## POOLED MONEY INVESTMENT BOARD

## 62nd Annual Report | Fiscal Year 2017-18



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## Preface

## POOLED MONEY INVESTMENT BOARD

The Pooled Money Investment Board (PMIB), created by the Legislature in 1955, is comprised of the State Treasurer, as chairman, the State Controller and the Director of Finance. At the end of Fiscal Year 2017-18, the members were State Treasurer John Chiang, State Controller Betty T. Yee, and Director of Finance Michael Cohen.

The purpose of the PMIB is to design and administer an effective cash management and investment program, called the Pooled Money Investment Account (PMIA). The PMIA uses all monies flowing through the State Treasurer's bank accounts and keeps all available funds invested consistent with the goals of safety, liquidity and yield.

The law restricts the State Treasurer to investments in the following categories: U.S. government securities; securities of federally-sponsored agencies; California state securities; California municipal bonds or warrants; domestic
corporate bonds; interest-bearing time deposits in California commercial banks, savings and loan associations, and credit unions; prime-rated commercial paper; repurchase and reverse repurchase agreements; security loans; banker's acceptances; negotiable certificates of deposit; negotiable order of withdrawal accounts; and loans to various bond funds. The investment and demand account programs, over which the PMIB has oversight, and which are administered by the State Treasurer, will be covered in this report.

During Fiscal Year 2017-18, the PMIA's earnings totaled more than $\$ 1,044$ million. Approximately $\$ 292$ million of this amount was credited to local governments as a result of their deposits in the investment pool. The level of local governments' combined voluntary investments, which averaged $\$ 21.36$ billion daily, reflects the confidence these agencies have in the State Treasurer's investment management capabilities. The magnitude of these investment earnings provides a significant reduction in the tax burden that otherwise would be imposed on the citizens of California.


## 1. Pooled Money Investment Account

Resources of the PMIA averaged $\$ 76.284$ billion per day during Fiscal Year 2017-18, although the daily figures fluctuated widely with receipts and disbursements.

On the closing day of the fiscal year, the following resources were on hand in the PMIA:

| Securities | $\$ 83,201,752,137$ |
| :--- | ---: |
| General Fund Loans | $\$ 0$ |
| AB 55 Loans | $\$ 733,964,000$ |
| Time Deposit Balances | $\$ 4,882,240,000$ |
| Demand Deposit Balances | $\$ 572,877,073$ |
| TOTAL RESOURCES | $\$ 89,390,833,210$ |

SOURCE OF FUNDS, PMIA
QUARTER ENDING 6/30/18
AVERAGE QUARTERLY BALANCE: $\$ 82.879$ billion

## SUMMARY STATISTICS

| Demand <br> Accounts <br> Portfolio | $\$ 0.451$ | billion per day on the average |
| :--- | ---: | :--- |
| Resources | $\$ 75.833$ | billion per day on the average |
| Earnings | $\$ 966.827$ <br> $\$ 70.290$ <br> $\$ 6.540$ | million per day on the average <br> million from security investments <br> million from General Fund loans |
| Earnings Rate | 1.38 | percent average for all investments |
| Dollar Value <br> of Investment <br> Transactions | $\$ 378.5$ | billion |
| Number of <br> Investment <br> Transactions | 8,201 | transactions |

banks, credit unions and savings and
Time Deposits 71 loan associations held PMIA money at year-end

## INVESTMENT PROGRAM

While the PMIB designates how much shall be invested in interest-bearing time deposit accounts and securities, it is the responsibility of the State Treasurer to administer the investment program on a day-to-day basis in line with overall PMIB policy. This entails a daily determination of amounts available for investment, or the need for liquidating securities to meet estimated warrant redemption requirements, while maintaining the approved compensating balance position. This means that the State Treasurer must continually adjust the estimates for receipts and disbursements to reflect currently available information.

For Fiscal Year 2017-18, daily investments in time deposits ranged from $\$ 4.805$ billion to $\$ 5.685$ billion and averaged $\$ 5.292$ billion daily. There were 1,256 time deposit transactions totaling $\$ 32.218$ billion during the year. California commercial banks, savings and loan associations and credit unions receiving these state deposits must secure them with approved securities having a market value of at least 110 percent of the deposits or with approved promissory notes secured by mortgages or deeds of trust having a market value of at least 150 percent of the deposits. The same collateral requirements also apply to the State's demand accounts. At the end of Fiscal Year 2017-18, interest-bearing time deposits were held by 55 commercial banks, 13 credit unions and three savings and loans throughout California. For the fiscal year, PMIA holdings in time deposits had an average yield of 1.33 percent.

The amount of money designated by the PMIB for investment in securities varies dramatically throughout the year. Such designations are made at least monthly. Again, the State Treasurer handles the actual investments, determining the issue and maturity of authorized securities to be bought or sold in accordance with cash needs and both current and projected market conditions. During Fiscal Year 2017-18, there were 3,598 security purchase transactions and 3,347 security sales or redemption transactions, with a total investment activity of $\$ 346.271$ billion. The overall return on investments was 1.38 percent.

Total earnings for the PMIA in Fiscal Year 2017-18 were $\$ 1,043.657$ million. These earnings were credited as follows:

| Surplus Money Investment Fund | $\$ 512,124,621$ |
| :--- | :---: |
| Local Agency Investment Fund | $\$ 292,191,516$ |
| General Fund | $\$ 236,424,973$ |
| Public Employees' Retirement Fund | $\$ 1,318,670$ |
| Teachers' Retirement Fund | $\$ 1,078,102$ |
| Fish and Game Preservation Fund | $\$ 518,972,971$ |
| TOTAL EARNINGS | $\$ 1,043,656,853$ |

TIME DEPOSITS BY MONTH-END, FISCAL YEAR 2017 -18 (\$ in millions)


## ANALYSIS OF THE PORTFOLIO, FISCAL YEAR 2017-18

| Type of Security | Average Daily Portfolio | Percent of Portfolio (\%) | Earnings For Year | Average Portfolio Life on 6/30/18 (in Days) |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury Bills/Strips | \$14,291,107,296 | 18.85 | \$183,559,649 | 169 |
| U.S. Treasury Bonds/Notes | \$20,849,301,295 | 27.49 | \$259,758,257 | 341 |
| Agency Coupon Securities | \$3,079,875,121 | 4.06 | \$44,170,055 | 377 |
| Agency Discount Notes | \$9,748,511,648 | 12.86 | \$127,376,876 | 103 |
| REMICs | \$33,819,126 | 0.04 | \$1,904,502 | 4,381 |
| Negotiable CDs | \$13,032,054,795 | 17.19 | \$212,769,229 | 84 |
| Bank Notes | \$755,068,493 | 0.99 | \$12,855,420 | 93 |
| Time Deposits | \$5,291,678,356 | 6.98 | \$70,290,278 | 73 |
| Commercial Paper | \$7,546,192,009 | 9.95 | \$117,443,932 | 62 |
| Corporate Bonds | \$0 | 0.00 | \$0 | 0 |
| Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| Reverse Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| AB 55 Loans | \$652,032,693 | 0.86 | \$6,988,872 | 249 |
| General Fund Loans | \$553,673,973 | 0.73 | \$6,539,783 | 0 |
| TOTAL PORTFOLIO | \$75,833,314,805 | 100.00\% | \$1,043,656,853 | 193 |

## SUMMARY OF INVESTMENTS AND EARNINGS FOR FISCAL YEARS ENDING JUNE 30, 2009 THROUGH 2018 (\$ in thousands)

| INVESTMENT IN SECURITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| $2008-09$ | $\$ 45,780,185$ | $\$ 1,109,867$ | 2.42 |
| $2009-10$ | $\$ 50,860,515$ | $\$ 349,144$ | 0.69 |
| $2010-11$ | $\$ 56,768,448$ | $\$ 294,039$ | 0.52 |
| $2011-12$ | $\$ 50,379,295$ | $\$ 204,808$ | 0.41 |
| $2012-13$ | $\$ 50,680,825$ | $\$ 160,581$ | 0.32 |
| $2013-14$ | $\$ 48,555,052$ | $\$ 127,410$ | 0.26 |
| $2014-15$ | $\$ 51,833,180$ | $\$ 148,978$ | 0.29 |
| $2015-16$ | $\$ 58,774,672$ | $\$ 267,315$ | 0.45 |
| $2016-17$ | $\$ 62,724,461$ | $\$ 484,507$ | 0.77 |
| $2017-18$ | $\$ 69,987,963$ | $\$ 966,827$ | 1.38 |

LOANS TO GENERAL FUND

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2008-09$ | $\$ 6,353,078$ | $\$ 133,004$ | 2.09 |
| $2009-10$ | $\$ 9,572,380$ | $\$ 65,231$ | 0.68 |
| $2010-11$ | $\$ 6,444,910$ | $\$ 30,828$ | 0.48 |
| $2011-12$ | $\$ 9,080,017$ | $\$ 33,974$ | 0.37 |
| $2012-13$ | $\$ 5,729,912$ | $\$ 19,699$ | 0.34 |
| $2013-14$ | $\$ 2,263,360$ | $\$ 5,755$ | 0.25 |
| $2014-15$ | $\$ 2,215,814$ | $\$ 5,799$ | 0.26 |
| $2015-16$ | $\$ 971,008$ | $\$ 4,315$ | 0.44 |
| $2016-17$ | $\$ 1,905,092$ | $\$ 14,097$ | 0.74 |
| $2017-18$ | $\$ 553,674$ | $\$ 6,540$ | 1.18 |

TOTAL INVESTMENTS

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2008-09$ | $\$ 60,003,197$ | $\$ 1,334,677$ | 2.22 |
| $2009-10$ | $\$ 65,080,839$ | $\$ 423,804$ | 0.65 |
| $2010-11$ | $\$ 67,221,703$ | $\$ 332,579$ | 0.49 |
| $2011-12$ | $\$ 63,632,717$ | $\$ 242,989$ | 0.38 |
| $2012-13$ | $\$ 60,754,893$ | $\$ 186,764$ | 0.31 |
| $2013-14$ | $\$ 55,335,616$ | $\$ 137,715$ | 0.25 |
| $2014-15$ | $\$ 59,138,661$ | $\$ 159,084$ | 0.27 |
| $2015-16$ | $\$ 65,367,748$ | $\$ 283,376$ | 0.43 |
| $2016-17$ | $\$ 69,982,103$ | $\$ 527,456$ | 0.75 |
| $2017-18$ | $\$ 75,833,315$ | $\$ 1,043,657$ | 1.38 |

## Financial Community Coverage

The following firms conducted investment transactions with the State Treasurer's Office during Fiscal Year 2017-18.

| $1{ }^{\text {st }}$ Capital Bank | Daiwa Capital Markets America Inc. | Pacific Commerce Bank |
| :---: | :---: | :---: |
| Academy Securities Inc. | Drexel Hamilton LLC | Pacific Enterprise Bank |
| Alamo Capital | East West Bank | Pacific Premier Bank |
| American First Credit Union | EverTrust Bank | Pacific Western Bank |
| American Plus Bank NA | Farmers \& Merchants Bank of Central California | Poppy Bank (FKA First Community Bank) |
| American River Bank | Financial Partners Credit Union | Preferred Bank |
| Americas United Bank | First Republic Bank | Premier Business Bank |
| Banc of California NA | First Choice Bank | Presidio Bank |
| Bank Leumi USA | First Community Bank | Prospectors Federal Credit Union |
| Bank of Hope | First Foundation Bank | Provident Credit Union |
| Bank of Montreal | First National Bank of Northern California | Provident Savings Bank |
| Bank of San Francisco | First Republic Bank | Rabobank International New York |
| Bank of Santa Clarita | Five Star Bank | Ramirez \& Co. Inc. |
| Bank of Southern California | General Electric Capital | RBC Capital Markets LLC |
| Bank of the Sierra | Golden Valley Bank | River City Bank |
| Bank of the West | Grandpoint Bank | SAFE Credit Union |
| Bank of Tokyo-Mitsubishi Ltd. (The) | Great Pacific Securities | San Diego County Credit Union |
| Barclays Capital Inc. | Hanmi Bank | Santa Cruz County Bank |
| Beacon Business Bank | Heritage Bank of Commerce | Schools Financial Credit Union |
| Beneficial State Bank | ICAP Corporates LLC | Scotia Capital Markets (USA) Inc. |
| BGC Brokers Inc. | J.P. Morgan Securities LLC | Siebert Cisneros Shank \& Co. LLC |
| Blaylock Van LLC | Lloyds Bank | Signature Securities Group Corp. |
| BMO Capital Markets Corp. | Loop Capital Markets LLC | Societe Generale |
| BNP Paribas Securities Corp. | Malaga Bank | Stern Brothers \& Co. |
| Bofl Federal Bank | Manufacturers Bank | Stifel, Nicolaus \& Co. Inc. |
| Cabrera Capital Markets LLC | Mechanics Bank | Summit State Bank |
| California Bank of Commerce | Merchants National Bank of Sacramento | TD Securities (USA) LLC |
| California Coast Credit Union | Meriwest Credit Union | Toyota Motor Credit Corp. |
| California United Bank | Merrill Lynch, Pierce, Fenner \& Smith Inc. | Trans Pacific National Bank |
| CastleOak Securities LP | Mesirow Financial Inc. | Travis Credit Union |
| Cathay Bank | Metropolitan Bank | Tri Counties Bank |
| CIBC World Markets Corp. | MFR Securities Inc. | Tri-Valley Bank |
| Citigroup Global Markets Inc. | Mischler Financial Group Inc. | Tullet Prebon |
| CommerceWest Bank NA | Mission Federal Credit Union | U.S. Bank NA |
| Commercial Bank of California | Mission National Bank | Umpqua Bank |
| Commonwealth Business Bank | Mizuho Securities USA LLC | Union Banc Investment Services |
| Community 1st Bank | Morgan Stanley \& Co. LLC | Uniti Bank |
| Community Bank | MUFG Bank Ltd. | US Metro Bank |
| Community Bank of the Bay | Multi-Bank Securities Inc. | Vining Sparks |
| Community Business Bank | New Omni Bank NA | Wescom Central Credit Union |
| Community Valley Bank | Northrop Grumman Federal Credit Union | Western Alliance Bank |
| Community West Bank | Open Bank | Williams Capital Group LP (The) |
| Cornerstone Community Bank | Opus Bank | Woori America Bank |
| Credit Agricole Corporate and Investment Bank | Pacific Alliance Bank |  |
| CTBC Bank Corp. (USA) | Pacific City Bank |  |

## 2. Local Agency Investment Fund

## PROGRAM SUMMARY

The Local Agency Investment Fund (LAIF) was established by Chapter 730, Statutes of 1976 . This fund enables local governmental agencies or trustees to remit money not required for immediate needs to the State Treasurer for the purpose of investment. In order to derive the maximum rate of return possible, the State Treasurer has elected to invest these monies as a part of the PMIA.

Each participating agency determines the length of time its money will be on deposit with the State Treasurer with the exception of bond proceeds, which must remain for a minimum of 30 days. At the end of each quarter, all earnings derived from investments are distributed by the State Controller to the participating government agencies in proportion to each agency's respective amount deposited in the LAIF and the length of time such amount remained in the LAIF. Prior to the distribution, the reasonable costs of administering the program are deducted from the earnings. As of June 30, 2018, there were 2,409 participants in the LAIF consisting of 54 counties, 475 cities, 1,587 special districts, 207 trustees and 86 bond accounts.

FISCAL YEAR IN REVIEW

| Resources | $\$ 21.36$ billion per day on average |
| :--- | ---: |
| Earnings | $\$ 292.19$ million |
| Earning Rate | 1.38 percent |

## LOCAL AGENCY INVESTMENT FUND

 PARTICIPATION AS OF 6/30/18, 2,409 AGENCIES

## 3. Surplus Money Investment Fund

## PROGRAM SUMMARY

The Surplus Money Investment Fund (SMIF) consists of the available cash of all special funds which do not have their own investment authority, and all or a portion of the available cash of special funds having investment authority of their own, but which have elected to be included in the program. Cash balances in excess of needs in any of these participating funds are invested by the State Treasurer.

The PMIB determines whether any cash balances of the participating funds exceed current needs and are available for investment, or whether it is necessary to liquidate previous investments to meet current requirements. This determination is performed operationally by the State Controller by means of a continuing review of the cash balances of the participating funds.

As a result of these determinations, the State Controller prepares a document for the PMIB's approval which authorizes it to increase or decrease the invested balances of the applicable funds.

All of the resources of the SMIF are invested through the PMIA. Prior to Fiscal Year 1967-68, the SMIF was a separate
investment program. In 1967, legislation was enacted (Chapter 505, Statutes of 1967) which required that money in the SMIF be invested through the PMIA. This legislation further provided that the SMIF would share in the interest earnings of the PMIA based on the ratio of the dollar-day contributions of the SMIF to the dollar-day investments of the PMIA.

This legislation increased the potential investment earnings for both programs, since their high and low resource periods tend to complement each other. Consequently, under normal market conditions, more long-term, higher yielding securities may be purchased.

There were more than a thousand special funds and accounts participating in the SMIF as of June 30, 2018. Total resources for SMIF were $\$ 42.458$ billion per quarter.

Gross earnings totaled $\$ 533.838$ million for Fiscal Year 2017-18. This represents an earning rate of 1.45 percent for this investment program. SMIF earnings are computed on a dollar-day basis to guarantee equitable distribution among all member funds and are apportioned quarterly by the State Controller.

RESOURCES OF SMIF BY MONTH-END, FISCAL YEAR 2017-18 (\$ in millions)

| $\$ 47,500$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$45,000$\$ 42,500$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \$ 40,000 \\ & \$ 37,500 \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Month | July 2017 | Aug | Sept | Oct | Nov | Dec | Jan 2018 | Feb | Mar | Apr | May | June |
| Amount $\quad \$ 39,234.6$ \$ $39,615.1$ \$ $38,656.3$ \$ $39,584.1$ \$ $38,138.1$ \$37,788.4 \$41,075.3 \$42,523.9 \$43,747.5 \$46,592.8 \$45,621.5 \$42,458.2 |  |  |  |  |  |  |  |  |  |  |  |  |

## 4. Centralized Treasury and Securities Management

Investments of the PMIA are made from money flowing through the State Treasurer's non-interest bearing demand accounts, which are maintained with eight banks for the purpose of providing necessary statewide depository coverage for the remittance of funds collected by the various state agencies. These bank accounts are managed by the Centralized Treasury and Securities Management Division (CTSMD), which oversees all banking aspects of the Centralized Treasury System (CTS). The goals of the CTSMD are to maximize the earning of interest consistent with safe and prudent treasury management and to ensure that the depository banks provide the State with proper and adequate security for the deposit of state monies.

Within CTSMD, Securities and Banking Services (SBS) manages the demand account banking functions (through which approximately $\$ 2$ trillion flows each year), meets the cash liquidity needs of all state agencies and departments, and ensures that all idle funds are invested daily. SBS accomplishes this by forecasting agency revenue collections and disbursements and their impact on the PMIA and using compensating balances to allow for the variances in cash flow that are a natural consequence when forecasting the movement of cash. During the fiscal year, the balances allowed for banking services represent compensation for handling 357,222 bank deposits, 30.4 million checks deposited, 83,933 dishonored checks, $\$ 766$ million in currency and coin deposited, and 61.5 million warrants/agency checks/vouchers paid.

In addition, SBS clears and settles securities purchased and sold for investment by the State Treasurer for the PMIA and other active investment funds as well as for securities pledged to the State for certain agencies or departments, including the Department of Insurance and the Employ-
ment Development Department. SBS managed over \$122 billion in investment and pledged securities consisting of 8,388 positions for 1,217 accounts; 11 million shares of stock for State Compensation Insurance Fund programs; and 202 time deposits representing $\$ 4.9$ billion for 71 financial institutions in the Time Deposit Program. During the fiscal year, SBS cleared and settled approximately 55,500 transactions totaling $\$ 406$ billion and 15.5 million shares of stock.

Also within CTSMD, Banking Operations (BO) administers, clears and settles securities pledged as collateral by California financial institutions to the State for the Time Deposit, Demand, and State Agency programs. It ensures that all collected funds on deposit are collateralized in accordance with state law. BO managed over $\$ 7$ billion in securities consisting of 1,122 positions for 90 financial institutions. During the fiscal year, BO cleared and settled approximately 14,000 security transactions totaling $\$ 22$ billion. BO administers the safekeeping of items in the State Treasurer's Office vault, completing approximately 133 transactions annually and holding an inventory of 12,900 items. BO is also responsible for the custody and protection of securities and items inside the vault as well as the physical security of the vault.

BO also redeems all items presented by banks for payment (about 260,000 items daily), handles forgeries, and manages stop payments. It reconciles deposits made by various state agencies and departments into the CTS accounts as set up by the State Treasurer, ensuring that all financial activities are accurately and timely posted by the state depository banks. In addition, BO manages the Electronic Funds Transfer (EFT) collection and miscellaneous-sort/pre-sort deposit programs, under which the state collected approximately $\$ 223$ billion during the fiscal year.

## SCHEDULE OF BANKING SERVICES, FISCAL YEAR 2017-18

| NON-EFT CONTRACT SERVICES | Actual Volume | Approved Charges | Actual Cost |
| :---: | :---: | :---: | :---: |
| Encoded Checks Deposited |  |  |  |
| Encoded Checks On Us | 0 | \$0.05 | \$0 |
| ICL Encoded On Us | 12,476,966 | \$0.03 | \$374,310 |
| Encoded Checks Other | 36,515 | \$0.06 | \$2,191 |
| ICL Encoded Other | 1,811,883 | \$0.03 | \$54,356 |
| ICL Encoded Other (Misc Sort) | 8,251,149 | \$0.01 | \$82,511 |
| Remote Site Checks | 2,730,375 | \$0.05 | \$136,519 |
| Non-Encoded Checks | 5,133,079 | \$0.10 | \$513,308 |
| Other |  |  |  |
| Dishonored Checks | 83,933 | \$6.20 | \$520,385 |
| Regular Deposits | 116,995 | \$1.80 | \$210,591 |
| Split Bag Deposits | 150,361 | \$0.75 | \$112,771 |
| Electronic Deposits (ICL, RSD) | 89,866 | \$1.00 | \$89,866 |
| Currency and Coin Deposited | 766,418,070 | \$0.00120 | \$919,702 |
| Warrants/Agency Checks/Vouchers Paid | 61,509,419 | \$0.01 | \$615,094 |
| ACH Transactions | 318,964 | \$0.01 | \$3,190 |
| Demand Checks Paid | 125 | \$0.12 | \$15 |
| Direct Billed Services |  |  | \$761,536 |
| SUBTOTAL NON-EFT CONTRACT SERVICES |  |  | \$4,396,345 |
| EFT CONRACT SERVICES (DIRECT BILLED) |  |  |  |
| ACH Credits | 9,564,337 | \$0.015 | \$143,465 |
| ACH Debits | 1,079,234 | \$0.21 | \$226,639 |
| Category II Items Processed | 12,599,509 | \$0.00 | \$0 |
| Returned/Rejected Items | 232,177 | \$1.50 | \$348,266 |
| Other transactions | 70,253 | Various | \$70,342 |
| SUBTOTAL EFT CONTRACT SERVICES SERVICES |  |  | \$788,712 |
| TOTAL BANKING SERVICES |  |  | \$5,185,056 |

## AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2017-18 (\$ in millions)

| Month | Bank Balance <br> Required for <br> Banking Services | Bank Balance <br> Required for <br> Uncollected Funds | Less Net <br> Delayed Deposit <br> Credit | Bank Balance <br> Prescribed by <br> PMIB | Actual <br> Average Daily <br> Bank Balance |
| :--- | :---: | :---: | :---: | :---: | :---: |
| July 2017 | $\$ 495,256$ | $\$ 67,883$ | $\$ 2,510$ | $\$ 560,629$ | $\$ 561,667$ |
| August | 442,657 | 14,694 | 1,373 | 455,978 | 456,172 |
| September | 455,731 | 75,919 | 17,359 | 514,291 | 510,882 |
| October | 448,617 | 55,895 | 1,164 | 503,348 | 540,700 |
| November | 475,295 | 60,280 | 1,545 | 534,030 | 579,396 |
| December | 352,773 | 77,150 | 945 | 428,978 | 407,952 |
| January 2018 | 353,806 | 56,625 | 1,023 | 409,408 | 393,283 |
| February | 361,130 | 100,048 | 1,375 | 459,802 | 459,044 |
| March | 339,578 | 63,162 | 1,043 | 401,698 | 406,514 |
| April | 341,255 | 51,861 | 1,064 | 392,052 | 376,166 |
| May | 290,287 | 64,873 | 2,094 | 353,066 | 369,630 |
| June | 312,665 | 70,922 | 2,641 | 380,946 | 387,578 |
| WEIGHTED AVERAGE | $\$ 389,239$ | $\$ 62,958$ | $\$ 2,826$ | $\$ 449,371$ | $\$ 450,880$ |

AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2017-18 (\$ in millions)


## Appendix A

| POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS (\$ in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal Year | Average Investment Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| 1956-57 | \$393,742 | \$9,573 | 2.43 |
| 1957.58 | \$594,306 | \$16,421 | 2.76 |
| 1958-59 | \$544,868 | \$15,762 | 2.89 |
| 1959-60 | \$614,835 | \$21,045 | 3.42 |
| 1960-61 | \$736,204 | \$28,139 | 3.82 |
| 1961.62 | \$867,144 | \$26,521 | 3.06 |
| 1962-63 | \$910,863 | \$30,548 | 3.35 |
| 1963-64 | \$896,535 | \$32,519 | 3.63 |
| 1964-65 | \$966,592 | \$38,004 | 3.93 |
| 1965-66 | \$1,083,347 | \$47,761 | 4.41 |
| 1966-67 | \$1,057,800 | \$52,540 | 4.97 |
| 1967-68 | \$1,117,717 | \$56,566 | 5.06 |
| 1968-69 | \$1,301,302 | \$78,174 | 6.01 |
| 1969-70 | \$1,216,414 | \$84,781 | 6.97 |
| 1970-71 | \$1,264,894 | \$77,527 | 6.13 |
| 1971-72 | \$1,397,494 | \$68,350 | 4.89 |

POOLED MONEY INVESTMENT ACCOUNT
SUMMARY OF INVESTMENTS AND EARNINGS
(\$ in thousands), CONTINUED

| Fiscal <br> Year | Average <br> Investment <br> Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $1972-73$ | $\$ 2,254,401$ | $\$ 125,116$ | 5.55 |
| $1973-74$ | $\$ 2,594,629$ | $\$ 232,780$ | 8.97 |
| $1974-75$ | $\$ 2,749,431$ | $\$ 238,298$ | 8.67 |
| $1975 \cdot 76$ | $\$ 3,209,143$ | $\$ 204,303$ | 6.37 |
| $1976-77$ | $\$ 4,460,487$ | $\$ 261,657$ | 5.87 |
| $1977-78$ | $\$ 6,843,940$ | $\$ 458,625$ | 6.70 |
| $1978-79$ | $\$ 8,123,266$ | $\$ 692,417$ | 8.52 |
| $1979-80$ | $\$ 8,285,941$ | $\$ 873,469$ | 10.54 |
| $1980-81$ | $\$ 7,298,693$ | $\$ 786,877$ | 10.78 |
| $1981-82$ | $\$ 5,234,524$ | $\$ 631,968$ | 12.07 |
| $1982-83$ | $\$ 5,254,589$ | $\$ 549,229$ | 10.45 |
| $1983-84$ | $\$ 7,094,849$ | $\$ 738,462$ | 10.41 |
| $1984-85$ | $\$ 11,903,660$ | $\$ 1,275,503$ | 10.72 |
| $1985-86$ | $\$ 15,438,406$ | $\$ 1,401,990$ | 9.08 |
| $1986-87$ | $\$ 19,167,196$ | $\$ 1,425,047$ | 7.43 |
| $1987-88$ | $\$ 17,628,558$ | $\$ 1,388,074$ | 7.87 |

POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS ( $\$$ in thousands), CONTINUED

| Fiscal <br> Year | Average <br> Investment <br> Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $1988-89$ | $\$ 17,496,405$ | $\$ 1,516,767$ | 8.67 |
| $1989-90$ | $\$ 19,558,775$ | $\$ 1,692,905$ | 8.66 |
| $1990-91$ | $\$ 20,754,895$ | $\$ 1,663,140$ | 8.01 |
| $1991-92$ | $\$ 21,456,433$ | $\$ 1,329,476$ | 6.20 |
| $1992-93$ | $\$ 23,051,543$ | $\$ 1,085,126$ | 4.71 |
| $1993-94$ | $\$ 25,433,078$ | $\$ 1,115,660$ | 4.39 |
| $1994-95$ | $\$ 26,802,123$ | $\$ 1,482,574$ | 5.53 |
| $1995-96$ | $\$ 26,623,196$ | $\$ 1,519,020$ | 5.71 |
| 1996.97 | $\$ 28,264,069$ | $\$ 1,582,443$ | 5.60 |
| $1997-98$ | $\$ 29,344,512$ | $\$ 1,672,382$ | 5.70 |
| $1998-99$ | $\$ 33,451,088$ | $\$ 1,787,765$ | 5.34 |
| $1999-00$ | $\$ 35,029,034$ | $\$ 1,999,483$ | 5.71 |
| $2000-01$ | $\$ 43,840,421$ | $\$ 2,676,158$ | 6.10 |
| $2001-02$ | $\$ 49,827,077$ | $\$ 1,716,545$ | 3.45 |
| $2002-03$ | $\$ 52,636,648$ | $\$ 1,132,930$ | 2.15 |

POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS ( $\$$ in thousands), CONTINUED

| Fiscal <br> Year | Average Investment Portfolio | Earnings | Annual Earnings Rate (\%) |
| :---: | :---: | :---: | :---: |
| 2003-04 | \$54,581,850 | \$836,072 | 1.53 |
| 2004-05 | \$53,860,487 | \$1,215,116 | 2.26 |
| 2005-06 | \$55,714,817 | \$2,157,845 | 3.87 |
| $2006-07$ | \$58,147,441 | \$2,977,625 | 5.12 |
| 2007-08 | \$63,479,513 | \$2,745,747 | 4.32 |
| 2008-09 | \$60,003,197 | \$1,334,677 | 2.22 |
| 2009-10 | \$65,080,839 | \$423,804 | 0.65 |
| 2010-11 | \$67,221,703 | \$332,579 | 0.49 |
| 2011-12 | \$63,632,717 | \$242,989 | 0.38 |
| 2012-13 | \$60,754,893 | \$186,764 | 0.31 |
| 2013-14 | \$55,335,616 | \$137,715 | 0.25 |
| 2014-15 | \$59,138,661 | \$159,084 | 0.27 |
| 2015-16 | \$65,367,748 | \$283,376 | 0.43 |
| 2016-17 | \$69,982,103 | \$527,456 | 0.75 |
| 2017-18 | \$75,833,315 | \$1,043,657 | 1.38 |

## Appendix B

| HISTORICAL PMIA YIELDS (\% per year) |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Annual <br> Average | Allocation Rate |  |
|  |  | LAIF <br> Quarterly | SMIF <br> Semi-Annual |
| Mar-77 |  | 5.68 |  |
| Jun-77 | 5.87 | 5.78 | 5.79 |
| Sep-77 |  | 5.84 |  |
| Dec-77 |  | 6.45 | 6.18 |
| Mar-78 |  | 6.97 |  |
| Jun-78 | 6.70 | 7.35 | 7.17 |
| Sep-78 |  | 7.86 |  |
| Dec-78 |  | 8.32 | 8.09 |
| Mar-79 |  | 8.81 |  |
| Jun-79 | 8.52 | 9.10 | 8.98 |
| Sep-79 |  | 9.26 |  |
| Dec-79 |  | 10.06 | 9.66 |
| Mar-80 |  | 11.11 |  |
| Jun-80 | 10.54 | 11.54 | 11.38 |
| Sep-80 |  | 10.01 |  |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF <br> Semi-Annual |
| Dec-80 |  | 10.47 | 10.21 |
| Mar-81 |  | 11.23 |  |
| Jun-81 | 10.78 | 11.68 | 11.69 |
| Sep-81 |  | 12.40 |  |
| Dec-81 |  | 11.91 | 12.19 |
| Mar-82 |  | 11.82 |  |
| Jun-82 | 12.07 | 11.99 | 11.93 |
| Sep-82 |  | 11.74 |  |
| Dec-82 |  | 10.71 | 11.26 |
| Mar-83 |  | 9.87 |  |
| Jun-83 | 10.45 | 9.64 | 9.98 |
| Sep-83 |  | 10.04 |  |
| Dec-83 |  | 10.18 | 10.15 |
| Mar-84 |  | 10.32 |  |
| Jun-84 | 10.41 | 10.88 | 10.63 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

$\left.\begin{array}{cccc}\text { Date } & \text { Annual } \\ \text { Average }\end{array} \quad \begin{array}{c}\text { LAIF } \\ \text { Quarterly }\end{array} \quad \begin{array}{c}\text { SMIF } \\ \text { Semi-Annual }\end{array}\right]$

HISTORICAL PMIA YIELDS
(\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF <br> Quarterly | SMIF <br> Semi-Annual |
| Mar-91 |  | 7.97 |  |
| Jun-91 | 8.01 | 7.38 | 7.67 |
| Sep-91 |  | 7.00 |  |
| Dec-91 |  | 6.52 | 6.74 |
| Mar-92 |  | 5.87 |  |
| Jun-92 | 6.20 | 5.45 | 5.65 |
| Sep-92 |  | 4.97 |  |
| Dec-92 |  | 4.67 | 4.82 |
| Mar-93 |  | 4.64 |  |
| Jun-93 | 4.71 | 4.51 | 4.61 |
| Sep-93 |  | 4.44 |  |
| Dec-93 |  | 4.36 | 4.39 |
| Mar-94 |  | 4.25 |  |
| Jun-94 | 4.39 | 4.45 | 4.36 |
| Sep-94 |  | 4.96 |  |
| Dec-94 |  | 5.37 | 5.15 |
| Mar-95 |  | 5.76 |  |
| Jun-95 | 5.53 | 5.98 | 5.87 |
| Sep-95 |  | 5.89 |  |
| Dec-95 |  | 5.76 | 5.83 |
| Mar-96 |  | 5.62 |  |
| Jun-96 | 5.71 | 5.52 | 5.56 |
| Sep-96 |  | 5.57 |  |
| Dec-96 |  | 5.58 | 5.57 |
| Mar-97 |  | 5.56 |  |
| Jun-97 | 5.59 | 5.63 | 5.59 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  | Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Semi-Annual |  |  | LAIF Quarterly | SMIF Quarterly* |
| Sep-97 |  | 5.68 |  | Mar-04 |  | 1.47 | 1.47 |
| Dec-97 |  | 5.71 | 5.69 | Jun-04 | 1.53 | 1.44 | 1.44 |
| Mar-98 |  | 5.70 |  | Sep-04 |  | 1.67 | 1.67 |
| Jun-98 | 5.70 | 5.66 | 5.67 | Dec-04 |  | 2.00 | 2.00 |
| Sep-98 |  | 5.64 |  | Mar-05 |  | 2.38 | 2.37 |
| Dec-98 |  | 5.46 | 5.55 | Jun-05 | 2.26 | 2.85 | 2.85 |
| Mar-99 |  | 5.19 |  | Sep-05 |  | 3.18 | 3.18 |
| Jun-99 | 5.34 | 5.08 | 5.13 | Dec-05 |  | 3.63 | 3.63 |
| Sep-99 |  | 5.21 |  | Mar-06 |  | 4.03 | 4.03 |
| Dec-99 |  | 5.49 | 5.34 | Jun-06 | 3.87 | 4.53 | 4.53 |
| Mar-00 |  | 5.80 |  | Sep-06 |  | 4.93 | 4.93 |
| Jun-00 | 5.71 | 6.18 | 5.99 | Dec-06 |  | 5.11 | 5.11 |
| Sep-00 |  | 6.47 |  | Mar-07 |  | 5.17 | 5.17 |
| Dec-00 |  | 6.52 | 6.49 | Jun-07 | 5.12 | 5.23 | 5.23 |
| Mar-01 |  | 6.16 |  | Sep-07 |  | 5.24 | 5.24 |
| Jun-01 | 6.10 | 5.32 | 5.73 | Dec-07 |  | 4.96 | 4.96 |
| Sep-01 |  | 4.47 |  | Mar-08 |  | 4.18 | 4.17 |
| Dec-01 |  | 3.52 | 3.99 | Jun-08 | 4.33 | 3.11 | 3.11 |
| Mar-02 |  | 2.96 |  | Sep-08 |  | 2.77 | 2.77 |
| Jun-02 | 3.45 | 2.75 | 2.85 | Dec-08 |  | 2.54 | 2.53 |
| Sep-02 |  | 2.63 |  | Mar-09 |  | 1.91 | 1.90 |
| Dec-02 |  | 2.31 | 2.47 | Jun-09 | 2.22 | 1.51 | 1.51 |
| Mar-03 |  | 1.98 |  | Sep-09 |  | 0.90 | 0.89 |
| Jun-03 | 2.15 | 1.77 | 1.86 | Dec-09 |  | 0.60 | 0.59 |
| Sep-03 |  | 1.63 |  | Mar-10 |  | 0.56 | 0.55 |
| Dec-03 |  | 1.56 | 1.59 | Jun-10 | 0.65 | 0.56 | 0.56 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Quarterly* |
| Sep-10 |  | 0.51 | 0.50 |
| Dec-10 |  | 0.46 | 0.46 |
| Mar-11 |  | 0.51 | 0.51 |
| Jun-11 | 0.50 | 0.48 | 0.48 |
| Sep-11 |  | 0.38 | 0.38 |
| Dec-11 |  | 0.38 | 0.38 |
| Mar-12 |  | 0.38 | 0.37 |
| Jun-12 | 0.38 | 0.36 | 0.36 |
| Sep-12 |  | 0.35 | 0.35 |
| Dec-12 |  | 0.32 | 0.32 |
| Mar-13 |  | 0.28 | 0.28 |
| Jun-13 | 0.31 | 0.24 | 0.25 |
| Sep-13 |  | 0.26 | 0.25 |
| Dec-13 |  | 0.26 | 0.25 |
| Mar-14 |  | 0.23 | 0.22 |
| Jun-14 | 0.25 | 0.22 | 0.23 |
| Sep-14 |  | 0.24 | 0.23 |
| Dec-14 |  | 0.25 | 0.25 |
| Mar-15 |  | 0.26 | 0.25 |
| Jun-15 | 0.27 | 0.28 | 0.28 |
| Sep-15 |  | 0.32 | 0.32 |
| Dec-15 |  | 0.37 | 0.36 |
| Mar-16 |  | 0.46 | 0.46 |
| Jun-16 | 0.43 | 0.55 | 0.54 |

## HISTORICAL PMIA YIELDS

(\% per year), CONTINUED

| Date | Annual |
| :---: | :---: | :---: | :---: |
| Average |  |$\quad$| LAIF <br> Quarterly |  | SMIF <br> Quarterly* |
| :---: | :---: | :---: |
| Sep-16 |  | 0.60 |
| Dec-16 |  | 0.60 |
| Mar-17 |  | 0.68 |
| Jun-17 | 0.754 | 0.67 |
| Sep-17 |  | 0.92 |
| Dec-17 |  | 1.07 |
| Mar-18 |  | 1.20 |
| Jun-18 | 1.376 | 1.91 |

* Effective January 1, 2004, SMIF earnings are allocated quarterly.
** Does not include interest earned on the Supplemental Pension Payment pursuant to Government Code 20826 (c)(1).



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