DECEMBER 9, 2014

AGENDA ITEM 4 ACTION ITEM

SCHOLARSHARE INVESTMENT BOARD

Resolution to Approve Changes to the ScholarShare Statement of Investment Policy

Recommendation

Pension Consulting Alliance, Inc. (PCA) and ScholarShare Investment Board (SIB or Board) staff recommend that the Board adopt Resolution No. 2014-06 approving changes to the ScholarShare Statement of Investment Policy (Investment Policy).

Background

Following the recent fund change that took place in October 2014, SIB staff and PCA have reviewed the Investment Policy, including but not limited to, the Plan's purpose and objectives; the responsibilities of the Board, the investment consultant and the program manager; the program policies; and the addendums outlining the Plan's portfolios, underlying funds, and benchmarks. As a result, SIB staff and PCA recommend minor revisions to the Investment Policy to reflect the fund change that took place in October 2014. The proposed changes are outlined in the redline version of the Investment Policy included in PCA's memo (Exhibit A).

Pending Board approval, the revised Investment Policy will take effect immediately.

Presenter

Eric White, Principal, Pension Consulting Alliance, Inc.

RESOLUTION NO. 2014-06

RESOLUTION OF THE SCHOLARSHARE INVESTMENT BOARD RELATING TO THE APPROVAL OF CHANGES TO THE SCHOLARSHARE STATEMENT OF INVESTMENT POLICY

WHEREAS, the ScholarShare Investment Board (the "SIB" or "Board") was created under the provisions of Article 19 of the Education Code commencing with Section 69980 (the "Golden State ScholarShare Trust Act" or "Act");

WHEREAS, Section 69984(a)(2)(B) of the Act provides that the Board shall annually prepare and adopt a written statement of investment policy and shall consider the statement of investment policy and any changes in the investment policy at a public hearing;

WHEREAS, the Board adopted the Golden State ScholarShare College Savings Trust Statement of Investment Policy (the "Investment Policy") to define the program's investment objectives and establish policies and procedures to meet investment objectives in a prudent manner: and

WHEREAS, the SIB staff and Board's investment consultant (the "Consultant") have reviewed the Investment Policy and are recommending revisions that include updates to the funds and benchmarks;

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby approves the changes to the Investment Policy as recommended by SIB staff and the Consultant and as shown in the attachment to the Consultant's memo dated November 14, 2014.

BE IT FURTHER RESOLVED that this Resolution becomes effective upon its adoption by the Board.

Attest: _____ Chairperson

Date of Adoption:



Date: November 14, 2014

- **To:** ScholarShare Investment Board (SIB)
- From: Pension Consulting Alliance, Inc. (PCA)
- CC: Eric White, CFA PCA; Kay Ceserani PCA

RE: Recommended Changes to the ScholarShare Investment Policy Statement

Recommendation

PCA has identified several items of clarification/correction in the Golden State ScholarShare College Savings Trust Statement of Investment Policy (IPS). None of the changes being recommended constitute a material change to the nature/purpose of the document. The majority of the changes relate to the replacement of the PIMCO Total Return fund with the TIAA-CREF Bond Plus fund. **PCA recommends the SIB adopt the changes as highlighted in the attached redline document.** Each of these changes is discussed in further detail below.

Discussion

As part of SIB's annual review, PCA has reviewed the IPS for any needed additions, corrections, or changes. As part of this, PCA reviewed each of the sections contained in the IPS which includes:

- 1. Program Purpose in accordance with Section 529 of the Internal Revenue Code of 1986
- 2. Purpose of this Statement to define objectives and establish policies and procedures
- 3. Program Objectives to provide participants with investment options within certain parameters
- 4. Governor's Scholarship Programs identifying a separate program within the Trust
- 5. Responsibilities including the SIB, Program Manager(s), and Investment Consultant(s)
- 6. Program Policies including Permitted Investments, Benchmarks, Asset Allocation, and Review of Asset Allocation
- 7. Addendum 1 and 2 outlines portfolios and benchmarks

Each of the sections was examined to assess whether they continue to be sufficient and continue to meet the goals and objectives of the SIB. In addition, given PCA's broad experience in the institutional investment community, we examined the IPS against other PCA client documents for governance ideas/topics not present in the existing document. PCA found that each of the sections listed above were sufficient, but that a few items required small corrections or updates. The attached redline version of the IPS reflects the proposed changes. These changes primarily consist of replacing the PIMCO Total Return fund with the TIAA-CREF Bond Plus fund and corrections to a few of the fund names and benchmarks identified in Addendum 2.



These changes include (identified in red):

| Previous Fund | Replacement Fund |
|-------------------------|--------------------------|
| PIMCO Total Return Fund | TIAA-CREF Bond Plus Fund |

As the table above highlights, the PIMCO Total Return Fund was replaced with the TIAA-CREF Bond Plus Fund within the Program. All references to the PIMCO Total Return Fund have been replaced with the TIAA-CREF Bond Plus Fund. In addition, the benchmark has been updated to reflect the change. The benchmark for the PIMCO Total Return Fund was the BC Aggregate while the benchmark for the TIAA-CREF Bond Plus Fund is the BC Universal.

| Previous Fund Name | Corrected Fund Name |
|---------------------------------------|--|
| DFA Large Cap International Fund | DFA Large Cap International Portfolio |
| DFA Emerging Markets Core Equity Fund | DFA Emerging Markets Core Equity Portfolio |
| PIMCO Real Return Institutional Fund | PIMCO Real Return Fund |
| PIMCO Income Institutional Fund | PIMCO Income Fund |

As the table above highlights, four funds listed in Addendum 2 required corrections to the fund's name.

Also in Addendum 2, the benchmark listed for the DFA Large Cap International Portfolio has been updated to the MSCI World ex US as designated in the fund's prospectus; this is also consistent with the benchmark used in the PCA and TIAA-CREF investment performance reports. The benchmark previously listed was the MSCI EAFE.

Conclusion

As highlighted above, the changes being recommended to the IPS are corrections/updates and do not constitute a material change to the nature/purpose of the document. **PCA**, *therefore, recommends the SIB adopt the changes as highlighted in the attached redline document.*



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ATTACHMENT



Golden State ScholarShare College Savings Trust Statement of Investment Policy

March 20, 2014 December 9, 2014

PROGRAM PURPOSE

In accordance with Section 529 of the Internal Revenue Code of 1986, as amended, the Golden State ScholarShare College Savings Trust (the "Trust") offers a qualified tuition program (the "Program") to California families. The purpose of the Program is to help California families save for higher education on a tax advantaged basis.

PURPOSE OF THIS STATEMENT

This Investment Policy Statement ("Policy") defines the Program's investment objectives and establishes policies and procedures so that investment objectives can be met in a prudent manner. This Policy is intended to:

- Articulate objectives of the Program and its investment portfolio
- Identify roles of specific entities having a fiduciary responsibility to the Program
- Define policies regarding permitted investments, benchmarks, and asset allocation strategies
- Describe current investment options available to holders of individual savings accounts ("Accounts") established as part of the Program
- Recognize the Governor's Scholarship Programs (GSP) as a separate Program of the Trust

PROGRAM OBJECTIVES

The primary goal of the Program is to provide eligible participants with investment options ("Investment Portfolios") for investment of Accounts in the Trust that

- Meet the various educational saving needs of Account Owners and Program Beneficiaries,
- Encompass a range of risk and return opportunities,
- Allow for a rate of return commensurate with an appropriate level of risk to meet the investment goals of that Portfolio, and
- Are appropriate for college savings.

In order to achieve this objective, Program Investment Portfolios are to be comprised of Underlying Investments (mutual funds ("Funds"), individual securities, insurance agreements, etc.) as outlined in this document ("Underlying Investments" or "Funds").

GOVERNOR'S SCHOLARSHIP PROGRAMS

A separate program, the GSP, also invests in assets of the Trust and, in accordance with California State statutes must be invested in a guaranteed funding agreement.

RESPONSIBILITIES

ScholarShare Investment Board

The ScholarShare Investment Board (the "SIB" or the "Board") will conduct their responsibilities as a trustee and fiduciary of the Program. The SIB may delegate functions that a prudent entity acting in a like capacity and familiar with those matters could properly delegate under the circumstances. Under this Policy, the SIB will generally be responsible for the following:

- Developing a sound and consistent Policy
- Reviewing and refining the Policy as needed
- Employing qualified investment managers, custodians, and investment advisors
- Reviewing and approving investment proposals by Program manager(s), including an annual review of asset allocation strategies and age band changes
- Approving procedures for monitoring investment performance criteria and other investment related contractual obligations of the Program Manager and other vendors
- Monitoring adherence to policies, procedures, and criteria as set forth in this document and in Program Fund Monitoring Procedures and Criteria.

Program Manager(s)

The Board has determined that it is necessary and reasonable to retain a professional investment manager to invest the assets of the Program (the "Program Manager"). Under this Policy, the Program Manager(s) and its (their) affiliates and subcontractors will generally be responsible for the following:

- Overseeing Investment Portfolios and their Underlying Investments such that performance is consistent with performance criteria as shown in the Investment Performance Criteria Schedules of the Monitoring Procedures and Criteria
- Reviewing, analyzing, and recommending asset allocation guidelines and any changes in age bands annually submitting a proposal for SIB review and approval
- Implementing SIB investment policies, including asset allocation
- Investing, monitoring, and rebalancing the asset allocation of Investment Portfolios to ensure adherence to target allocations on an as needed basis
- Providing monthly and quarterly reports as contractually obligated or directed by Law, the Board, or the Executive Director

Investment Consultant(s)

The SIB has determined that it is necessary and reasonable to retain a professional investment consultant to advise the Board with regard to the investments of the Trust (the "Investment Consultant"). Under this Policy, the Investment Consultant(s) will generally be responsible for the following:

- Providing general and/or specific investment advice to the SIB and staff
- Making recommendations on investment policies, objectives, and strategies, including asset allocation
- Monitoring of Program Managers and their investment performance

PROGRAM POLICIES

The SIB will pursue the following policies to allow the Program to meet Program Objectives.

Permitted Investments

With the exception of GSP, there are no statutory restrictions on the types of investments that can be made by the Trust. The money in the Trust is not California state money and, therefore, not subject to the statutory and constitutional restrictions that apply to state funds. Thus, the universe of possible investment options for the Trust includes: equities (both domestic and foreign); real estate; corporate and government debt instruments (of any maturity); commodities; FDIC-insured bank products; currency and any other investment vehicle utilized in the marketplace. However, all of the assets in the Program (except for those held in one of the two Funding Agreements) will be allocated to Investment Portfolios which will initially be invested in one or more Funds. Since all mutual fund assets are subject to the provisions of the Investment Company Act of 1940 (the "1940 Act"), the Program's assets (excluding Funding Agreement assets) must be managed in a manner consistent with the 1940 Act. The SIB has further limited investments in the Underlying Investments of the Program to the following broad asset categories (collectively known as "Permitted Investments"):

- Domestic equities and international equities
- Medium and long-term debt obligations of domestic corporations
- U.S. government and government sponsored entity debt obligations
- Real estate commingled funds that invest in publicly traded real estate securities
- Money market instruments, cash, and money market mutual funds that are registered in the U.S. and denominated in U.S. dollars
- Investments in mutual funds, but limited to existing, rated mutual funds, which are registered in the United States and denominated in U.S. dollars
- Insurance agreements
- FDIC-insured bank products

When evaluating current and potential Funds and proxy voting proposals, the SIB cares greatly about geopolitical and social issues as they relate to investment options selected for plan participants. The following is a partial, though not exhaustive list of such issues:

- Respect for Human Rights
- Respect for Civil Liberties
- Respect for Political Rights
- Discrimination Based on Race, Sex, Disability, Language or Social Status
- Worker Rights
- Environmental
- War, Conflicts, and Acts of Terrorism

While funds will not be selected, rejected, or divested from based solely on the basis of the aforementioned factors, the SIB will give serious consideration to such issues when reviewing and approving investments for the plan.

Benchmarks

The SIB shall evaluate investment performance relative to an assigned benchmark. The Program Manager shall at all times seek to provide performance consistent with performance criteria as shown in the Investment Performance Criteria Schedules of the Monitoring Procedures and Criteria. When evaluating investment performance, a benchmark will be used to provide relative results with the following stipulations:

- Evaluations shall be against an industry standard benchmark
- Program Investment Portfolios are to be displayed against an appropriate benchmark or policy benchmark as outlined in the Program Fund Monitoring Procedures and Criteria
- All Underlying Investments and Investment Portfolios shall be considered against their respective benchmarks over an identical time period

Asset Allocation

The SIB will pursue asset allocation strategies to allow the Program to meet Program objectives. The Program Manager is responsible for establishing asset allocation guidelines, which SIB must approve, and maintaining these allocations within approved levels. When implementing new asset allocation guidelines or when rebalancing Investment Portfolios, the Program Manager will have a commercially reasonable period of time to complete the task.

Normally, the Program Manager will not exceed three percent (3%) above or below the base percentages of the Underlying Investment's assets included in the asset allocation guidelines of each Portfolio (see Addendum). In the event of unusual or cataclysmic market movements that result in a violation of the three percent target range, a temporary target range of five (5%) will be in effect. The Program Manager will make substantial and prudent efforts to reallocate assets within the normal 3% target range in a commercially reasonable amount of time. The Program Manager will inform the SIB within a period of one (1) business day in the event that there is a cataclysmic event and it is moving to a 5% target range or if there is a 3% or 5% range violation. The Chair or the Chair's designee and Program Manager will monitor the event and report any violations of this guideline to the SIB. If necessary, the Chair or the Chair's designee may issue a written suspension of the guidelines. In this case, the Chair or the Chair's designee will inform the Program Manager and call a public meeting of the entire SIB to confirm whether the suspension is appropriate or rejected. If rejected, the SIB will issue different instructions to the Program Manager to be immediately implemented.

Review of Asset Allocation

The SIB shall monitor the asset allocation of the Program's Investment Portfolios relative to approved allocations. Within 30 days following the close of each quarter, the Program Manager will provide to the SIB an exception report showing the Program Manager's non-compliance with target allocations, if any, as designated in the Addendum to this document. In addition, the Program Manager will meet with the Board on a periodic basis to review actual asset allocations of Investment Portfolios.

ADDENDUM 1

While the investment parameters for all of the Investment Portfolios offered in the Program are approved by the SIB, Account Owners bear the risk of investment results derived from the selected Investment Portfolio specifically and the Program generally. The appropriate Investment Portfolio (or Portfolios) for each Account Owner is (are) a function of multiple factors, including age (of Beneficiary), income, length of time before money is used, and tolerance for investment risk. Investment Portfolios for the Plan are presented below by investment management style (active then passive). A list of Funds that may be used in each Portfolio and their respective benchmarks and asset classes may be found in Addendum 2.

ACTIVE PORTFOLIOS

Active portfolios are comprised of underlying investments, which are managed using active decisionmaking processes. These active decisions are intended to provide long-term performance beyond that of a benchmark or index. Actively-managed mutual funds have more relative risk due to different exposures relative to the benchmark.

Active Age-Based Portfolio

The Active Age-Based Portfolio seeks to match the investment objective and level of risk to the investment horizon by taking into account the Beneficiary's current age and the number of years before the Beneficiary turns 18 and is expected to enter college. Depending on the Beneficiary's age, allocations to the Active Age-Based Portfolio will be placed in one of nine Age Bands, each of which has a different investment objective and investment strategy. The Age Bands for younger Beneficiaries seek a favorable long-term return by investing in Underlying Funds that invest primarily in equity securities, which have a higher level of risk, but greater potential for returns than more conservative investments. As a Beneficiary nears college age, the Age Bands allocate less to Underlying Funds that invest in equity securities and allocate more heavily to Underlying Funds that invest in fixed-income securities and a Funding Agreement to preserve capital.

As the Beneficiary ages, assets in the Account that are attributable to the Active Age-Based Portfolio are moved from one Age Band to the next on the first "Rolling Date" following the Beneficiary's fifth, ninth, eleventh, thirteenth, fifteenth, sixteenth, seventeenth, and eighteenth birthdays. The Rolling Dates are March 20, June 20, September 20 and December 20 (or the first business day thereafter).

The Active Age-Based Portfolio invests primarily in Underlying Funds that are activelymanaged. An actively-managed fund is different from an index fund in that an activelymanaged fund is not managed to track its benchmark index, but rather, managed pursuant to the investment style and strategy of its investment adviser. This means that the performance of an actively-managed fund can vary greatly from that of its benchmark index – in either a positive or negative direction. Because of the active management style, actively-managed funds tend to have higher expenses than index funds. See table below for mutual fund allocations by asset class.

ACTIVELY MANAGED MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS (Target Asset Allocation as of November 7, 2011*)

| Portfolio | Domestic Equity Funds | International Equity Funds | Fixed Income | Real Estate Fund | Short Term/ Cash Equivalent |
|------------|--------------------------|-------------------------------|-----------------|---------------------|--------------------------------|
| Ages 0-4 | 50.40% | 24.00% | 20.00% | 5.60% | 0.00% |
| Ages 5-8 | 44.10% | 21.00% | 30.00% | 4.90% | 0.00% |
| Ages 9-10 | 37.80% | 18.00% | 40.00% | 4.20% | 0.00% |
| Ages 11-12 | 31.50% | 15.00% | 50.00% | 3.50% | 0.00% |
| Ages 13-14 | 25.20% | 12.00% | 60.00% | 2.80% | 0.00% |
| Age 15 | 18.90% | 9.00% | 60.00% | 2.10% | 10.00% |
| Age 16 | 15.75% | 7.50% | 55.00% | 1.75% | 20.00% |
| Age 17 | 12.60% | 6.00% | 45.00% | 1.40% | 35.00% |
| Ages 18+ | 9.45% | 4.50% | 35.00% | 1.05% | 50.00% |

* Target asset allocation will change over time.

Active Diversified Equity Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return by investing primarily in actively-managed equity Underlying Funds. Because of the high exposure to domestic and foreign equities, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments), if they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios in the Plan. See table below for mutual fund allocations by asset class.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Domestic | International | Real Estate |
|--------------|---------------|-------------|
| Equity Funds | Equity Funds | Fund |
| 63.00% | 30.00% | 7.00% |

Active Growth Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return, mainly from capital appreciation, by investing primarily in a combination of actively-managed equity and fixed-income Underlying Funds. Because of the high exposure to equities, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments), if they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios in the Plan. See table below for mutual fund allocations by asset class.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Domestic | International | Fixed | Real Estate |
|--------------|---------------|--------|-------------|
| Equity Funds | Equity Funds | Income | Fund |
| 44.10% | 21.00% | 30.00% | 4.90% |

Active Moderate Growth Portfolio

This Investment Portfolio seeks moderate growth by investing primarily in a combination of actively-managed equity and fixed-income Underlying Funds The Portfolio seeks a balanced asset allocation and invests a larger portion of its assets in Underlying Funds that invest primarily in fixed-income securities than does the Active Growth Portfolio. Underlying Funds that invest that invest primarily in fixed-income securities have a lower level of risk, but a lower potential for returns than Underlying Funds that invest primarily in equity securities. This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a moderate level of risk. See table below for mutual fund allocations by asset class.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Domestic | International | Fixed | Real Estate |
|--------------|---------------|--------|-------------|
| Equity Funds | Equity Funds | Income | Fund |
| 25.20% | 12.00% | 60.00% | |

Active Conservative Portfolio

This Investment Portfolio seeks to provide preservation of capital along with a moderate rate of return. Approximately half of the Portfolio invests in actively-managed Underlying Funds that invest primarily in fixed-income securities, which have a lower level of risk and corresponding lower potential for returns than more aggressive investments. The rest of the Portfolio is invested in a Funding Agreement. This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a conservative to moderate level of risk. See table below for fund allocations by asset class.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Fixed Income | Short Term/ Cash Equivalent |
|--------------|--------------------------------|
| 50.00% | 50.00% |

Active International Equity Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return by investing in actively-managed international equity Underlying Funds. Because of the high exposure to foreign equity investments, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments) or they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios offered by the Plan.

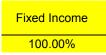
MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS



Active Diversified Fixed Income Portfolio

This Investment Portfolio seeks to provide preservation of capital along with a moderate rate of return by investing primarily in actively-managed Underlying Funds that invest in a diversified mix of fixed-income investments. This Investment Portfolio may be appropriate for investors if they have a medium-term investment horizon and can tolerate a moderate level of risk.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS



Social Choice Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return. The Social Choice Portfolio invests 100% of its assets in the TIAA-CREF Social Choice Equity Fund, which invests primarily in equity securities of companies that meet certain social criteria, such as product safety, corporate citizenship, human rights and environmental performance. Because of the high exposure to domestic and foreign equity investments, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments) or you have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios offered by the Plan.

PASSIVE PORTFOLIOS

Passive portfolios are comprised of underlying mutual funds, which are managed using passive decision-making processes that are generally less expensive than active management. Decisions are intended to provide long-term performance similar to that of a benchmark or index. Passively-managed mutual funds often have low relative risk due to highly similar exposures relative to the benchmark. On an absolute basis, however, passive (or index) mutual funds can have more or less risk than actively managed mutual funds.

Passive Age-Based Portfolio

The Passive Age-Based Portfolio seeks to match the investment objective and level of risk to the investment horizon by taking into account the Beneficiary's current age and the number of years before the Beneficiary turns 18 and is expected to enter college. Depending on the Beneficiary's age, allocations to the Passive Age-Based Portfolio will be placed in one of nine Age Bands, each of which has a different investment objective and investment strategy. The Age Bands for younger Beneficiaries seek a favorable long-term return by investing in Underlying Funds that invest primarily in equity securities, which have a higher level of risk, but greater potential for returns than more conservative investments. As a Beneficiary nears college age, the Age Bands allocate less to Underlying Funds that invest in equity securities and allocate more heavily to Underlying Funds that invest in fixed-income securities and a Funding Agreement to preserve capital.

As the Beneficiary ages, assets in the Account that are attributable to the Passive Age-Based Portfolio are moved from one Age Band to the next on the first "Rolling Date" following the Beneficiary's fifth, ninth, eleventh, thirteenth, fifteenth, sixteenth, seventeenth, and eighteenth birthdays. The Rolling Dates are March 20, June 20, September 20 and December 20 (or the first business day thereafter).

The Passive Age-Based Portfolio invests primarily in Underlying Funds that are index funds. An index fund is managed to track a specific securities index that the fund uses as a benchmark. The Passive Age-Based Portfolio also invests in certain other Underlying Funds (the TIAA-CREF Inflation-Linked Bond Fund and the TIAA-CREF High Yield Fund) and a Funding Agreement. Thus, although a majority of the Underlying Funds in which this Portfolio invests are passively-managed, it does not invest exclusively in passively-managed Underlying Funds (see table below).

PASSIVELY MANAGED MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Portfolio | Domestic Equity Fund | International Equity Funds | Fixed Income | Real Estate Fund | Short Term/ Cash Equivalent |
|------------|-------------------------|-------------------------------|-----------------|---------------------|--------------------------------|
| Ages 0-4 | 50.40% | 24.00% | 20.00% | 5.60% | 0.00% |
| Ages 5-8 | 44.10% | 21.00% | 30.00% | 4.90% | 0.00% |
| Ages 9-10 | 37.80% | 18.00% | 40.00% | 4.20% | 0.00% |
| Ages 11-12 | 31.50% | 15.00% | 50.00% | 3.50% | 0.00% |
| Ages 13-14 | 25.20% | 12.00% | 60.00% | 2.80% | 0.00% |
| Age 15 | 18.90% | 9.00% | 60.00% | 2.10% | 10.00% |
| Age 16 | 15.75% | 7.50% | 55.00% | 1.75% | 20.00% |
| Age 17 | 12.60% | 6.00% | 45.00% | 1.40% | 35.00% |
| Ages 18+ | 9.45% | 4.50% | 35.00% | 1.05% | 50.00% |

(Target Asset Allocation as of November 7, 2011*)

* Target asset allocation will change over time.

Passive Diversified Equity Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return, mainly from capital appreciation, by investing in Underlying Funds that are primarily equity index funds. Because of the high exposure to domestic and foreign equities, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments), if they have a long investment horizon and you can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios in the Plan (see table below).

MUTUAL FUND ASSET ALLOCATION PERCENTAGES - BY ASSET CLASS

| Domestic | International | Real Estate |
|-------------|---------------|-------------|
| Equity Fund | Equity Funds | Fund |
| 63.00% | 30.00% | 7.00% |

Passive Growth Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return, mainly from capital appreciation, by investing in Underlying Funds that are primarily equity index funds. The Portfolio seeks to invest a relatively small percentage of assets to Underlying Funds that invest primarily in fixed income securities. Because of the high exposure to domestic and foreign equities, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments), if they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios in the Plan (see table below).

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| Domestic | International | Fixed | Real Estate |
|-------------|---------------|--------|-------------|
| Equity Fund | Equity Funds | Income | Fund |
| 44.10% | 21.00% | 30.00% | 4.90% |

Passive Moderate Growth Portfolio

This Investment Portfolio seeks moderate growth by investing primarily in a combination of equity and fixed-income Underlying Funds. The equity Underlying Funds in which the Portfolio invests are index funds and the Portfolio invests in a combination of activelymanaged and index funds with respect to its investments in fixed-income Underlying Funds. The Portfolio seeks a balanced asset allocation and invests a larger portion of its assets in Underlying Funds that invest primarily in fixed-income securities than does the Active Growth Portfolio. Underlying Funds that invest primarily in fixed-income securities have a lower level of risk, but a lower potential for returns than Underlying Funds that invest primarily in equity securities. This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a moderate level of risk (see table below).

MUTUAL FUND ASSET ALLOCATION PERCENTAGES - BY ASSET CLASS

| Domestic | International | Fixed | Real Estate |
|-------------|---------------|--------|-------------|
| Equity Fund | Equity Funds | Income | Fund |
| 25.20% | 12.00% | 60.00% | 2.80% |

Passive Conservative Portfolio

This Investment Portfolio seeks to provide preservation of capital along with a moderate rate of return. Approximately half of the Portfolio invests in active and index Underlying Funds that invest primarily in fixed-income securities, which have a lower level of risk and corresponding lower potential for returns than more aggressive investments. The rest of the Portfolio is invested in a Funding Agreement (see table below). This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a conservative to moderate level of risk.

| Fixed | Short Term/ |
|--------|-----------------|
| Income | Cash Equivalent |
| 50.00% | 50.00% |

Index International Equity Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return, mainly from capital appreciation, by investing in international equity index Underlying Funds. Because of the high exposure to foreign equities, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments), if they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios in the Plan.

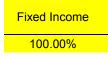
MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS

| International | |
|---------------|--|
| Equity Fund | |
| 100.00% | |

Passive Diversified Fixed Income Portfolio

This Investment Portfolio seeks to provide preservation of capital along with a moderate rate of return by investing primarily in Underlying Funds that invest in a diversified mix of fixed-income investments. The majority of the Portfolio is invested in an Underlying Fund that is an index fund. This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a moderate level of risk.

MUTUAL FUND ASSET ALLOCATION PERCENTAGES – BY ASSET CLASS



The Individual Fund Portfolios

These Investment Portfolios allow investors to choose a passively-managed mutual fund from the following list of offerings:

• Index U.S. Large Cap Equity Portfolio

This Investment Portfolio seeks to provide a favorable long-term total return. The Index U.S. Large Cap Equity Portfolio invests 100% of its assets in the TIAA-CREF S&P 500 Index Fund, which invests primarily in a portfolio of equity securities of large domestic companies selected to track U.S. equity markets based on a market index. This Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments) or they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios offered by the Plan.

Index Bond Portfolio

This Investment Portfolio seeks to provide preservation of capital along with a moderate rate of return from interest income and capital appreciation. The Index Bond Portfolio invests 100% of its assets in the TIAA-CREF Bond Index Fund, which employs a "passive management" – or indexing – strategy and seeks to match the total return of the Barclays Capital U.S. Aggregate Bond Index. This Investment Portfolio may be appropriate for investors if they have a medium to short investment horizon and can tolerate a moderate level of risk.

• Index U.S. Equity Portfolio

This Investment Portfolio seeks to provide favorable long-term growth, mainly from capital appreciation. The Index U.S. Equity Portfolio invests 100% of its assets in the TIAA-CREF Equity Index Fund, which employs a "passive management" – or indexing –strategy and seeks a diversified portfolio selected to track the overall market for common stocks publicly traded in the U.S., as represented by the Russell 3000 index. Because of the high exposure to equity investments, and the corresponding high degree of risk, this Investment Portfolio may be appropriate for investors if they already have substantial college savings from less volatile investments (e.g., fixed-income investments) or they have a long investment horizon and they can tolerate a higher level of risk, or for use in conjunction with other Investment Portfolios offered by the Plan.

These portfolios are designed for people who seek to customize their college investing through participation in a single mutual fund or several mutual funds.

PRINCIPAL PLUS INTEREST PORTFOLIO

Principal Plus Interest Portfolio

This Investment Portfolio seeks to preserve capital and provide a stable return. It may be appropriate for investors if they have a short investment horizon and are looking for a conservative investment with a low level of risk. The assets in this Investment Portfolio are allocated to a Funding Agreement issued by TIAA-CREF Life to the Board on behalf of the Plan, which is the policyholder under the agreement. The Funding Agreement provides for a return of principal plus a guaranteed rate of interest and allows for the possibility that additional interest may be credited as declared periodically by TIAA-CREF Life. The interest rate guarantee is made to the Board only, and not to Participants or Beneficiaries. The rate of any additional interest is declared in advance for a period of up to 12 months and is not guaranteed for any future periods.

ADDENDUM 2

The Portfolios shall contain the Funds listed with their benchmarks by asset class below.

Active Age-Based Portfolios Domestic Equity T. Rowe Price Institutional Large Cap Growth Fund T. Rowe Price Institutional Large Cap Value Fund TIAA-CREF Small Cap Equity Fund International Equity DFA Large Cap International <u>PortfolioFund</u> DFA Emerging Markets Core Equity <u>Portfolio</u>Fund Fixed Income PIMCO Total Return Institutional FundTIAA-CREF Bond Plus Fund PIMCO Real Return Institutional Fund PIMCO Income Institutional Fund T. Rowe Price Institutional Floating Rate Fund Real Estate TIAA-CREF Real Estate Securities Fund Short Term/Cash Equivalent T-C Life Funding Agreement N/A Active Diversified Equity Portfolio Domestic Equity T. Rowe Price Institutional Large Cap Growth Fund T. Rowe Price Institutional Large Cap Value Fund TIAA-CREF Small Cap Equity Fund International Equity DFA Large Cap International FundPortfolio DFA Emerging Markets Core Equity FundPortfolio Real Estate TIAA-CREF Real Estate Securities Fund Active Growth Portfolio Domestic Equity T. Rowe Price Institutional Large Cap Growth Fund T. Rowe Price Institutional Large Cap Value Fund TIAA-CREF Small Cap Equity Fund International Equity DFA Large Cap International FundPortfolio DFA Emerging Markets Core Equity FundPortfolio Fixed Income PIMCO Total Return Institutional FundTIAA-CREF Bond Plus Fund

PIMCO Real Return Institutional Fund

<u>Benchmark</u>

Russell 1000 Growth Russell 1000 Value Russell 2000

MSCI World ex US EAFE MSCI Emerging Markets

BC US Aggregate Bond BC Universal **BC US TIPS** BC US Aggregate Bond S&P/LSTA Performing Loan

FTSE NAREIT Equity

Benchmark

Russell 1000 Growth Russell 1000 Value Russell 2000

MSCI World ex USEAFE **MSCI Emerging Markets**

FTSE NAREIT Equity

Benchmark

Russell 1000 Growth Russell 1000 Value Russell 2000

MSCI World ex USEAFE **MSCI Emerging Markets**

BC US Aggregate Bond BC Universal BC US TIPS

PIMCO Income Institutional Fund

• T. Rowe Price Institutional Floating Rate Fund *Real Estate*

TIAA-CREF Real Estate Securities Fund

<u>Active Moderate Growth Portfolio</u> Domestic Equity

- T. Rowe Price Institutional Large Cap Growth Fund
- T. Rowe Price Institutional Large Cap Value Fund
- TIAA-CREF Small Cap Equity Fund

International Equity

- DFA Large Cap International FundPortfolio
- DFA Emerging Markets Core Equity FundPortfolio
 Fixed Income
 - PIMCO Total Return Institutional FundTIAA-CREF Bond Plus Fund
 - PIMCO Real Return Institutional Fund
 - PIMCO Income Institutional Fund
 - T. Rowe Price Institutional Floating Rate Fund

Real Estate

TIAA-CREF Real Estate Securities Fund

Active Conservative Portfolio

Fixed Income

- PIMCO Total Return Institutional FundTIAA-CREF Bond Plus Fund
- PIMCO Real Return Institutional Fund
- PIMCO Income Institutional Fund
- T. Rowe Price Institutional Floating Rate Fund

Short Term/Cash Equivalent

T-C Life Funding Agreement

Active International Equity Portfolio

International Equity

- DFA Large Cap International FundPortfolio
- DFA Emerging Markets Core Equity FundPortfolio

Active Diversified Fixed Income Portfolio

Fixed Income

- PIMCO Total Return Institutional Fund<u>TIAA-CREF Bond Plus</u> <u>Fund</u>
- PIMCO Real Return Institutional Fund
- PIMCO Income Institutional Fund
- T. Rowe Price Institutional Floating Rate Fund

Social Choice Portfolio

TIAA-CREF Social Choice Equity Fund

BC US Aggregate Bond S&P/LSTA Performing Loan

FTSE NAREIT Equity

<u>Benchmark</u>

Russell 1000 Growth Russell 1000 Value Russell 2000

MSCI World ex US EAFE MSCI Emerging Markets

BC US Aggregate Bond BC Universal

BC US TIPS BC US Aggregate Bond S&P/LSTA Performing Loan

FTSE NAREIT Equity

Benchmark

BC US Aggregate Bond BC Universal BC US TIPS BC US Aggregate Bond S&P/LSTA Performing Loan

N/A

Benchmark

MSCI World ex US EAFE MSCI Emerging Markets

<u>Benchmark</u>

BC US Aggregate Bond BC Universal BC US TIPS BC US Aggregate Bond S&P/LSTA Performing Loan

<u>Benchmark</u> Russell 3000

| Passive Age-Based Portfolios | <u>Benchmark</u> |
|---|---|
| Domestic Equity | Russell 3000 TR |
| TIAA-CREF Equity Index Fund International Equity | Russell 3000 TR |
| TIAA-CREF International Equity Index Fund | MSCI EAFE |
| TIAA-CREF Emerging Markets Equity Index Fund | MSCI Emerging Markets |
| Fixed Income | |
| TIAA-CREF Bond Index Fund | BC US Aggregate |
| TIAA-CREF Inflation-Linked Bond Fund | BC US TIPS |
| TIAA-CREF High Yield Fund | BofA ML BB-B US Cash Pay |
| | High Yield Constrained |
| Real Estate TIAA-CREF Real Estate Securities Fund | FTSE NAREIT Equity |
| Short Term/Cash Equivalent | FISE NAREIT Equity |
| T-C Life Funding Agreement | N/A |
| | |
| Passive Diversified Equity Portfolio | <u>Benchmark</u> |
| Domestic Equity | |
| TIAA-CREF Equity Index Fund | Russell 3000 TR |
| International Equity | MSCI EAFE |
| TIAA-CREF International Equity Index Fund TIAA-CREF Emerging Markets Equity Index Fund | |
| Real Estate | MSCI Emerging Markets |
| TIAA-CREF Real Estate Securities Fund | FTSE NAREIT Equity |
| Passive Growth Portfolio | Benchmark |
| | Dencimark |
| Domestic Equity | Denominark |
| Domestic Equity TIAA-CREF Equity Index Fund | Russell 3000 TR |
| Domestic Equity TIAA-CREF Equity Index Fund International Equity | Russell 3000 TR |
| Domestic Equity TIAA-CREF Equity Index Fund International Equity TIAA-CREF International Equity Index Fund | Russell 3000 TR MSCI EAFE |
| Domestic Equity TIAA-CREF Equity Index Fund International Equity TIAA-CREF International Equity Index Fund TIAA-CREF Emerging Markets Equity Index Fund | Russell 3000 TR |
| Domestic Equity TIAA-CREF Equity Index Fund International Equity TIAA-CREF International Equity Index Fund TIAA-CREF Emerging Markets Equity Index Fund Fixed Income | Russell 3000 TR MSCI EAFE MSCI Emerging Markets |
| Domestic Equity TIAA-CREF Equity Index Fund International Equity TIAA-CREF International Equity Index Fund TIAA-CREF Emerging Markets Equity Index Fund Fixed Income TIAA-CREF Bond Index Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund Real Estate • TIAA-CREF Real Estate Securities Fund Domestic Equity | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund Real Estate • TIAA-CREF Real Estate Securities Fund Passive Moderate Growth Portfolio Domestic Equity • TIAA-CREF Equity Index Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund Real Estate • TIAA-CREF Real Estate Securities Fund Passive Moderate Growth Portfolio Domestic Equity • TIAA-CREF Equity Index Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> Russell 3000 TR |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund Real Estate • TIAA-CREF Real Estate Securities Fund Passive Moderate Growth Portfolio Domestic Equity • TIAA-CREF Equity Index Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> Russell 3000 TR MSCI EAFE |
| Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF International Equity Index Fund • TIAA-CREF Emerging Markets Equity Index Fund Fixed Income • TIAA-CREF Bond Index Fund • TIAA-CREF Inflation-Linked Bond Fund • TIAA-CREF High Yield Fund Real Estate • TIAA-CREF Real Estate Securities Fund Passive Moderate Growth Portfolio Domestic Equity • TIAA-CREF Equity Index Fund International Equity • TIAA-CREF Equity Index Fund | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> Russell 3000 TR |
| Domestic Equity International Equity | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> Russell 3000 TR MSCI EAFE MSCI Emerging Markets |
| Domestic Equity International Equity | Russell 3000 TR MSCI EAFE MSCI Emerging Markets BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained FTSE NAREIT Equity <u>Benchmark</u> Russell 3000 TR MSCI EAFE |

Statement of Investment Policy

Real Estate

TIAA-CREF Real Estate Securities Fund

Passive Conservative Portfolio Fixed Income

- TIAA-CREF Bond Index Fund
- TIAA-CREF Inflation-Linked Bond Fund
- TIAA-CREF High Yield Fund

Short Term/Cash Equivalent

T-C Life Funding Agreement

Passive International Equity Portfolio

International Equity

- TIAA-CREF International Equity Index Fund
- TIAA-CREF Emerging Markets Equity Index Fund

Passive Diversified Fixed Income Portfolio

Fixed Income

- TIAA-CREF Bond Index Fund
- TIAA-CREF Inflation-Linked Bond Fund
- TIAA-CREF High Yield Fund

Index U.S. Large Cap Equity Portfolio

TIAA-CREF S&P 500 Index Fund

Index U.S Equity Portfolio

TIAA-CREF Equity Index Fund

Index Bond Portfolio

TIAA-CREF Bond Index Fund

Principal Plus Interest Portfolio

• T-C Life Funding Agreement

FTSE NAREIT Equity

Benchmark

BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained

N/A

Benchmark

MSCI EAFE (Net MA) MSCI Emerging Markets

Benchmark

BC US Aggregate BC US TIPS BofA ML BB-B US Cash Pay High Yield Constrained

<u>Benchmark</u> S&P 500

<u>Benchmark</u> Russell 3000 TR

<u>Benchmark</u> BC US Aggregate

<u>Benchmark</u> N/A