted (Chapter 505, Statutes of 1967) which required that money in the SMIF be invested through the PMIA. This legislation further provided that the SMIF would share in the interest earnings of the PMIA based on the ratio of the dollar-day contributions of the SMIF to the dollar-day investments of the PMIA.

This legislation increased the potential investment earnings for both programs, since their high and low resource periods tend to complement each other. Consequently, under normal market conditions, more long-term, higher yielding securities may be purchased.

There were more than a thousand special funds and accounts participating in the SMIF as of June 30, 2017. Total resources for SMIF were $\$ 37.352$ billion per quarter.

Gross earnings totaled $\$ 272.294$ million for Fiscal Year 2016-17. This represents an earning rate of 0.75 percent for this investment program. SMIF earnings are computed on a dollar-day basis to guarantee equitable distribution among all member funds and are apportioned quarterly by the State Controller.

RESOURCES OF SMIF BY MONTH-END, FISCAL YEAR 2016-17 (\$ in millions)

| $\$ 40,000$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 37,500$ |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 35,000$ |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$ 32,500$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Month | July 2016 | Aug | Sept | Oct | Nov | Dec | Jan 2017 | Feb | Mar | Apr | May | June |
| Amount | $\$ 36,931.0$ | $\$ 38,034.1$ | $\$ 35,891.0$ | $\$ 35,760.8$ | $\$ 37,912.8$ | $\$ 35,788.8$ | $\$ 35,811.5$ | $\$ 34,338.2$ | $\$ 37,164.8$ | $\$ 38,646.8$ | $\$ 37,455.3$ | $\$ 37,352.2$ |

## 4. Centralized Treasury and Securities Management

Investments of the PMIA are made from money flowing through the State Treasurer's non-interest bearing demand accounts, which are maintained with eight banks for the purpose of providing necessary statewide depository coverage for the remittance of funds collected by the various state agencies. These bank accounts are managed by the Centralized Treasury and Securities Management Division (CTSMD), which oversees all banking aspects of the Centralized Treasury System (CTS). The goals of the CTSMD are to maximize the earning of interest consistent with safe and prudent treasury management and to ensure that the depository banks provide the State with proper and adequate security for the deposit of state monies.

Within CTSMD, Securities and Banking Services (SBS) manages the demand account banking functions (through which approximately $\$ 2$ trillion flows each year), meets the cash liquidity needs of all state agencies and departments, and ensures that all idle funds are invested daily. SBS accomplishes this by forecasting agency revenue collections and disbursements and their impact on the PMIA and using compensating balances to allow for the variances in cash flow that are a natural consequence when forecasting the movement of cash. During the fiscal year, the balances allowed for banking services represent compensation for handling 343,606 bank deposits, 32 million checks deposited, 80,273 dishonored checks, $\$ 738$ million in currency and coin deposited, and 64.9 million warrants/agency checks/ vouchers paid.

In addition, SBS clears and settles securities purchased and sold for investment by the State Treasurer for the PMIA and other active investment funds as well as for securities pledged to the State for certain agencies or departments, including the Department of Insurance and the Employ-
ment Development Department. SBS managed over \$113 billion in investment and pledged securities consisting of 8,183 positions for 1,237 accounts; 9.3 million shares of stock for State Compensation Insurance Fund programs; and 230 time deposits representing $\$ 5.6$ billion for 78 financial institutions in the Time Deposit Program. During the fiscal year, SBS cleared and settled approximately 54,000 transactions totaling $\$ 322$ billion and 17.5 million shares of stock.

Also within CTSMD, Banking Operations (BO) administers, clears and settles securities pledged as collateral by California financial institutions to the State for the Time Deposit, Demand, and State Agency programs. It ensures that all collected funds on deposit are collateralized in accordance with state law. BO managed over $\$ 8.7$ billion in securities consisting of 1,964 positions for 109 financial institutions. During the fiscal year, BO cleared and settled approximately 14,000 security transactions totaling $\$ 27.6$ billion. BO administers the safekeeping of items in the State Treasurer's Office vault, completing approximately 700 transactions annually and holding an inventory of 13,000 items. BO is also responsible for the custody and protection of securities and items inside the vault as well as the physical security of the vault.

BO also redeems all items presented by banks for payment (about 260,000 items daily), handles forgeries, and manages stop payments. It reconciles deposits made by various state agencies and departments into the CTS accounts as set up by the State Treasurer, ensuring that all financial activities are accurately and timely posted by the state depository banks. In addition, BO manages the Electronic Funds Transfer (EFT) collection and miscellaneous-sort/pre-sort deposit programs, under which the state collected approximately $\$ 198$ billion during the fiscal year.

## SCHEDULE OF BANKING SERVICES, FISCAL YEAR 2016-17

| NON-EFT CONTRACT SERVICES | Actual Volume | Approved Charges | Actual Cost |
| :---: | :---: | :---: | :---: |
| Encoded Checks Deposited |  |  |  |
| Encoded Checks On Us | 0 | \$0.05 | \$0 |
| ICL Encoded On Us | 13,335,279 | \$0.03 | \$400,058 |
| Encoded Checks Other | 206,950 | \$0.06 | \$12,417 |
| ICL Encoded Other | 1,091,040 | \$0.03 | \$32,731 |
| ICL Encoded Other (Misc Sort) | 8,705,852 | \$0.01 | \$87,059 |
| Remote Site Checks | 2,985,095 | \$0.05 | \$149,255 |
| Non-Encoded Checks | 5,666,921 | \$0.10 | \$566,692 |
| Other |  |  |  |
| Dishonored Checks | 80,273 | \$6.20 | \$497,693 |
| Regular Deposits | 119,179 | \$1.80 | \$214,522 |
| Split Bag Deposits | 143,049 | \$0.75 | \$107,287 |
| Electronic Deposits (ICL, RSD) | 81,378 | \$1.00 | \$81,378 |
| Currency and Coin Deposited | 738,280,942 | \$0.00120 | \$885,937 |
| Warrants/Agency Checks/Vouchers Paid | 64,923,219 | \$0.01 | \$649,232 |
| ACH Transactions | 295,996 | \$0.01 | \$2,960 |
| Checks Paid | 124 | \$0.12 | \$15 |
| Direct Billed Services |  |  | \$872,773 |
| SUBTOTAL NON-EFT CONTRACT SERVICES |  |  | \$4,560,009 |
| EFT CONRACT SERVICES (DIRECT BILLED) |  |  |  |
| ACH Credits | 8,934,209 | \$0.015 | \$134,013 |
| ACH Debits | 1,241,490 | \$0.21 | \$260,713 |
| Category II Items Processed | 12,599,509 | \$0.00 | \$0 |
| Returned/Rejected Items | 214,115 | \$1.50 | \$321,173 |
| Other transactions | 97,151 | Various | \$79,530 |
| SUBTOTAL EFT CONTRACT SERVICES SERVICES |  |  | \$795,429 |
| TOTAL BANKING SERVICES |  |  | \$5,355,438 |

## AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2016-17 (\$ in thousands)

| Month | Bank Balance <br> Required for <br> Banking Services | Bank Balance <br> Required for <br> Uncollected Funds | Less Net <br> Delayed Deposit <br> Credit | Bank Balance <br> Prescribed by <br> PMIB | Actual <br> Average Daily <br> Bank Balance |
| :--- | :---: | :---: | :---: | :---: | :---: |
| July 2016 | $\$ 2,215,684$ | $\$ 79,728$ | $\$ 1,102$ | $\$ 2,294,309$ | $\$ 2,214,322$ |
| August | $1,889,987$ | 69,478 | 5,612 | $1,953,853$ | $2,029,671$ |
| September | $1,667,617$ | 84,526 | 15,595 | $1,736,547$ | $1,723,003$ |
| October | $1,676,365$ | 54,494 | 2,017 | $1,728,842$ | $1,751,233$ |
| November | $1,283,184$ | 87,970 | 1,568 | $1,369,586$ | $1,315,117$ |
| December | 896,125 | 55,917 | 1,043 | 950,998 | 987,415 |
| January 2017 | 907,845 | 103,156 | 1,145 | $1,009,856$ | $1,035,640$ |
| February | 920,961 | 73,168 | 1,989 | 992,140 | 971,590 |
| March | 913,529 | 80,105 | 1,447 | 992,187 | 989,474 |
| April | 767,485 | 66,488 | 2,069 | 831,903 | 838,466 |
| May | 717,105 | 102,888 | 2,410 | 817,583 | 776,553 |
| June | 682,092 | 53,439 | 2,193 | 733,338 | 780,154 |
| WEIGHTED AVERAGE | $\$ 1,215,107$ | $\$ 76,000$ | $\$ 3,169$ | $\$ 1,287,939$ | $\$ 1,288,275$ |

AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2016-17 (\$ in millions)


## Appendix A

| POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS (\$ in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal Year | Average Investment Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| 1956-57 | \$393,742 | \$9,573 | 2.43 |
| 1957.58 | \$594,306 | \$16,421 | 2.76 |
| 1958-59 | \$544,868 | \$15,762 | 2.89 |
| 1959-60 | \$614,835 | \$21,045 | 3.42 |
| 1960-61 | \$736,204 | \$28,139 | 3.82 |
| 1961.62 | \$867,144 | \$26,521 | 3.06 |
| 1962-63 | \$910,863 | \$30,548 | 3.35 |
| 1963-64 | \$896,535 | \$32,519 | 3.63 |
| 1964-65 | \$966,592 | \$38,004 | 3.93 |
| 1965-66 | \$1,083,347 | \$47,761 | 4.41 |
| 1966-67 | \$1,057,800 | \$52,540 | 4.97 |
| 1967-68 | \$1,117,717 | \$56,566 | 5.06 |
| 1968-69 | \$1,301,302 | \$78,174 | 6.01 |
| 1969-70 | \$1,216,414 | \$84,781 | 6.97 |
| 1970-71 | \$1,264,894 | \$77,527 | 6.13 |
| 1971-72 | \$1,397,494 | \$68,350 | 4.89 |

POOLED MONEY INVESTMENT ACCOUNT
SUMMARY OF INVESTMENTS AND EARNINGS
(\$ in thousands), CONTINUED

| Fiscal <br> Year | Average <br> Investment <br> Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $1972-73$ | $\$ 2,254,401$ | $\$ 125,116$ | 5.55 |
| $1973-74$ | $\$ 2,594,629$ | $\$ 232,780$ | 8.97 |
| $1974-75$ | $\$ 2,749,431$ | $\$ 238,298$ | 8.67 |
| $1975 \cdot 76$ | $\$ 3,209,143$ | $\$ 204,303$ | 6.37 |
| $1976-77$ | $\$ 4,460,487$ | $\$ 261,657$ | 5.87 |
| $1977-78$ | $\$ 6,843,940$ | $\$ 458,625$ | 6.70 |
| $1978-79$ | $\$ 8,123,266$ | $\$ 692,417$ | 8.52 |
| $1979-80$ | $\$ 8,285,941$ | $\$ 873,469$ | 10.54 |
| $1980-81$ | $\$ 7,298,693$ | $\$ 786,877$ | 10.78 |
| $1981-82$ | $\$ 5,234,524$ | $\$ 631,968$ | 12.07 |
| $1982-83$ | $\$ 5,254,589$ | $\$ 549,229$ | 10.45 |
| $1983-84$ | $\$ 7,094,849$ | $\$ 738,462$ | 10.41 |
| $1984-85$ | $\$ 11,903,660$ | $\$ 1,275,503$ | 10.72 |
| $1985-86$ | $\$ 15,438,406$ | $\$ 1,401,990$ | 9.08 |
| $1986-87$ | $\$ 19,167,196$ | $\$ 1,425,047$ | 7.43 |
| $1987-88$ | $\$ 17,628,558$ | $\$ 1,388,074$ | 7.87 |

POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS ( $\$$ in thousands), CONTINUED

| Fiscal Year | Average Investment Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| 1988-89 | \$17,496,405 | \$1,516,767 | 8.67 |
| 1989-90 | \$19,558,775 | \$1,692,905 | 8.66 |
| 1990-91 | \$20,754,895 | \$1,663,140 | 8.01 |
| 1991-92 | \$21,456,433 | \$1,329,476 | 6.20 |
| 1992.93 | \$23,051,543 | \$1,085,126 | 4.71 |
| 1993-94 | \$25,433,078 | \$1,115,660 | 4.39 |
| 1994-95 | \$26,802,123 | \$1,482,574 | 5.53 |
| 1995-96 | \$26,623,196 | \$1,519,020 | 5.71 |
| 1996.97 | \$28,264,069 | \$1,582,443 | 5.60 |
| 1997-98 | \$29,344,512 | \$1,672,382 | 5.70 |
| 1998-99 | \$33,451,088 | \$1,787,765 | 5.34 |
| 1999-00 | \$35,029,034 | \$1,999,483 | 5.71 |
| 2000-01 | \$43,840,421 | \$2,676,158 | 6.10 |
| 2001-02 | \$49,827,077 | \$1,716,545 | 3.45 |
| 2002-03 | \$52,636,648 | \$1,132,930 | 2.15 |

## Appendix B

| HISTORICAL PMIA YIELDS (\% per year) |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Annual <br> Average | Allocation Rate |  |
|  |  | LAIF <br> Quarterly | SMIF <br> Semi-Annual |
| Mar-77 |  | 5.68 |  |
| Jun-77 | 5.87 | 5.78 | 5.79 |
| Sep-77 |  | 5.84 |  |
| Dec-77 |  | 6.45 | 6.18 |
| Mar-78 |  | 6.97 |  |
| Jun-78 | 6.70 | 7.35 | 7.17 |
| Sep-78 |  | 7.86 |  |
| Dec-78 |  | 8.32 | 8.09 |
| Mar-79 |  | 8.81 |  |
| Jun-79 | 8.52 | 9.10 | 8.98 |
| Sep-79 |  | 9.26 |  |
| Dec-79 |  | 10.06 | 9.66 |
| Mar-80 |  | 11.11 |  |
| Jun-80 | 10.54 | 11.54 | 11.38 |
| Sep-80 |  | 10.01 |  |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF <br> Semi-Annual |
| Dec-80 |  | 10.47 | 10.21 |
| Mar-81 |  | 11.23 |  |
| Jun-81 | 10.78 | 11.68 | 11.69 |
| Sep-81 |  | 12.40 |  |
| Dec-81 |  | 11.91 | 12.19 |
| Mar-82 |  | 11.82 |  |
| Jun-82 | 12.07 | 11.99 | 11.93 |
| Sep-82 |  | 11.74 |  |
| Dec-82 |  | 10.71 | 11.26 |
| Mar-83 |  | 9.87 |  |
| Jun-83 | 10.45 | 9.64 | 9.98 |
| Sep-83 |  | 10.04 |  |
| Dec-83 |  | 10.18 | 10.15 |
| Mar-84 |  | 10.32 |  |
| Jun-84 | 10.41 | 10.88 | 10.63 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

$\left.\begin{array}{cccc}\text { Date } & \text { Annual } \\ \text { Average }\end{array} \quad \begin{array}{c}\text { LAIF } \\ \text { Quarterly }\end{array} \quad \begin{array}{c}\text { SMIF } \\ \text { Semi-Annual }\end{array}\right]$

HISTORICAL PMIA YIELDS
(\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF <br> Quarterly | SMIF <br> Semi-Annual |
| Mar-91 |  | 7.97 |  |
| Jun-91 | 8.01 | 7.38 | 7.67 |
| Sep-91 |  | 7.00 |  |
| Dec-91 |  | 6.52 | 6.74 |
| Mar-92 |  | 5.87 |  |
| Jun-92 | 6.20 | 5.45 | 5.65 |
| Sep-92 |  | 4.97 |  |
| Dec-92 |  | 4.67 | 4.82 |
| Mar-93 |  | 4.64 |  |
| Jun-93 | 4.71 | 4.51 | 4.61 |
| Sep-93 |  | 4.44 |  |
| Dec-93 |  | 4.36 | 4.39 |
| Mar-94 |  | 4.25 |  |
| Jun-94 | 4.39 | 4.45 | 4.36 |
| Sep-94 |  | 4.96 |  |
| Dec-94 |  | 5.37 | 5.15 |
| Mar-95 |  | 5.76 |  |
| Jun-95 | 5.53 | 5.98 | 5.87 |
| Sep-95 |  | 5.89 |  |
| Dec-95 |  | 5.76 | 5.83 |
| Mar-96 |  | 5.62 |  |
| Jun-96 | 5.71 | 5.52 | 5.56 |
| Sep-96 |  | 5.57 |  |
| Dec-96 |  | 5.58 | 5.57 |
| Mar-97 |  | 5.56 |  |
| Jun-97 | 5.59 | 5.63 | 5.59 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  | Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Semi-Annual |  |  | LAIF Quarterly | SMIF Quarterly* |
| Sep-97 |  | 5.68 |  | Mar-04 |  | 1.47 | 1.47 |
| Dec-97 |  | 5.71 | 5.69 | Jun-04 | 1.53 | 1.44 | 1.44 |
| Mar-98 |  | 5.70 |  | Sep-04 |  | 1.67 | 1.67 |
| Jun-98 | 5.70 | 5.66 | 5.67 | Dec-04 |  | 2.00 | 2.00 |
| Sep-98 |  | 5.64 |  | Mar-05 |  | 2.38 | 2.37 |
| Dec-98 |  | 5.46 | 5.55 | Jun-05 | 2.26 | 2.85 | 2.85 |
| Mar-99 |  | 5.19 |  | Sep-05 |  | 3.18 | 3.18 |
| Jun-99 | 5.34 | 5.08 | 5.13 | Dec-05 |  | 3.63 | 3.63 |
| Sep-99 |  | 5.21 |  | Mar-06 |  | 4.03 | 4.03 |
| Dec-99 |  | 5.49 | 5.34 | Jun-06 | 3.87 | 4.53 | 4.53 |
| Mar-00 |  | 5.80 |  | Sep-06 |  | 4.93 | 4.93 |
| Jun-00 | 5.71 | 6.18 | 5.99 | Dec-06 |  | 5.11 | 5.11 |
| Sep-00 |  | 6.47 |  | Mar-07 |  | 5.17 | 5.17 |
| Dec-00 |  | 6.52 | 6.49 | Jun-07 | 5.12 | 5.23 | 5.23 |
| Mar-01 |  | 6.16 |  | Sep-07 |  | 5.24 | 5.24 |
| Jun-01 | 6.10 | 5.32 | 5.73 | Dec-07 |  | 4.96 | 4.96 |
| Sep-01 |  | 4.47 |  | Mar-08 |  | 4.18 | 4.17 |
| Dec-01 |  | 3.52 | 3.99 | Jun-08 | 4.33 | 3.11 | 3.11 |
| Mar-02 |  | 2.96 |  | Sep-08 |  | 2.77 | 2.77 |
| Jun-02 | 3.45 | 2.75 | 2.85 | Dec-08 |  | 2.54 | 2.53 |
| Sep-02 |  | 2.63 |  | Mar-09 |  | 1.91 | 1.90 |
| Dec-02 |  | 2.31 | 2.47 | Jun-09 | 2.22 | 1.51 | 1.51 |
| Mar-03 |  | 1.98 |  | Sep-09 |  | 0.90 | 0.89 |
| Jun-03 | 2.15 | 1.77 | 1.86 | Dec-09 |  | 0.60 | 0.59 |
| Sep-03 |  | 1.63 |  | Mar-10 |  | 0.56 | 0.55 |
| Dec-03 |  | 1.56 | 1.59 | Jun-10 | 0.65 | 0.56 | 0.56 |


| HISTORICAL PMIA YIELDS (\% per year), CONTINUED |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Annual <br> Average | Allocation Rate |  |
|  |  | LAIF Quarterly | SMIF Quarterly* |
| Sep-10 |  | 0.51 | 0.50 |
| Dec-10 |  | 0.46 | 0.46 |
| Mar-11 |  | 0.51 | 0.51 |
| Jun-11 | 0.50 | 0.48 | 0.48 |
| Sep-11 |  | 0.38 | 0.38 |
| Dec-11 |  | 0.38 | 0.38 |
| Mar-12 |  | 0.38 | 0.37 |
| Jun-12 | 0.38 | 0.36 | 0.36 |
| Sep-12 |  | 0.35 | 0.35 |
| Dec-12 |  | 0.32 | 0.32 |
| Mar-13 |  | 0.28 | 0.28 |
| Jun-13 | 0.31 | 0.24 | 0.25 |
| Sep-13 |  | 0.26 | 0.25 |
| Dec-13 |  | 0.26 | 0.25 |
| Mar-14 |  | 0.23 | 0.22 |
| Jun-14 | 0.25 | 0.22 | 0.23 |
| Sep-14 |  | 0.24 | 0.23 |
| Dec-14 |  | 0.25 | 0.25 |
| Mar-15 |  | 0.26 | 0.25 |
| Jun-15 | 0.27 | 0.28 | 0.28 |
| Sep-15 |  | 0.32 | 0.32 |
| Dec-15 |  | 0.37 | 0.36 |
| Mar-16 |  | 0.46 | 0.46 |
| Jun-16 | 0.43 | 0.55 | 0.54 |

## HISTORICAL PMIA YIELDS

(\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  | LAIF <br> Quarterly | SMIF <br> Quarterly* |  |
| Sep-16 |  | 0.60 | 0.60 |
| Dec-16 |  | 0.68 | 0.67 |
| Mar-17 |  | 0.78 | 0.77 |
| Jun-17 | 0.754 | 0.92 | 0.92 |

*Effective January 1, 2004, SMIF earnings are allocated quarterly.


## CALIFORNIA STATE TREASURER'S OFFICE

915 Capitol Mall, Room 110
Sacramento, California 95814
(916) 653-2995
www.treasurer.ca.gov
The State Treasurer's Office complies with the Americans With Disabilities Act (ADA).

